

Preliminary: April 2017
Revised: March 2017

MONTHLY FAST FACTS



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

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2017

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2016 over 2015(%)	2015 over 2014(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	March	\$5,379.4	5.6%	4.6%	6.2%	5.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	March	\$2,325.2	7.4%	5.5%	6.0%	4.5%
Quick-service Restaurants	March	\$2,410.9	5.3%	4.9%	7.6%	6.7%
Social & Contract Caterers	March	\$435.2	1.0%	0.8%	1.2%	4.6%
Drinking Places	March	\$208.1	0.5%	-1.5%	5.1%	-2.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	March	\$72.1	2.6%	-0.6%	2.4%	3.4%
Prince Edward Island	March	\$16.4	-0.8%	-1.7%	4.7%	7.8%
Nova Scotia	March	\$122.9	2.1%	0.5%	7.4%	5.5%
New Brunswick	March	\$95.1	6.5%	4.6%	7.1%	6.9%
Quebec	March	\$972.3	5.3%	5.9%	7.8%	3.3%
Ontario	March	\$2,117.1	7.0%	5.8%	6.0%	7.0%
Manitoba	March	\$167.7	7.6%	6.0%	7.0%	6.1%
Saskatchewan	March	\$158.8	3.5%	2.2%	3.3%	3.0%
Alberta	March	\$752.9	1.6%	0.0%	1.0%	1.7%
British Columbia	March	\$887.9	7.1%	5.5%	10.3%	6.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	March	\$3,715.1	3.2%	2.1%	3.6%	2.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	March	\$1,586.1	4.7%	2.9%	3.2%	1.7%
Quick-service Restaurants	March	\$1,717.1	3.5%	3.0%	5.2%	3.8%
Social & Contract Caterers	March	\$300.6	-1.4%	-1.6%	-1.4%	1.8%
Drinking Places	March	\$143.7	-1.9%	-3.8%	2.4%	-4.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	March	\$46.3	-1.6%	-5.0%	-0.9%	0.4%
Prince Edward Island	March	\$11.5	-3.6%	-4.2%	2.1%	4.0%
Nova Scotia	March	\$80.1	-0.7%	-2.2%	4.4%	1.4%
New Brunswick	March	\$64.2	2.9%	1.0%	3.9%	4.3%
Quebec	March	\$653.9	2.4%	3.1%	5.7%	0.5%
Ontario	March	\$1,490.9	5.3%	4.0%	3.3%	4.2%
Manitoba	March	\$111.8	6.3%	4.5%	4.3%	2.7%
Saskatchewan	March	\$107.6	1.9%	0.3%	1.6%	0.5%
Alberta	March	\$511.1	-1.1%	-2.8%	-2.2%	-1.6%
