

Preliminary: May 2017
Revised: April 2017

MONTHLY FAST FACTS



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

Prepared by
Chris Elliott, Senior Economist

July 24,
2017

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2016 over 2015(%)	2015 over 2014(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	April	\$5,528.8	3.9%	4.4%	6.2%	5.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	April	\$2,398.3	5.1%	5.4%	6.0%	4.5%
Quick-service Restaurants	April	\$2,493.5	4.7%	4.9%	7.6%	6.7%
Social & Contract Caterers	April	\$424.6	-4.2%	-0.4%	1.2%	4.6%
Drinking Places	April	\$212.4	-0.4%	-1.1%	5.1%	-2.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	April	\$72.4	3.1%	0.4%	2.4%	3.4%
Prince Edward Island	April	\$17.9	2.8%	-0.2%	4.7%	7.8%
Nova Scotia	April	\$127.8	3.0%	1.4%	7.4%	5.5%
New Brunswick	April	\$95.7	0.7%	3.5%	7.1%	6.9%
Quebec	April	\$1,019.8	2.8%	5.1%	7.8%	3.3%
Ontario	April	\$2,205.9	5.2%	5.7%	6.0%	7.0%
Manitoba	April	\$167.4	5.7%	6.0%	7.0%	6.1%
Saskatchewan	April	\$153.6	-3.0%	0.8%	3.3%	3.0%
Alberta	April	\$756.5	1.7%	0.4%	1.0%	1.7%
British Columbia	April	\$895.4	5.4%	5.5%	10.3%	6.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	April	\$3,805.1	1.4%	2.0%	3.6%	2.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	April	\$1,629.3	2.3%	2.8%	3.2%	1.7%
Quick-service Restaurants	April	\$1,768.4	2.7%	3.0%	5.2%	3.8%
Social & Contract Caterers	April	\$292.2	-6.5%	-2.8%	-1.4%	1.8%
Drinking Places	April	\$146.2	-2.8%	-3.5%	2.4%	-4.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	April	\$46.5	-0.6%	-3.8%	-0.9%	0.4%
Prince Edward Island	April	\$12.5	-0.2%	-2.8%	2.1%	4.0%
Nova Scotia	April	\$83.3	0.4%	-1.3%	4.4%	1.4%
New Brunswick	April	\$64.4	-2.7%	-0.1%	3.9%	4.3%
Quebec	April	\$684.9	0.3%	2.4%	5.7%	0.5%
Ontario	April	\$1,544.7	3.0%	3.8%	3.3%	4.2%
Manitoba	April	\$111.6	4.9%	4.7%	4.3%	2.7%
Saskatchewan	April	\$98.4	-4.6%	-0.8%	1.6%	0.5%
Alberta	April	\$512.5	-0.9%	-2.3%	-2.2%	-1.6%
British Columbia	April	\$647.4	2.6%	2.7%	7.5%	4.5%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

