

Preliminary: February 2017
Revised: January 2017

MONTHLY FAST FACTS



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

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2017

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2016 over 2015(%)	2015 over 2014(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	January	\$4,950.7	4.3%	4.3%	6.2%	5.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	January	\$2,149.1	3.0%	3.0%	5.7%	4.5%
Quick-service Restaurants	January	\$2,231.1	6.7%	6.7%	7.6%	6.7%
Social & Contract Caterers	January	\$394.0	-0.1%	-0.1%	2.8%	4.6%
Drinking Places	January	\$176.4	-0.8%	-0.8%	5.3%	-2.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	January	\$63.5	0.6%	0.6%	3.2%	3.4%
Prince Edward Island	January	\$15.0	-0.7%	-0.7%	1.9%	7.8%
Nova Scotia	January	\$114.8	2.8%	2.8%	5.1%	5.5%
New Brunswick	January	\$86.3	3.8%	3.8%	6.7%	6.9%
Quebec	January	\$906.8	5.1%	5.1%	7.8%	3.3%
Ontario	January	\$1,946.7	3.9%	3.9%	6.6%	7.0%
Manitoba	January	\$151.6	3.7%	3.7%	7.0%	6.1%
Saskatchewan	January	\$145.2	3.3%	3.3%	2.6%	3.0%
Alberta	January	\$693.2	1.8%	1.8%	0.6%	1.7%
British Columbia	January	\$814.5	7.5%	7.5%	9.9%	6.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	January	\$3,430.8	1.9%	1.9%	3.6%	2.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	January	\$1,472.0	0.6%	0.6%	2.8%	1.7%
Quick-service Restaurants	January	\$1,590.2	4.8%	4.8%	5.2%	3.8%
Social & Contract Caterers	January	\$273.1	-2.3%	-2.3%	0.2%	1.8%
Drinking Places	January	\$122.2	-3.1%	-3.1%	2.7%	-4.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	January	\$40.8	-4.1%	-4.1%	-0.1%	0.4%
Prince Edward Island	January	\$10.6	-2.9%	-2.9%	-0.7%	4.0%
Nova Scotia	January	\$75.2	0.1%	0.1%	2.2%	1.4%
New Brunswick	January	\$58.3	0.1%	0.1%	3.6%	4.3%
Quebec	January	\$613.9	2.8%	2.8%	5.7%	0.5%
Ontario	January	\$1,373.8	2.0%	2.0%	3.8%	4.2%
Manitoba	January	\$101.1	2.1%	2.1%	4.3%	2.7%
Saskatchewan	January	\$98.5	1.0%	1.0%	0.9%	0.5%
Alberta	January	\$471.6	-1.1%	-1.1%	-2.6%	-1.6%