British Columbia	March	\$643.0	4.2%	2.7%	7.5%	4.5%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

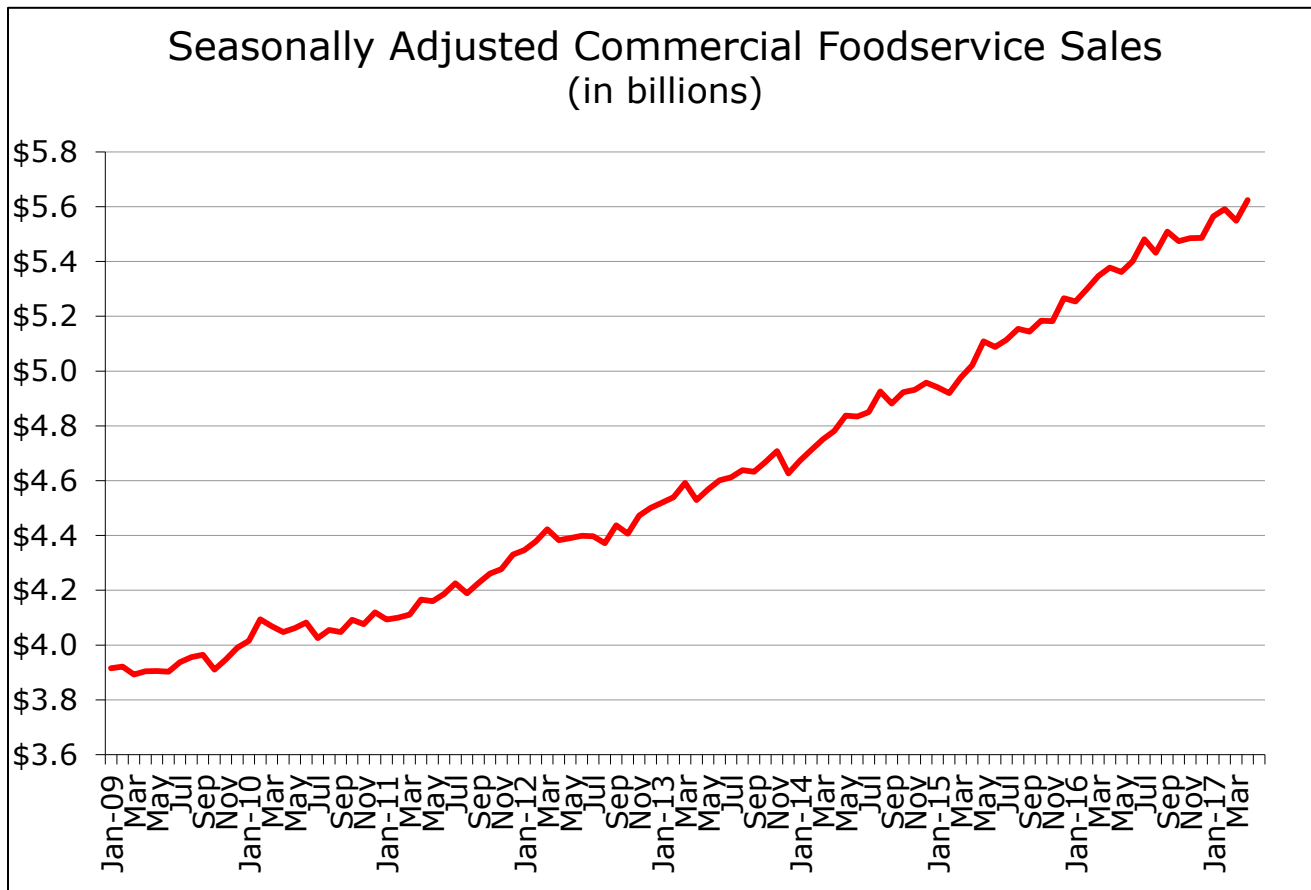
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2016 over 2015(%)	2015 over 2014(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	April	\$5,509.4	3.6%	4.3%	6.2%	5.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	April	\$2,398.3	5.1%	5.4%	6.0%	4.5%
Quick-service Restaurants	April	\$2,476.5	4.0%	4.7%	7.6%	6.7%
Social & Contract Caterers	April	\$422.4	-4.7%	-0.7%	1.2%	4.6%
Drinking Places	April	\$212.2	-0.5%	-1.2%	5.1%	-2.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	April	\$72.3	3.0%	0.4%	2.4%	3.4%
Prince Edward Island	April	\$17.6	1.2%	-0.9%	4.7%	7.8%
Nova Scotia	April	\$126.0	1.6%	0.8%	7.4%	5.5%
New Brunswick	April	\$96.2	1.3%	3.7%	7.1%	6.9%
Quebec	April	\$1,012.1	2.0%	4.8%	7.8%	3.3%
Ontario	April	\$2,207.0	5.3%	5.7%	6.0%	7.0%
Manitoba	April	\$167.0	5.5%	5.8%	7.0%	6.1%
Saskatchewan	April	\$154.4	-2.4%	1.0%	3.3%	3.0%
Alberta	April	\$749.2	0.8%	0.2%	1.0%	1.7%
British Columbia	April	\$891.2	4.9%	5.3%	10.3%	6.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	April	\$3,791.7	1.1%	1.9%	3.6%	2.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	April	\$1,629.3	2.3%	2.7%	3.2%	1.7%
Quick-service Restaurants	April	\$1,756.4	2.0%	2.7%	5.2%	3.8%
Social & Contract Caterers	April	\$290.7	-7.0%	-3.0%	-1.4%	1.8%
Drinking Places	April	\$146.0	-2.9%	-3.5%	2.4%	-4.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	April	\$46.5	-0.7%	-3.9%	-0.9%	0.4%
Prince Edward Island	April	\$12.3	-1.7%	-3.5%	2.1%	4.0%
Nova Scotia	April	\$82.2	-1.0%	-1.9%	4.4%	1.4%
New Brunswick	April	\$64.8	-2.1%	0.1%	3.9%	4.3%
Quebec	April	\$679.7	-0.4%	2.2%	5.7%	0.5%
Ontario	April	\$1,545.5	3.0%	3.8%	3.3%	4.2%
Manitoba	April	\$111.3	4.6%	4.5%	4.3%	2.7%
Saskatchewan	April	\$99.0	-4.0%	-0.6%	1.6%	0.5%
Alberta	April	\$507.6	-1.8%	-2.6%	-2.2%	-1.6%