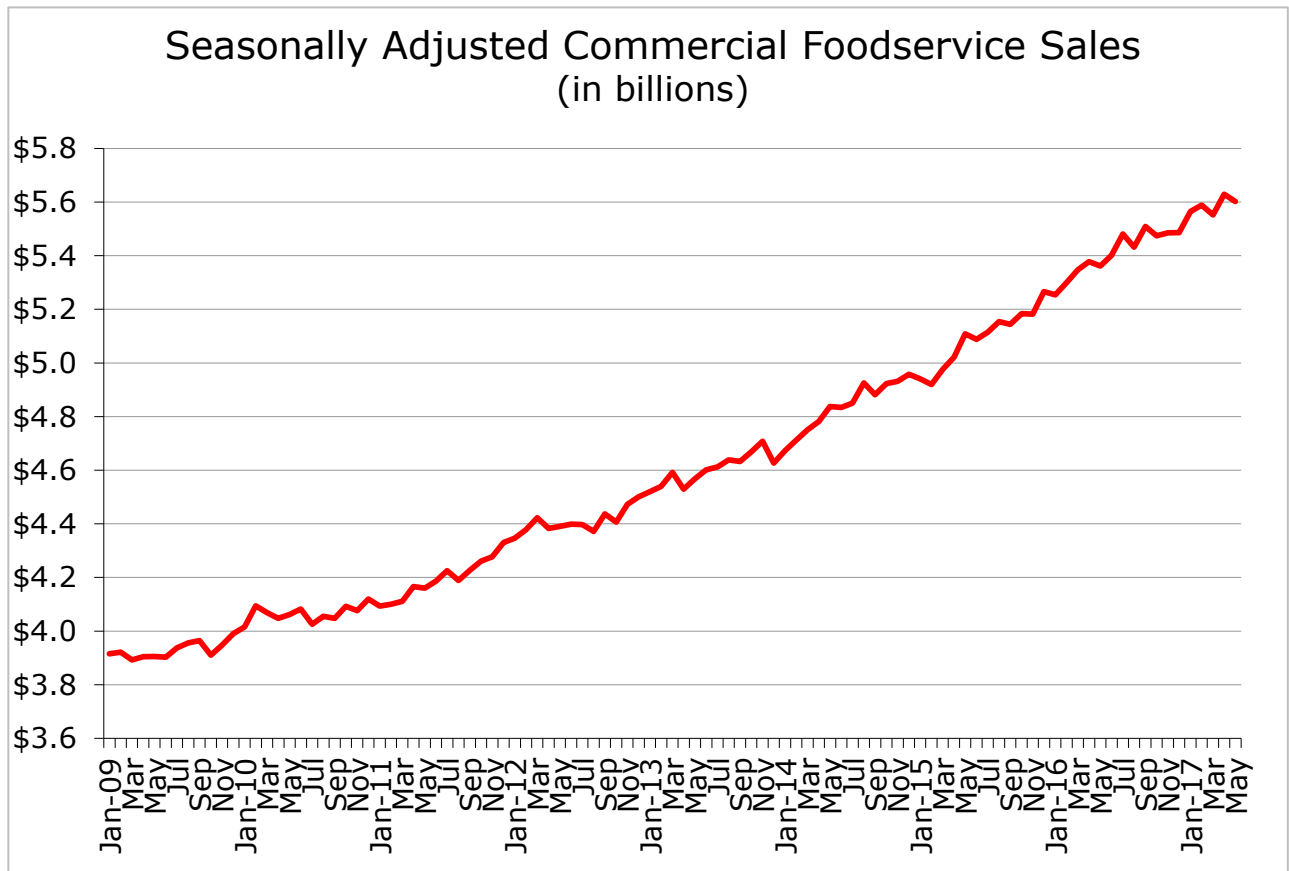
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2016 over 2015(%)	2015 over 2014(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	May	\$5,822.5	4.5%	4.4%	6.2%	5.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	May	\$2,527.8	4.4%	5.2%	6.0%	4.5%
Quick-service Restaurants	May	\$2,643.3	5.6%	5.1%	7.6%	6.7%
Social & Contract Caterers	May	\$450.1	0.6%	-0.2%	1.2%	4.6%
Drinking Places	May	\$201.2	-0.7%	-1.0%	5.1%	-2.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	May	\$75.4	4.5%	1.3%	2.4%	3.4%
Prince Edward Island	May	\$19.4	2.3%	0.4%	4.7%	7.8%
Nova Scotia	May	\$132.5	-2.4%	0.5%	7.4%	5.5%
New Brunswick	May	\$101.7	1.3%	3.0%	7.1%	6.9%
Quebec	May	\$1,096.9	4.7%	5.0%	7.8%	3.3%
Ontario	May	\$2,308.5	4.8%	5.5%	6.0%	7.0%
Manitoba	May	\$176.4	7.2%	6.2%	7.0%	6.1%
Saskatchewan	May	\$159.2	0.2%	0.7%	3.3%	3.0%
Alberta	May	\$787.1	0.8%	0.5%	1.0%	1.7%
British Columbia	May	\$947.9	7.9%	6.0%	10.3%	6.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	May	\$4,001.7	2.0%	2.0%	3.6%	2.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	May	\$1,714.9	1.9%	2.6%	3.2%	1.7%
Quick-service Restaurants	May	\$1,873.4	3.4%	3.1%	5.2%	3.8%
Social & Contract Caterers	May	\$309.4	-1.8%	-2.5%	-1.4%	1.8%
Drinking Places	May	\$138.3	-3.0%	-3.4%	2.4%	-4.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	May	\$48.4	0.9%	-2.8%	-0.9%	0.4%
Prince Edward Island	May	\$13.5	-0.9%	-2.4%	2.1%	4.0%
Nova Scotia	May	\$86.3	-5.1%	-2.2%	4.4%	1.4%
New Brunswick	May	\$68.4	-1.7%	-0.5%	3.9%	4.3%
Quebec	May	\$735.2	2.1%	2.4%	5.7%	0.5%
Ontario	May	\$1,614.3	2.6%	3.5%	3.3%	4.2%
Manitoba	May	\$117.5	6.2%	5.0%	4.3%	2.7%