British Columbia	January	\$591.5	4.8%	4.8%	7.1%	4.5%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

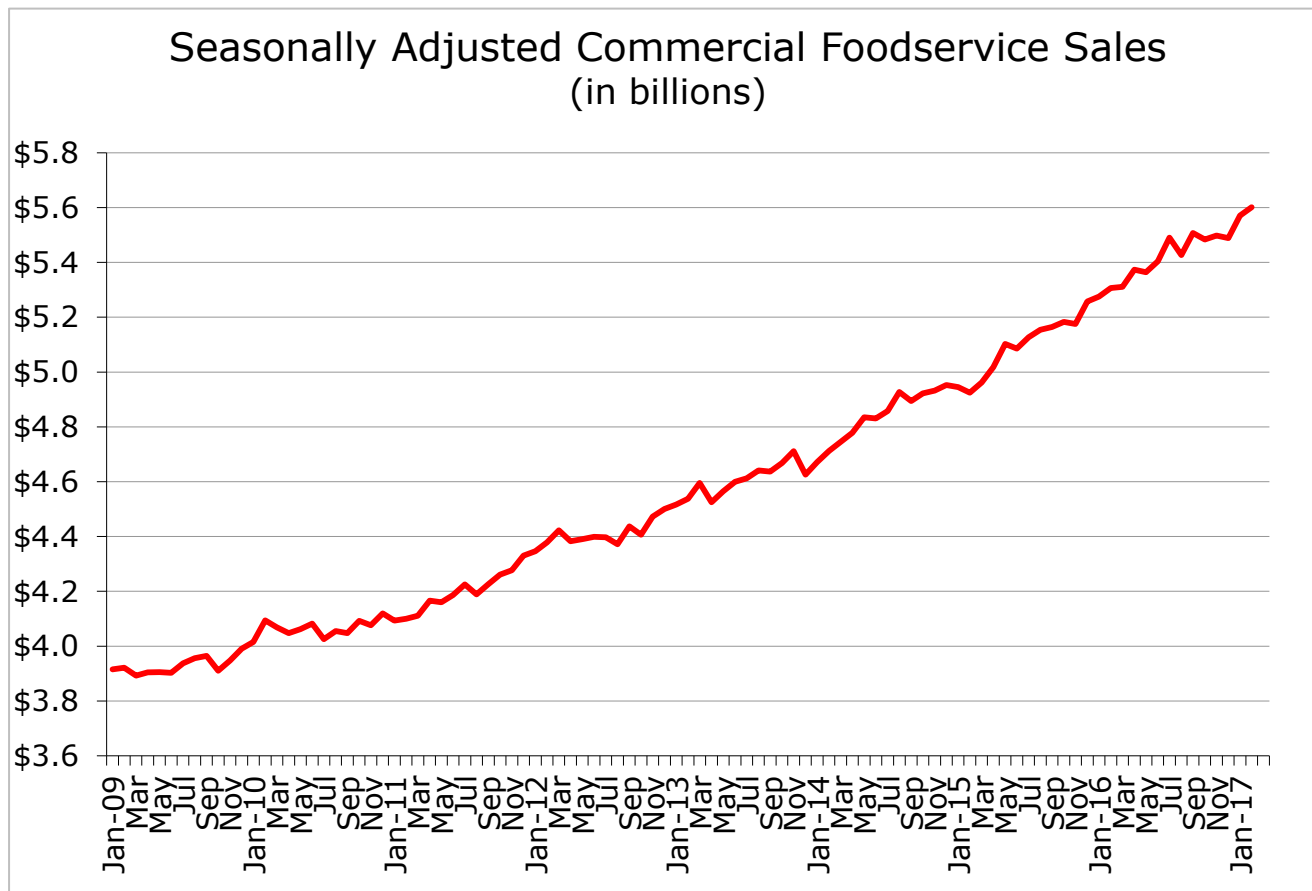
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2016 over 2015(%)	2015 over 2014(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	February	\$4,848.7	3.8%	4.0%	6.2%	5.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	February	\$2,146.8	5.9%	4.5%	5.7%	4.5%
Quick-service Restaurants	February	\$2,131.9	3.6%	5.2%	7.6%	6.7%
Social & Contract Caterers	February	\$397.4	-3.4%	-1.7%	2.8%	4.6%
Drinking Places	February	\$172.6	-1.3%	-1.1%	5.3%	-2.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	February	\$60.9	-3.8%	-1.6%	3.2%	3.4%
Prince Edward Island	February	\$14.4	-2.1%	-1.4%	1.9%	7.8%
Nova Scotia	February	\$108.0	1.0%	1.9%	5.1%	5.5%
New Brunswick	February	\$86.0	3.6%	3.7%	6.7%	6.9%
Quebec	February	\$898.4	6.8%	5.9%	7.8%	3.3%
Ontario	February	\$1,909.4	4.3%	4.1%	6.6%	7.0%
Manitoba	February	\$147.0	4.0%	3.8%	7.0%	6.1%
Saskatchewan	February	\$139.5	2.0%	2.6%	2.6%	3.0%
Alberta	February	\$677.5	-0.3%	0.7%	0.6%	1.7%
British Columbia	February	\$793.9	4.5%	6.0%	9.9%	6.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	February	\$3,350.9	1.4%	1.7%	3.6%	2.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	February	\$1,464.4	3.3%	1.9%	2.8%	1.7%
Quick-service Restaurants	February	\$1,519.6	1.6%	3.2%	5.2%	3.8%
Social & Contract Caterers	February	\$274.6	-5.6%	-4.0%	0.2%	1.8%
Drinking Places	February	\$119.3	-3.6%	-3.3%	2.7%	-4.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	February	\$39.1	-8.2%	-6.1%	-0.1%	0.4%
Prince Edward Island	February	\$10.2	-4.3%	-3.6%	-0.7%	4.0%
Nova Scotia	February	\$70.6	-1.6%	-0.7%	2.2%	1.4%
New Brunswick	February	\$58.1	-0.1%	0.0%	3.6%	4.3%
Quebec	February	\$604.2	3.8%	3.3%	5.7%	0.5%
Ontario	February	\$1,345.6	2.7%	2.3%	3.8%	4.2%
Manitoba	February	\$98.0	2.6%	2.3%	4.3%	2.7%
Saskatchewan	February	\$94.5	0.0%	0.5%	0.9%	0.5%
Alberta	February	\$460.3	-3.2%	-2.2%	-2.6%	-1.6%
