

Preliminary: November 2017
Revised: October 2017

MONTHLY FAST FACTS



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

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2018

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2016 over 2015(%)	2015 over 2014(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	October	\$5,878.7	5.5%	5.1%	6.2%	5.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	October	\$2,486.1	5.6%	5.6%	6.0%	4.5%
Quick-service Restaurants	October	\$2,679.8	6.6%	5.6%	7.6%	6.7%
Social & Contract Caterers	October	\$508.0	2.3%	2.3%	1.2%	4.6%
Drinking Places	October	\$204.8	0.1%	-0.8%	5.1%	-2.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	October	\$77.0	1.7%	2.1%	2.4%	3.4%
Prince Edward Island	October	\$21.4	12.3%	4.8%	4.7%	7.8%
Nova Scotia	October	\$141.7	0.2%	0.1%	7.4%	5.5%
New Brunswick	October	\$104.3	3.3%	2.5%	7.1%	6.9%
Quebec	October	\$1,110.8	7.5%	6.7%	7.8%	3.3%
Ontario	October	\$2,340.3	5.3%	5.3%	6.0%	7.0%
Manitoba	October	\$176.0	0.3%	3.9%	7.0%	6.1%
Saskatchewan	October	\$161.9	-0.1%	-0.5%	3.3%	3.0%
Alberta	October	\$783.0	2.2%	2.2%	1.0%	1.7%
British Columbia	October	\$946.2	10.1%	7.4%	10.3%	6.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	October	\$3,982.9	2.6%	2.5%	3.6%	2.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	October	\$1,664.0	2.6%	2.8%	3.2%	1.7%
Quick-service Restaurants	October	\$1,866.2	3.9%	3.4%	5.2%	3.8%
Social & Contract Caterers	October	\$344.2	-0.5%	-0.3%	-1.4%	1.8%
Drinking Places	October	\$138.7	-2.7%	-3.2%	2.4%	-4.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	October	\$48.7	-0.8%	-1.1%	-0.9%	0.4%
Prince Edward Island	October	\$14.6	8.8%	2.1%	2.1%	4.0%
Nova Scotia	October	\$91.7	-1.5%	-2.2%	4.4%	1.4%
New Brunswick	October	\$68.6	0.2%	-0.3%	3.9%	4.3%
Quebec	October	\$736.6	4.9%	4.1%	5.7%	0.5%
Ontario	October	\$1,607.3	1.9%	2.8%	3.3%	4.2%
Manitoba	October	\$116.2	-0.7%	2.9%	4.3%	2.7%
Saskatchewan	October	\$102.0	-1.3%	-2.1%	1.6%	0.5%
Alberta	October	\$524.5	0.1%	-0.2%	-2.2%	-1.6%
British Columbia	October	\$673.4	7.3%	4.8%	7.5%	4.5%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