Saskatchewan	May	\$101.9	-1.5%	-0.9%	1.6%	0.5%
Alberta	May	\$533.3	-1.4%	-2.1%	-2.2%	-1.6%
British Columbia	May	\$684.9	5.4%	3.3%	7.5%	4.5%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			May	April	March	February
NOMINAL GROWTH						
Sales (in \$millions)						
Total	May	\$5,601.7	-0.5%	1.4%	-0.6%	0.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	May	\$2,441.6	-0.6%	1.4%	0.0%	0.6%
Quick-service Restaurants	May	\$2,505.4	-0.8%	1.5%	-1.3%	0.6%
Social & Contract Caterers	May	\$454.8	2.0%	0.8%	-0.8%	-0.5%
Drinking Places	May	\$199.9	-1.3%	1.3%	0.2%	-1.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	May	\$75.2	-1.1%	2.4%	1.9%	-1.1%
Prince Edward Island	May	\$20.3	-0.4%	1.8%	0.9%	0.4%
Nova Scotia	May	\$130.3	-1.8%	1.3%	1.5%	-2.3%
New Brunswick	May	\$98.5	-0.3%	0.1%	-1.0%	0.6%
Quebec	May	\$1,029.2	-0.6%	1.0%	-3.1%	1.6%
Ontario	May	\$2,216.5	-1.3%	1.7%	-0.8%	1.1%
Manitoba	May	\$171.9	0.6%	0.0%	0.8%	1.2%
Saskatchewan	May	\$154.5	0.2%	-2.4%	-0.5%	-0.3%
Alberta	May	\$762.0	0.1%	2.0%	-0.3%	-0.4%
British Columbia	May	\$925.8	1.1%	1.5%	1.5%	-1.4%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Year-to-date
Canada	3.1%	6.5%	6.9%	4.6%	7.9%	4.3%	5.8%	5.3%	4.4%	3.5%	5.8%	3.9%	4.5%	4.4%
Full-service restaurants	1.4%	6.0%	8.2%	4.7%	9.2%	5.0%	5.5%	6.0%	3.9%	5.0%	7.6%	5.1%	4.4%	5.2%
Quick-service restaurants	5.0%	7.4%	5.9%	5.9%	7.9%	5.4%	8.4%	5.9%	5.9%	3.5%	5.5%	4.7%	5.6%	5.1%
Caterers	2.5%	4.4%	5.0%	-2.5%	1.8%	-3.7%	-3.7%	1.6%	2.9%	-1.5%	1.4%	-4.2%	0.6%	-0.2%
Drinking Places	1.5%	7.9%	6.1%	2.4%	8.9%	2.3%	2.2%	-1.8%	-3.3%	-1.9%	0.7%	-0.4%	-0.7%	-1.0%
Newfoundland and Labrador	-1.9%	5.6%	3.3%	3.0%	3.7%	-0.4%	-2.4%	-0.6%	-0.4%	-4.2%	2.8%	3.1%	4.5%	1.3%