British Columbia	April	\$644.4	2.1%	2.6%	7.5%	4.5%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			April	March	February	January
NOMINAL GROWTH						
Sales (in \$millions)						
Total	April	\$5,624.5	1.4%	-0.8%	0.5%	1.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	April	\$2,458.2	1.5%	-0.1%	0.7%	0.4%
Quick-service Restaurants	April	\$2,520.1	1.4%	-1.5%	0.7%	2.1%
Social & Contract Caterers	April	\$443.5	0.4%	-0.8%	-0.7%	0.3%
Drinking Places	April	\$202.7	1.5%	0.1%	-1.6%	9.3%
Sales by Province (in \$millions)						
Newfoundland and Labrador	April	\$76.1	2.5%	1.8%	-1.1%	1.9%
Prince Edward Island	April	\$20.2	1.7%	0.3%	0.1%	3.3%
Nova Scotia	April	\$133.1	1.8%	1.1%	-2.1%	4.4%
New Brunswick	April	\$99.7	0.3%	-0.7%	0.8%	1.5%
Quebec	April	\$1,031.9	0.8%	-3.4%	1.7%	1.2%
Ontario	April	\$2,253.6	1.9%	-0.9%	1.3%	1.8%
Manitoba	April	\$170.6	0.0%	0.6%	1.1%	2.2%
Saskatchewan	April	\$155.2	-2.1%	-0.3%	-0.2%	0.3%
Alberta	April	\$755.7	1.4%	-0.3%	-0.5%	0.2%
British Columbia	April	\$911.2	1.2%	1.4%	-1.6%	1.6%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2016 Apr	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 Year-to-date
Canada	8.9%	3.1%	6.5%	6.9%	4.6%	7.9%	4.3%	5.8%	5.3%	4.4%	3.5%	5.6%	3.6%	4.3%
Full-service restaurants	8.5%	1.4%	6.0%	8.2%	4.7%	9.2%	5.0%	5.5%	6.0%	3.9%	5.0%	7.4%	5.1%	5.4%
Quick-service restaurants	9.7%	5.0%	7.4%	5.9%	5.9%	7.9%	5.4%	8.4%	5.9%	5.9%	3.5%	5.3%	4.0%	4.7%
Caterers	5.7%	2.5%	4.4%	5.0%	-2.5%	1.8%	-3.7%	-3.7%	1.6%	2.9%	-1.5%	1.0%	-4.7%	-0.7%
Drinking Places	10.9%	1.5%	7.9%	6.1%	2.4%	8.9%	2.3%	2.2%	-1.8%	-3.3%	-1.9%	0.5%	-0.5%	-1.2%
Newfoundland and Labrador	2.2%	-1.9%	5.6%	3.3%	3.0%	3.7%	-0.4%	-2.4%	-0.6%	-0.4%	-4.2%	2.6%	3.0%	0.4%
Full-service restaurants	2.0%	-5.9%	8.7%	10.8%	8.1%	10.3%	1.2%	-4.3%	-3.2%	-1.8%	-2.2%	7.8%	7.4%	3.0%
Quick-service restaurants	3.5%	2.4%	7.5%	3.0%	4.3%	4.5%	2.1%	2.5%	0.6%	-1.6%	-4.3%	2.8%	2.9%	0.1%
Caterers	2.6%	-5.1%	-3.9%	-8.2%	-8.1%	-7.5%	-9.1%	n.a.	n.a.	4.4%	n.a.	n.a.	n.a.	n.a.