British Columbia	February	\$575.3	1.7%	3.3%	7.1%	4.5%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			February	January	December	November
NOMINAL GROWTH						
Sales (in \$millions)						
Total	February	\$5,601.4	0.5%	1.5%	-0.2%	0.3%
Sales by Sector (in \$millions)						
Full-service Restaurants	February	\$2,425.4	1.1%	0.1%	1.1%	-0.3%
Quick-service Restaurants	February	\$2,532.6	0.4%	3.0%	-1.1%	0.9%
Social & Contract Caterers	February	\$444.2	-0.2%	-0.6%	0.1%	0.5%
Drinking Places	February	\$199.2	-2.5%	4.1%	-4.3%	-2.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	February	\$73.2	-1.1%	2.4%	-0.4%	-1.0%
Prince Edward Island	February	\$19.6	0.3%	5.1%	-4.3%	-0.1%
Nova Scotia	February	\$129.7	-1.3%	3.3%	-2.0%	-1.3%
New Brunswick	February	\$100.6	1.1%	2.3%	-0.1%	-0.6%
Quebec	February	\$1,059.4	0.9%	1.5%	1.0%	0.3%
Ontario	February	\$2,225.3	1.3%	1.6%	-0.7%	0.1%
Manitoba	February	\$168.8	0.9%	2.4%	-2.8%	0.6%
Saskatchewan	February	\$160.8	0.5%	1.1%	-0.2%	2.2%
Alberta	February	\$753.8	-0.3%	0.4%	0.3%	1.0%
British Columbia	February	\$894.8	-0.7%	1.6%	0.2%	0.0%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2016 Feb	2016 Mar	2016 Apr	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	2017 Jan	2017 Feb	2017 Year-to-date
Canada	10.0%	6.3%	9.1%	3.1%	6.5%	6.8%	4.3%	7.8%	4.4%	6.0%	5.3%	4.3%	3.8%	4.0%
Full-service restaurants	7.7%	3.9%	8.7%	1.4%	5.4%	7.5%	3.5%	8.8%	4.7%	5.2%	6.1%	3.0%	5.9%	4.5%
Quick-service restaurants	14.0%	9.4%	10.1%	5.3%	7.5%	5.4%	6.1%	7.7%	5.6%	8.1%	5.7%	6.7%	3.6%	5.2%
Caterers	4.3%	1.4%	4.2%	2.3%	6.9%	12.9%	-0.9%	4.2%	-2.9%	-0.5%	1.2%	-0.1%	-3.4%	-1.7%
Drinking Places	5.6%	8.4%	11.1%	-0.4%	6.9%	4.6%	1.8%	8.0%	5.6%	6.6%	1.7%	-0.8%	-1.3%	-1.1%
Newfoundland and Labrador	8.0%	6.4%	3.4%	-0.3%	6.8%	6.0%	5.0%	3.8%	0.7%	-2.2%	-0.8%	0.6%	-3.8%	-1.6%
Full-service restaurants	11.6%	9.5%	3.3%	-0.4%	12.1%	13.9%	9.8%	8.0%	-0.5%	-6.7%	-4.6%	-2.5%	-8.1%	-5.3%
Quick-service restaurants	9.5%	6.0%	4.5%	3.4%	7.3%	4.6%	4.4%	5.4%	4.0%	3.6%	-0.2%	0.8%	-1.8%	-0.5%
Caterers	1.7%	5.7%	3.1%	-8.2%	-3.8%	-4.2%	-0.4%	-7.1%	-8.3%	n.a.	n.a.	6.1%	n.a.	n.a.