Full-service restaurants	-5.9%	8.7%	10.8%	8.1%	10.3%	1.2%	-4.3%	-3.2%	-1.8%	-2.2%	7.6%	7.4%	6.3%	3.7%
Quick-service restaurants	2.4%	7.5%	3.0%	4.3%	4.5%	2.1%	2.5%	0.6%	-1.6%	-4.3%	3.4%	3.6%	4.7%	1.3%
Caterers	-5.1%	-3.9%	-8.2%	-8.1%	-7.5%	-9.1%	n.a.	n.a.	4.4%	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	-9.4%	-0.1%	-2.3%	-3.8%	0.5%	-0.5%	n.a.	n.a.	1.2%	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	3.1%	7.3%	9.4%	5.4%	6.4%	-2.9%	1.0%	-4.8%	-0.9%	-3.7%	0.4%	2.8%	2.3%	0.4%
Full-service restaurants	7.9%	17.1%	19.7%	9.9%	9.5%	-7.0%	2.0%	-8.0%	-13.2%	-7.3%	-4.3%	-0.3%	-1.6%	-4.8%
Quick-service restaurants	0.6%	1.7%	1.9%	1.6%	5.9%	0.6%	2.2%	-1.5%	4.7%	-1.4%	2.9%	5.4%	3.9%	3.2%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	4.7%	11.7%	10.5%	9.0%	13.3%	6.2%	3.7%	-1.0%	2.3%	-3.1%	2.8%	3.0%	-2.4%	0.5%
Full-service restaurants	4.5%	18.2%	20.0%	14.0%	22.2%	9.4%	0.5%	-1.2%	2.5%	-1.4%	8.3%	10.1%	-4.6%	2.7%
Quick-service restaurants	6.6%	9.1%	6.5%	5.5%	8.1%	5.1%	6.4%	-0.7%	2.1%	-4.0%	1.8%	0.0%	-0.9%	-0.2%
Caterers	-3.6%	-4.0%	-10.2%	5.7%	2.1%	0.3%	-0.1%	-4.9%	2.1%	-6.6%	-11.7%	-6.4%	-8.9%	-6.4%
Drinking Places	-3.0%	7.0%	-0.9%	3.4%	14.9%	5.0%	7.5%	5.3%	3.7%	0.5%	3.3%	-1.9%	9.5%	3.0%
New Brunswick	7.5%	9.6%	7.9%	6.0%	3.9%	3.0%	4.7%	4.0%	3.6%	3.7%	6.1%	0.7%	1.3%	3.0%
Full-service restaurants	18.3%	20.3%	23.3%	11.7%	6.7%	4.1%	12.7%	15.5%	10.9%	-0.6%	6.2%	1.8%	2.6%	4.0%
Quick-service restaurants	2.6%	4.2%	1.0%	2.0%	1.9%	2.4%	0.5%	-2.4%	0.4%	6.4%	6.4%	1.7%	1.7%	3.2%
Caterers	14.3%	18.7%	-2.3%	32.8%	8.4%	8.4%	8.4%	16.3%	-6.9%	-1.5%	-1.3%	-20.7%	-18.8%	-9.7%
Drinking Places	-7.1%	2.3%	-2.9%	0.8%	5.4%	-3.9%	0.0%	-3.5%	9.6%	9.9%	11.8%	6.3%	10.4%	9.5%