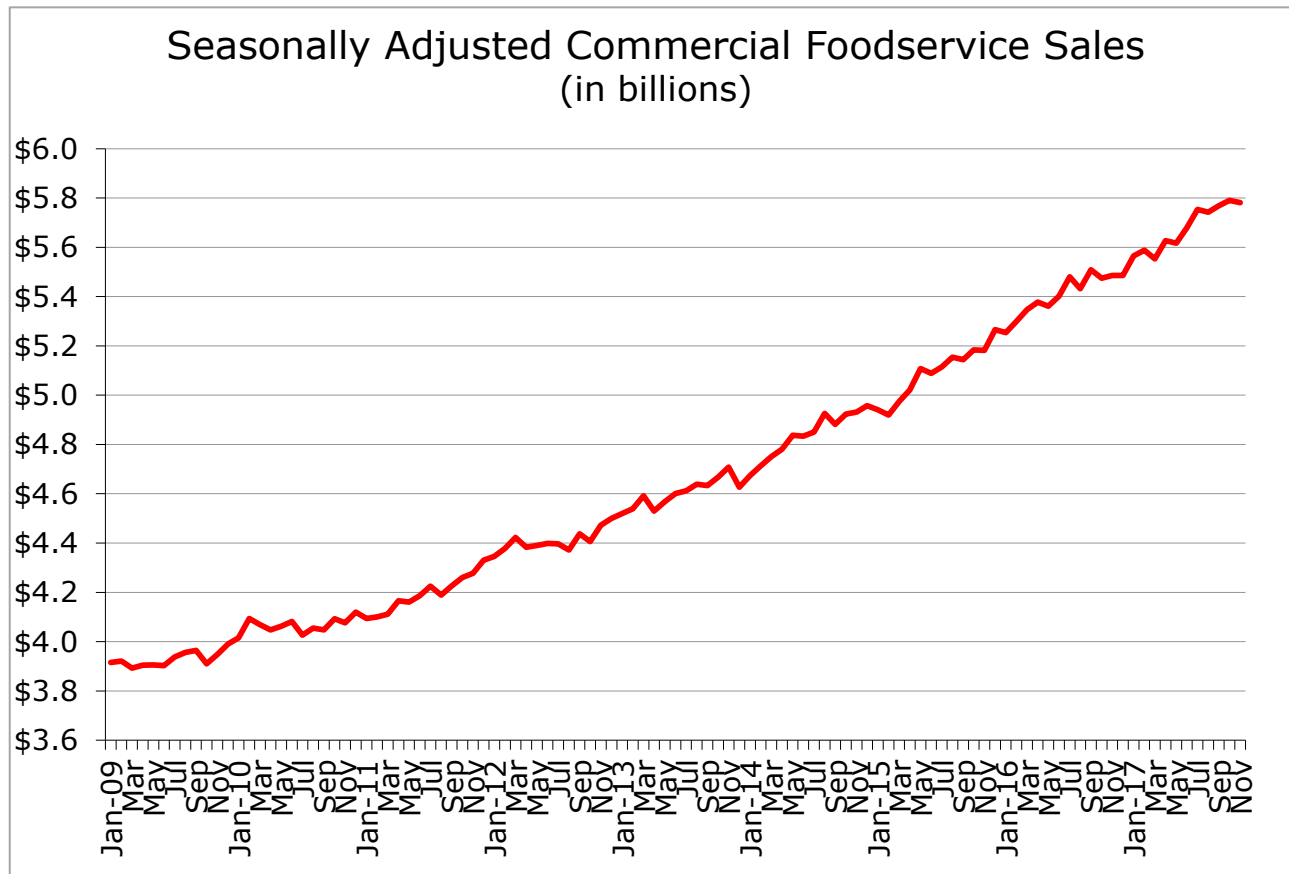
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2016 over 2015(%)	2015 over 2014(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	November	\$5,593.7	5.8%	5.1%	6.2%	5.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	November	\$2,378.8	6.1%	5.6%	6.0%	4.5%
Quick-service Restaurants	November	\$2,535.7	5.6%	5.6%	7.6%	6.7%
Social & Contract Caterers	November	\$483.2	5.8%	2.6%	1.2%	4.6%
Drinking Places	November	\$196.1	5.3%	-0.2%	5.1%	-2.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	November	\$73.8	3.5%	2.2%	2.4%	3.4%
Prince Edward Island	November	\$18.6	9.9%	5.2%	4.7%	7.8%
Nova Scotia	November	\$132.4	4.4%	0.5%	7.4%	5.5%
New Brunswick	November	\$98.1	3.5%	2.6%	7.1%	6.9%
Quebec	November	\$1,048.6	9.2%	6.9%	7.8%	3.3%
Ontario	November	\$2,261.7	6.4%	5.4%	6.0%	7.0%
Manitoba	November	\$165.0	-0.9%	3.4%	7.0%	6.1%
Saskatchewan	November	\$151.9	-2.5%	-0.6%	3.3%	3.0%
Alberta	November	\$743.4	1.1%	2.1%	1.0%	1.7%
British Columbia	November	\$884.4	8.0%	7.4%	10.3%	6.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	November	\$3,779.6	2.8%	2.5%	3.6%	2.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	November	\$1,589.1	3.0%	2.8%	3.2%	1.7%
Quick-service Restaurants	November	\$1,760.9	2.8%	3.3%	5.2%	3.8%
Social & Contract Caterers	November	\$326.5	2.8%	0.0%	-1.4%	1.8%
Drinking Places	November	\$132.5	2.3%	-2.7%	2.4%	-4.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	November	\$46.6	1.1%	-0.9%	-0.9%	0.4%
Prince Edward Island	November	\$12.7	6.0%	2.4%	2.1%	4.0%
Nova Scotia	November	\$85.4	2.4%	-1.8%	4.4%	1.4%
New Brunswick	November	\$64.5	0.5%	-0.2%	3.9%	4.3%
Quebec	November	\$693.0	6.3%	4.3%	5.7%	0.5%
Ontario	November	\$1,552.3	3.2%	2.8%	3.3%	4.2%
Manitoba	November	\$108.7	-2.6%	2.4%	4.3%	2.7%
Saskatchewan	November	\$95.6	-3.8%	-2.2%	1.6%	0.5%
Alberta	November	\$495.2	-1.4%	-0.3%	-2.2%	-1.6%
British Columbia	November	\$628.6	5.1%	4.8%	7.5%	4.5%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			November	October	September	August
NOMINAL GROWTH						
Sales (in \$millions)						
Total	November	\$5,781.5	-0.2%	0.4%	0.4%	-0.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	November	\$2,516.5	-0.4%	0.0%	0.4%	-0.5%
Quick-service Restaurants	November	\$2,595.7	-0.2%	1.1%	0.3%	0.9%
Social & Contract Caterers	November	\$462.6	1.3%	-2.0%	0.4%	-3.6%