Drinking Places	1.0%	-2.1%	-5.2%	-6.7%	5.4%	3.3%	-0.7%	5.8%	8.7%	n.a.	n.a.	-3.5%	n.a.	n.a.
Prince Edward Island	13.2%	5.3%	-0.9%	-1.8%	2.6%	6.9%	-0.9%	2.1%	-2.1%	1.1%	-6.9%	-0.7%	-2.1%	-1.4%
Full-service restaurants	10.5%	1.0%	-8.4%	-5.5%	4.7%	14.4%	1.3%	3.3%	-5.2%	2.3%	-15.3%	-13.6%	-1.2%	-7.6%
Quick-service restaurants	15.8%	8.1%	4.3%	0.8%	2.3%	2.1%	-2.4%	2.8%	0.5%	2.0%	-0.9%	6.2%	-1.7%	2.2%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	11.3%	6.0%	5.8%	1.3%	6.1%	3.6%	7.7%	6.3%	3.0%	3.3%	0.2%	2.8%	1.0%	1.9%
Full-service restaurants	7.9%	-1.3%	-0.6%	-0.7%	6.7%	10.7%	15.6%	10.5%	1.7%	1.0%	-0.2%	3.8%	4.3%	4.1%
Quick-service restaurants	16.4%	13.7%	12.7%	3.1%	5.4%	-0.8%	1.6%	3.6%	4.2%	5.9%	1.0%	2.5%	0.7%	1.6%
Caterers	2.0%	-1.8%	-5.3%	-0.5%	3.4%	-4.5%	5.5%	-1.3%	0.2%	0.2%	-3.4%	0.3%	-11.0%	-5.4%
Drinking Places	6.7%	4.8%	7.3%	1.6%	11.9%	0.6%	2.6%	13.9%	8.5%	0.1%	1.7%	2.9%	3.0%	3.0%
New Brunswick	14.3%	8.7%	9.4%	8.1%	7.4%	5.8%	5.0%	3.1%	3.5%	4.5%	3.6%	3.8%	3.6%	3.7%
Full-service restaurants	27.8%	14.6%	16.0%	20.2%	17.0%	16.2%	10.5%	4.8%	7.1%	11.4%	14.0%	12.4%	2.5%	7.2%
Quick-service restaurants	9.2%	6.3%	6.0%	2.9%	2.5%	1.2%	1.2%	1.8%	1.2%	0.6%	-2.7%	0.4%	4.4%	2.3%
Caterers	9.4%	11.7%	13.1%	10.0%	7.2%	-3.0%	31.1%	8.2%	8.7%	8.3%	17.9%	-7.1%	-1.2%	-4.2%
Drinking Places	-1.9%	-2.7%	5.7%	-6.6%	8.4%	-1.4%	-2.8%	2.8%	4.0%	5.0%	-1.2%	4.7%	9.0%	6.8%

	2016 Feb	2016 Mar	2016 Apr	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	2017 Jan	2017 Feb	2017 Year-to-date
Quebec	13.2%	11.6%	12.2%	2.1%	5.7%	7.0%	4.3%	8.3%	6.1%	8.5%	8.5%	5.1%	6.8%	5.9%
Full-service restaurants	10.1%	9.6%	11.9%	-1.4%	2.9%	6.1%	2.8%	8.2%	6.9%	8.6%	9.9%	5.7%	11.0%	8.3%
Quick-service restaurants	18.4%	14.8%	13.6%	5.8%	8.7%	5.5%	4.9%	7.6%	6.0%	9.5%	8.4%	5.7%	6.0%	5.8%
Caterers	5.8%	4.4%	0.3%	4.1%	2.7%	21.7%	12.8%	7.4%	0.4%	1.5%	4.3%	8.2%	-4.0%	1.8%