	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Year-to-date
Quebec	2.2%	6.0%	8.1%	5.8%	9.6%	5.7%	7.4%	8.4%	5.1%	7.3%	5.6%	2.8%	4.7%	5.0%
Full-service restaurants	0.6%	5.2%	8.1%	7.2%	12.1%	8.2%	9.0%	10.9%	5.0%	10.3%	5.9%	2.3%	2.5%	5.0%
Quick-service restaurants	3.3%	6.8%	6.2%	2.9%	7.4%	3.9%	7.8%	7.4%	5.9%	7.1%	6.4%	5.5%	8.3%	6.7%
Caterers	1.7%	1.2%	11.9%	6.7%	-2.3%	1.3%	0.0%	7.9%	14.3%	1.2%	4.5%	-5.1%	7.2%	4.2%
Drinking Places	9.7%	14.1%	17.9%	12.8%	21.7%	2.8%	-0.2%	-5.9%	-9.5%	-9.6%	-1.8%	-1.3%	-4.1%	-5.0%
Ontario	2.5%	6.8%	7.2%	3.2%	7.6%	3.9%	5.2%	4.3%	5.1%	5.2%	7.3%	5.2%	4.8%	5.5%
Full-service restaurants	0.3%	6.9%	9.0%	3.7%	9.0%	6.0%	6.0%	5.8%	5.5%	7.7%	9.2%	7.8%	7.2%	7.5%
Quick-service restaurants	5.1%	7.7%	5.7%	5.3%	7.4%	5.0%	7.0%	3.8%	6.2%	4.4%	5.9%	5.2%	4.6%	5.2%
Caterers	2.5%	4.7%	9.8%	-7.0%	5.3%	-6.7%	-4.2%	2.3%	-1.4%	-2.2%	6.8%	-5.7%	-6.0%	-1.9%
Drinking Places	-11.4%	-7.6%	-3.1%	-9.2%	-2.0%	-3.4%	-1.4%	-6.5%	0.4%	5.3%	6.2%	2.6%	11.1%	5.1%
Manitoba	4.5%	8.1%	6.4%	7.1%	11.6%	5.7%	7.1%	3.2%	5.0%	5.1%	7.9%	5.7%	7.2%	6.2%
Full-service restaurants	-2.9%	0.6%	0.8%	-0.1%	4.8%	-3.7%	-2.5%	-8.3%	-1.7%	2.9%	10.2%	4.2%	10.8%	5.4%
Quick-service restaurants	9.4%	13.3%	11.2%	13.1%	12.0%	10.2%	13.3%	11.8%	11.7%	7.7%	6.2%	4.9%	2.9%	6.4%
Caterers	18.1%	15.8%	7.1%	11.3%	41.2%	25.6%	23.4%	21.2%	2.6%	1.2%	6.4%	13.5%	12.6%	7.1%
Drinking Places	-7.7%	10.2%	5.2%	2.7%	-1.4%	-6.5%	-3.3%	-8.5%	6.1%	12.7%	16.3%	20.5%	21.6%	15.7%
Saskatchewan	-1.0%	2.9%	-0.5%	2.8%	6.0%	1.1%	5.9%	3.9%	2.5%	0.4%	3.3%	-3.0%	0.2%	0.7%
Full-service restaurants	-8.3%	-8.6%	-11.3%	-6.2%	-1.8%	-9.5%	-5.7%	-5.8%	-1.2%	0.3%	3.4%	-8.4%	-2.8%	-1.9%
Quick-service restaurants	9.4%	15.1%	11.5%	14.4%	14.0%	11.7%	19.0%	15.1%	5.9%	1.5%	3.4%	0.6%	1.4%	2.5%
Caterers	-4.6%	8.8%	0.1%	0.1%	4.0%	6.1%	3.3%	-2.2%	-5.5%	-15.1%	-7.2%	-2.9%	-7.4%	-7.6%
Drinking Places	-19.4%	-8.7%	-11.3%	-13.0%	4.6%	-4.2%	0.2%	4.8%	12.2%	11.5%	13.9%	6.6%	19.3%	12.7%
Alberta	1.2%	0.4%	-1.4%	0.1%	1.6%	0.8%	2.4%	2.7%	0.3%	-2.1%	1.6%	1.7%	0.8%	0.5%
Full-service restaurants	-1.4%	-4.2%	-4.9%	-5.0%	-1.0%	-1.1%	1.0%	1.9%	0.0%	-0.3%	5.4%	4.6%	-1.7%	1.6%
Quick-service restaurants	3.3%	2.9%	2.2%	5.7%	6.8%	4.8%	7.8%	5.9%	1.3%	-2.7%	1.3%	0.2%	1.8%	0.4%
Caterers	2.4%	7.8%	-4.6%	-6.3%	-14.3%	-10.6%	-16.6%	-6.8%	3.8%	-3.9%	-9.5%	1.9%	18.2%	1.9%
Drinking Places	5.2%	12.2%	3.9%	11.4%	8.7%	3.1%	2.0%	-3.3%	-13.8%	-11.3%	-10.8%	-10.0%	-13.1%	-11.8%
British Columbia	7.8%	11.7%	13.0%	9.6%	12.4%	7.6%	9.7%	9.2%	6.7%	2.6%	7.2%	5.4%	7.9%	6.0%
Full-service restaurants	9.2%	14.9%	19.2%	11.9%	16.1%	8.7%	8.6%	9.9%	4.4%	0.7%	8.3%	5.0%	7.0%	5.1%
Quick-service restaurants	6.7%	8.8%	8.7%	9.3%	10.7%	7.9%	13.2%	11.3%	10.6%	4.8%	8.9%	9.2%	13.0%	9.4%
Caterers	3.7%	4.2%	1.0%	2.4%	4.2%	-0.6%	-1.0%	-3.8%	4.6%	3.1%	-3.3%	-9.1%	-3.8%	-1.9%
Drinking Places	10.4%	18.1%	8.4%	0.8%	8.0%	10.2%	10.5%	7.1%	2.0%	2.1%	1.7%	1.2%	-4.6%	0.4%