Drinking Places	-9.6%	-9.4%	-0.1%	-2.3%	-3.8%	0.5%	-0.5%	n.a.	n.a.	1.2%	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	2.0%	3.1%	7.3%	9.4%	5.4%	6.4%	-2.9%	1.0%	-4.8%	-0.9%	-3.7%	-0.8%	1.2%	-0.9%
Full-service restaurants	1.1%	7.9%	17.1%	19.7%	9.9%	9.5%	-7.0%	2.0%	-8.0%	-13.2%	-7.3%	-5.3%	-1.0%	-6.3%
Quick-service restaurants	3.2%	0.6%	1.7%	1.9%	1.6%	5.9%	0.6%	2.2%	-1.5%	4.7%	-1.4%	1.5%	3.1%	2.0%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	5.0%	4.7%	11.7%	10.5%	9.0%	13.3%	6.2%	3.7%	-1.0%	2.3%	-3.1%	2.1%	1.6%	0.8%
Full-service restaurants	0.0%	4.5%	18.2%	20.0%	14.0%	22.2%	9.4%	0.5%	-1.2%	2.5%	-1.4%	7.2%	7.4%	4.1%
Quick-service restaurants	10.7%	6.6%	9.1%	6.5%	5.5%	8.1%	5.1%	6.4%	-0.7%	2.1%	-4.0%	1.2%	-0.9%	-0.4%
Caterers	-5.7%	-3.6%	-4.0%	-10.2%	5.7%	2.1%	0.3%	-0.1%	-4.9%	2.1%	-6.6%	-11.7%	-5.6%	-5.8%
Drinking Places	8.6%	-3.0%	7.0%	-0.9%	3.4%	14.9%	5.0%	7.5%	5.3%	3.7%	0.5%	3.3%	-2.4%	1.1%
New Brunswick	10.4%	7.5%	9.6%	7.9%	6.0%	3.9%	3.0%	4.7%	4.0%	3.6%	3.7%	6.5%	1.3%	3.7%
Full-service restaurants	17.9%	18.3%	20.3%	23.3%	11.7%	6.7%	4.1%	12.7%	15.5%	10.9%	-0.6%	8.2%	3.9%	5.5%
Quick-service restaurants	6.5%	2.6%	4.2%	1.0%	2.0%	1.9%	2.4%	0.5%	-2.4%	0.4%	6.4%	5.9%	1.4%	3.5%
Caterers	15.3%	14.3%	18.7%	-2.3%	32.8%	8.4%	8.4%	8.4%	16.3%	-6.9%	-1.5%	-1.3%	-19.9%	-7.5%
Drinking Places	5.8%	-7.1%	2.3%	-2.9%	0.8%	5.4%	-3.9%	0.0%	-3.5%	9.6%	9.9%	11.9%	6.8%	9.5%

	2016 Apr	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 Year-to-date
Quebec	12.2%	2.2%	6.0%	8.1%	5.8%	9.6%	5.7%	7.4%	8.4%	5.1%	7.3%	5.3%	2.0%	4.8%
Full-service restaurants	13.8%	0.6%	5.2%	8.1%	7.2%	12.1%	8.2%	9.0%	10.9%	5.0%	10.3%	6.0%	2.8%	5.9%
Quick-service restaurants	10.7%	3.3%	6.8%	6.2%	2.9%	7.4%	3.9%	7.8%	7.4%	5.9%	7.1%	6.0%	3.2%	5.4%
Caterers	2.7%	1.7%	1.2%	11.9%	6.7%	-2.3%	1.3%	0.0%	7.9%	14.3%	1.2%	2.4%	-6.3%	2.4%