Drinking Places	17.1%	17.3%	21.3%	6.3%	15.0%	12.6%	4.1%	14.8%	7.4%	10.6%	1.9%	-9.3%	-9.8%	-9.6%
Ontario	11.8%	6.2%	10.3%	3.2%	8.0%	8.2%	3.7%	8.0%	4.4%	5.5%	4.4%	3.9%	4.3%	4.1%
Full-service restaurants	12.0%	5.3%	11.9%	1.6%	7.8%	8.6%	4.2%	9.5%	7.0%	6.0%	7.0%	3.7%	6.7%	5.2%
Quick-service restaurants	13.2%	8.3%	9.6%	5.1%	8.1%	6.1%	5.5%	7.1%	4.6%	5.9%	2.7%	5.9%	4.2%	5.1%
Caterers	4.4%	-2.1%	4.0%	1.7%	10.0%	20.7%	-7.3%	8.1%	-4.7%	2.3%	2.3%	-4.4%	-3.4%	-3.9%
Drinking Places	11.4%	13.0%	23.0%	-2.7%	-2.8%	-1.7%	-0.9%	-1.4%	-0.8%	2.6%	-2.0%	-2.3%	-5.2%	-3.8%
Manitoba	10.3%	8.2%	9.8%	3.4%	7.1%	6.4%	5.3%	10.1%	5.9%	7.1%	3.0%	3.7%	4.0%	3.8%
Full-service restaurants	0.2%	-1.1%	3.9%	-4.9%	2.1%	1.0%	-4.1%	2.8%	-4.2%	-4.6%	-10.8%	-4.4%	3.0%	-0.9%
Quick-service restaurants	19.4%	15.8%	14.2%	9.0%	11.7%	10.7%	14.1%	12.2%	10.7%	14.8%	12.7%	11.6%	4.5%	8.0%
Caterers	18.8%	14.0%	14.1%	15.9%	4.0%	9.0%	3.1%	32.3%	27.1%	25.1%	26.0%	2.1%	4.3%	3.2%
Drinking Places	-3.6%	1.4%	13.5%	0.1%	19.9%	8.4%	12.4%	7.1%	-5.2%	3.3%	-1.4%	8.5%	11.6%	10.0%
Saskatchewan	6.8%	3.1%	5.8%	-1.0%	2.5%	-2.0%	0.8%	4.7%	0.6%	4.8%	3.7%	3.3%	2.0%	2.6%
Full-service restaurants	-3.0%	-5.8%	1.6%	-6.5%	-7.2%	-12.2%	-8.6%	-4.6%	-10.0%	-7.0%	-6.9%	-4.0%	2.3%	-1.0%
Quick-service restaurants	20.2%	13.7%	11.9%	7.4%	12.6%	9.1%	11.6%	14.3%	11.0%	18.0%	15.3%	11.2%	3.5%	7.3%
Caterers	1.5%	2.8%	3.1%	-4.6%	8.7%	-1.5%	0.9%	2.4%	3.8%	-1.3%	-4.4%	-6.8%	-16.8%	-12.1%
Drinking Places	-6.0%	-6.0%	-4.5%	-17.6%	-5.6%	-10.7%	-10.7%	4.3%	-2.0%	3.0%	9.8%	10.5%	10.4%	10.5%
Alberta	2.5%	-1.5%	1.7%	0.4%	-0.3%	-1.3%	0.5%	1.5%	0.1%	2.4%	3.0%	1.8%	-0.3%	0.7%
Full-service restaurants	-3.6%	-7.5%	-2.2%	-2.3%	-4.9%	-4.3%	-4.8%	0.1%	-1.9%	0.7%	2.1%	-0.5%	3.7%	1.5%
Quick-service restaurants	12.3%	5.3%	7.1%	3.3%	3.1%	1.0%	4.9%	5.2%	4.4%	8.2%	6.4%	5.0%	-2.9%	1.0%
Caterers	-6.7%	-5.9%	-3.2%	0.0%	3.9%	-1.4%	-0.9%	-13.5%	-13.2%	-16.7%	-6.4%	0.7%	-5.6%	-2.5%