Menu Inflation

	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Year-to-date
Canada	2.6%	2.7%	2.5%	2.5%	2.6%	2.5%	2.3%	2.3%	2.3%	2.4%	2.5%	2.4%	2.5%	2.4%
Full-service restaurants	2.9%	2.9%	2.7%	2.6%	2.7%	2.5%	2.5%	2.5%	2.5%	2.5%	2.7%	2.5%	2.5%	2.6%
Quick-service restaurants	2.0%	2.1%	2.2%	2.4%	2.6%	2.4%	2.2%	1.9%	1.9%	1.8%	2.0%	2.1%	2.1%	2.0%
Cafeteria	2.6%	2.7%	2.5%	2.6%	2.6%	2.5%	2.3%	2.3%	2.4%	2.4%	2.5%	2.4%	2.4%	2.4%
Newfoundland and Labrador	1.5%	4.1%	4.8%	5.0%	4.8%	4.5%	4.7%	4.9%	4.8%	4.3%	3.7%	3.6%	3.5%	4.1%
Prince Edward Island	3.2%	2.3%	2.0%	2.2%	2.8%	1.9%	1.9%	2.2%	2.3%	3.0%	3.0%	3.2%	2.9%	2.8%
Nova Scotia	2.4%	2.5%	2.9%	3.1%	2.9%	2.9%	3.0%	2.7%	2.7%	2.8%	2.6%	2.8%	2.4%	2.7%
New Brunswick	2.4%	4.2%	4.5%	4.1%	3.7%	3.9%	3.9%	3.7%	3.7%	3.5%	3.4%	3.1%	3.1%	3.4%
Quebec	2.1%	2.0%	1.9%	2.2%	2.4%	2.1%	2.2%	2.2%	2.8%	2.8%	2.5%	2.5%	2.3%	2.5%
Ontario	2.9%	2.6%	2.3%	2.3%	2.3%	2.2%	2.1%	1.9%	1.6%	1.6%	2.1%	2.2%	2.6%	2.0%
Manitoba	2.7%	3.2%	2.9%	2.5%	2.3%	1.6%	1.8%	1.6%	1.4%	1.2%	0.8%	0.9%	0.9%	1.1%
Saskatchewan	1.5%	1.7%	1.6%	1.4%	1.6%	2.0%	2.1%	2.3%	1.9%	1.6%	7.3%	7.3%	8.2%	4.8%
Alberta	3.3%	3.1%	3.2%	3.4%	3.5%	3.4%	3.0%	2.9%	2.9%	2.8%	2.6%	2.2%	2.2%	2.6%
British Columbia	2.5%	3.1%	2.9%	2.9%	2.9%	2.6%	2.5%	2.6%	2.7%	2.8%	2.7%	2.4%	2.4%	2.6%

Source: Statistics Canada