Drinking Places	21.8%	9.7%	14.1%	17.9%	12.8%	21.7%	2.8%	-0.2%	-5.9%	-9.5%	-9.6%	-2.5%	-1.9%	-5.6%
Ontario	9.6%	2.5%	6.8%	7.2%	3.2%	7.6%	3.9%	5.2%	4.3%	5.1%	5.2%	7.0%	5.3%	5.7%
Full-service restaurants	10.2%	0.3%	6.9%	9.0%	3.7%	9.0%	6.0%	6.0%	5.8%	5.5%	7.7%	8.8%	8.0%	7.5%
Quick-service restaurants	9.5%	5.1%	7.7%	5.7%	5.3%	7.4%	5.0%	7.0%	3.8%	6.2%	4.4%	5.7%	4.7%	5.3%
Caterers	8.2%	2.5%	4.7%	9.8%	-7.0%	5.3%	-6.7%	-4.2%	2.3%	-1.4%	-2.2%	6.2%	-3.5%	-0.3%
Drinking Places	6.6%	-11.4%	-7.6%	-3.1%	-9.2%	-2.0%	-3.4%	-1.4%	-6.5%	0.4%	5.3%	6.4%	3.5%	3.9%
Manitoba	7.8%	4.5%	8.1%	6.4%	7.1%	11.6%	5.7%	7.1%	3.2%	5.0%	5.1%	7.6%	5.5%	5.8%
Full-service restaurants	0.9%	-2.9%	0.6%	0.8%	-0.1%	4.8%	-3.7%	-2.5%	-8.3%	-1.7%	2.9%	9.6%	3.8%	3.6%
Quick-service restaurants	13.1%	9.4%	13.3%	11.2%	13.1%	12.0%	10.2%	13.3%	11.8%	11.7%	7.7%	6.0%	4.9%	7.4%
Caterers	15.1%	18.1%	15.8%	7.1%	11.3%	41.2%	25.6%	23.4%	21.2%	2.6%	1.2%	6.3%	11.6%	5.4%
Drinking Places	1.5%	-7.7%	10.2%	5.2%	2.7%	-1.4%	-6.5%	-3.3%	-8.5%	6.1%	12.7%	16.3%	24.9%	15.5%
Saskatchewan	6.2%	-1.0%	2.9%	-0.5%	2.8%	6.0%	1.1%	5.9%	3.9%	2.5%	0.4%	3.5%	-2.4%	1.0%
Full-service restaurants	-0.4%	-8.3%	-8.6%	-11.3%	-6.2%	-1.8%	-9.5%	-5.7%	-5.8%	-1.2%	0.3%	4.0%	-6.9%	-1.0%
Quick-service restaurants	15.1%	9.4%	15.1%	11.5%	14.4%	14.0%	11.7%	19.0%	15.1%	5.9%	1.5%	3.4%	0.5%	2.8%
Caterers	3.1%	-4.6%	8.8%	0.1%	0.1%	4.0%	6.1%	3.3%	-2.2%	-5.5%	-15.1%	-7.8%	-3.3%	-7.9%
Drinking Places	-6.1%	-19.4%	-8.7%	-11.3%	-13.0%	4.6%	-4.2%	0.2%	4.8%	12.2%	11.5%	13.6%	5.4%	10.5%
Alberta	1.8%	1.2%	0.4%	-1.4%	0.1%	1.6%	0.8%	2.4%	2.7%	0.3%	-2.1%	1.6%	0.8%	0.2%
Full-service restaurants	-1.8%	-1.4%	-4.2%	-4.9%	-5.0%	-1.0%	-1.1%	1.0%	1.9%	0.0%	-0.3%	5.3%	4.2%	2.4%
Quick-service restaurants	6.3%	3.3%	2.9%	2.2%	5.7%	6.8%	4.8%	7.8%	5.9%	1.3%	-2.7%	1.3%	-0.2%	-0.1%
Caterers	-4.1%	2.4%	7.8%	-4.6%	-6.3%	-14.3%	-10.6%	-16.6%	-6.8%	3.8%	-3.9%	-8.6%	-6.9%	-4.0%