Drinking Places	-5.9%	0.1%	-2.3%	-1.1%	5.7%	9.3%	15.9%	10.2%	2.4%	0.2%	-5.2%	-5.7%	-3.3%	-4.5%
British Columbia	9.4%	8.3%	11.2%	7.7%	10.8%	13.0%	9.1%	14.2%	8.0%	9.3%	8.8%	7.5%	4.5%	6.0%
Full-service restaurants	8.1%	7.2%	11.3%	9.5%	13.7%	19.7%	10.7%	19.0%	8.1%	7.8%	9.6%	3.9%	2.8%	3.4%
Quick-service restaurants	11.9%	9.2%	10.7%	7.2%	8.1%	7.6%	9.8%	11.8%	8.4%	12.4%	10.6%	12.5%	6.6%	9.6%
Caterers	11.8%	12.4%	17.6%	5.7%	8.8%	7.4%	4.0%	3.1%	1.3%	0.1%	-4.0%	2.2%	0.3%	1.3%
Drinking Places	0.9%	6.6%	4.6%	0.2%	9.5%	3.2%	-2.7%	9.4%	15.0%	13.8%	8.2%	10.9%	9.5%	10.2%

Menu Inflation

	2016 Mar	2016 Apr	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Year-to-date
Canada	2.6%	2.7%	2.6%	2.6%	2.7%	2.5%	2.5%	2.6%	2.5%	2.3%	2.3%	2.3%	2.4%	2.4%
Full-service restaurants	2.7%	2.8%	2.9%	2.9%	2.9%	2.7%	2.6%	2.7%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Quick-service restaurants	2.4%	2.4%	2.0%	2.0%	2.1%	2.2%	2.4%	2.6%	2.4%	2.2%	1.9%	1.9%	1.8%	1.9%
Cafeteria	2.6%	2.7%	2.6%	2.6%	2.7%	2.5%	2.6%	2.6%	2.5%	2.3%	2.3%	2.4%	2.4%	2.4%
Newfoundland and Labrador	2.1%	2.5%	1.8%	1.5%	4.1%	4.8%	5.0%	4.8%	4.5%	4.7%	4.9%	4.8%	4.3%	4.7%
Prince Edward Island	2.7%	3.9%	3.1%	3.2%	2.3%	2.0%	2.2%	2.8%	1.9%	1.9%	2.2%	2.3%	3.0%	2.5%
Nova Scotia	3.5%	3.3%	2.1%	2.4%	2.5%	2.9%	3.1%	2.9%	2.9%	3.0%	2.7%	2.7%	2.8%	2.7%
New Brunswick	1.9%	2.0%	2.3%	2.4%	4.2%	4.5%	4.1%	3.7%	3.9%	3.9%	3.7%	3.7%	3.5%	3.6%
Quebec	1.8%	2.2%	1.8%	2.1%	2.0%	1.9%	2.2%	2.4%	2.1%	2.2%	2.2%	2.8%	2.8%	2.6%
Ontario	3.1%	3.2%	3.0%	2.9%	2.6%	2.3%	2.3%	2.3%	2.2%	2.1%	1.9%	1.6%	1.6%	1.7%
Manitoba	2.6%	2.8%	2.7%	2.7%	3.2%	2.9%	2.5%	2.3%	1.6%	1.8%	1.6%	1.4%	1.2%	1.4%
Saskatchewan	1.9%	2.0%	1.7%	1.5%	1.7%	1.6%	1.4%	1.6%	2.0%	2.1%	2.3%	1.9%	1.6%	1.9%
Alberta	3.2%	3.2%	3.3%	3.3%	3.1%	3.2%	3.4%	3.5%	3.4%	3.0%	2.9%	2.9%	2.8%	2.9%
British Columbia	2.4%	2.3%	2.3%	2.5%	3.1%	2.9%	2.9%	2.9%	2.6%	2.5%	2.6%	2.7%	2.8%	2.7%

Source: Statistics Canada