Drinking Places	4.7%	5.2%	12.2%	3.9%	11.4%	8.7%	3.1%	2.0%	-3.3%	-13.8%	-11.3%	-11.0%	-10.1%	-11.5%
British Columbia	12.0%	7.8%	11.7%	13.0%	9.6%	12.4%	7.6%	9.7%	9.2%	6.7%	2.6%	7.1%	4.9%	5.3%
Full-service restaurants	11.6%	9.2%	14.9%	19.2%	11.9%	16.1%	8.7%	8.6%	9.9%	4.4%	0.7%	8.0%	4.3%	4.4%
Quick-service restaurants	11.8%	6.7%	8.8%	8.7%	9.3%	10.7%	7.9%	13.2%	11.3%	10.6%	4.8%	8.8%	9.0%	8.3%
Caterers	12.7%	3.7%	4.2%	1.0%	2.4%	4.2%	-0.6%	-1.0%	-3.8%	4.6%	3.1%	-3.0%	-10.4%	-1.7%
Drinking Places	15.1%	10.4%	18.1%	8.4%	0.8%	8.0%	10.2%	10.5%	7.1%	2.0%	2.1%	1.6%	0.8%	1.6%

Menu Inflation

	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Year-to-date
Canada	2.6%	2.6%	2.7%	2.5%	2.5%	2.6%	2.5%	2.3%	2.3%	2.3%	2.4%	2.5%	2.4%	2.4%
Full-service restaurants	2.9%	2.9%	2.9%	2.7%	2.6%	2.7%	2.5%	2.5%	2.5%	2.5%	2.5%	2.7%	2.5%	2.5%
Quick-service restaurants	2.0%	2.0%	2.1%	2.2%	2.4%	2.6%	2.4%	2.2%	1.9%	1.9%	1.8%	2.0%	2.1%	1.9%
Cafeteria	2.6%	2.6%	2.7%	2.5%	2.6%	2.6%	2.5%	2.3%	2.3%	2.4%	2.4%	2.5%	2.4%	2.4%
Newfoundland and Labrador	1.8%	1.5%	4.1%	4.8%	5.0%	4.8%	4.5%	4.7%	4.9%	4.8%	4.3%	3.7%	3.6%	4.3%
Prince Edward Island	3.1%	3.2%	2.3%	2.0%	2.2%	2.8%	1.9%	1.9%	2.2%	2.3%	3.0%	3.0%	3.2%	2.7%
Nova Scotia	2.1%	2.4%	2.5%	2.9%	3.1%	2.9%	2.9%	3.0%	2.7%	2.7%	2.8%	2.6%	2.8%	2.7%
New Brunswick	2.3%	2.4%	4.2%	4.5%	4.1%	3.7%	3.9%	3.9%	3.7%	3.7%	3.5%	3.4%	3.1%	3.5%
Quebec	1.8%	2.1%	2.0%	1.9%	2.2%	2.4%	2.1%	2.2%	2.2%	2.8%	2.8%	2.5%	2.5%	2.6%
Ontario	3.0%	2.9%	2.6%	2.3%	2.3%	2.3%	2.2%	2.1%	1.9%	1.6%	1.6%	2.1%	2.2%	1.9%
Manitoba	2.7%	2.7%	3.2%	2.9%	2.5%	2.3%	1.6%	1.8%	1.6%	1.4%	1.2%	0.8%	0.9%	1.2%
Saskatchewan	1.7%	1.5%	1.7%	1.6%	1.4%	1.6%	2.0%	2.1%	2.3%	1.9%	1.6%	7.3%	7.3%	4.1%
Alberta	3.3%	3.3%	3.1%	3.2%	3.4%	3.5%	3.4%	3.0%	2.9%	2.9%	2.8%	2.6%	2.2%	2.7%
British Columbia	2.3%	2.5%	3.1%	2.9%	2.9%	2.9%	2.6%	2.5%	2.6%	2.7%	2.8%	2.7%	2.4%	2.6%

Source: Statistics Canada