Drinking Places	November	\$206.7	0.1%	0.6%	3.0%	-0.9%
Sales by Province (in \$millions)						
Newfoundland and Labrador	November	\$74.3	-0.4%	0.2%	-1.4%	-1.1%
Prince Edward Island	November	\$21.7	-1.2%	-0.9%	3.5%	-1.9%
Nova Scotia	November	\$137.3	1.4%	-2.4%	1.5%	2.1%
New Brunswick	November	\$100.6	0.1%	1.1%	-0.9%	0.7%
Quebec	November	\$1,103.4	0.4%	0.5%	-0.1%	0.3%
Ontario	November	\$2,287.2	0.4%	0.7%	0.8%	-0.8%
Manitoba	November	\$166.6	-0.5%	-0.2%	-1.7%	0.5%
Saskatchewan	November	\$155.3	-0.3%	0.7%	0.2%	1.2%
Alberta	November	\$759.4	-1.3%	-0.6%	0.1%	0.0%
British Columbia	November	\$959.1	-1.4%	1.0%	1.0%	-0.2%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2016 Nov	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Year-to-date
Canada	5.8%	5.3%	4.4%	3.5%	5.8%	3.7%	4.5%	5.7%	4.9%	6.4%	5.7%	5.5%	5.8%	5.1%
Full-service restaurants	5.5%	6.0%	3.9%	5.0%	7.6%	4.6%	4.3%	7.1%	5.1%	6.3%	6.2%	5.6%	6.1%	5.6%
Quick-service restaurants	8.4%	5.9%	5.9%	3.5%	5.5%	4.6%	5.4%	5.6%	5.2%	7.2%	5.6%	6.6%	5.6%	5.6%
Caterers	-3.7%	1.6%	2.9%	-1.5%	1.4%	-4.3%	2.9%	1.7%	6.1%	6.0%	4.7%	2.3%	5.8%	2.6%
Drinking Places	2.2%	-1.8%	-3.3%	-1.9%	0.7%	-1.0%	-2.1%	-1.8%	-2.0%	-0.1%	3.5%	0.1%	5.3%	-0.2%
Newfoundland and Labrador	-2.4%	-0.6%	-0.4%	-4.2%	2.8%	2.9%	5.2%	3.6%	3.3%	3.1%	1.3%	1.7%	3.5%	2.2%
Full-service restaurants	-4.3%	-3.2%	-1.8%	-2.2%	7.6%	7.2%	8.3%	0.7%	-1.7%	-0.8%	0.0%	-3.1%	3.2%	1.4%
Quick-service restaurants	2.5%	0.6%	-1.6%	-4.3%	3.4%	3.4%	5.1%	3.6%	5.5%	6.7%	2.1%	4.9%	3.4%	3.1%
Caterers	n.a.	n.a.	4.4%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	1.2%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	1.0%	-4.8%	-0.9%	-3.7%	0.4%	2.7%	1.7%	4.5%	7.1%	5.7%	11.6%	12.3%	9.9%	5.2%
Full-service restaurants	2.0%	-8.0%	-13.2%	-7.3%	-4.3%	-0.4%	-1.6%	2.3%	8.2%	8.4%	25.7%	22.7%	19.9%	7.0%
Quick-service restaurants	2.2%	-1.5%	4.7%	-1.4%	2.9%	5.4%	2.8%	5.3%	4.8%	3.3%	0.1%	6.2%	4.3%	3.5%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	3.7%	-1.0%	2.3%	-3.1%	2.8%	2.7%	-4.0%	-1.0%	-3.5%	2.3%	2.8%	0.2%	4.4%	0.5%
Full-service restaurants	0.5%	-1.2%	2.5%	-1.4%	8.3%	9.3%	-4.5%	-2.3%	-4.5%	-0.9%	0.5%	-5.3%	3.9%	0.0%
Quick-service restaurants	6.4%	-0.7%	2.1%	-4.0%	1.8%	0.0%	-3.8%	0.7%	-4.1%	7.7%	6.1%	4.0%	6.7%	1.6%
Caterers	-0.1%	-4.9%	2.1%	-6.6%	-11.7%	-6.4%	-11.6%	-11.5%	1.1%	-18.3%	-7.1%	-0.4%	-3.2%	-6.3%
Drinking Places	7.5%	5.3%	3.7%	0.5%	3.3%	-1.9%	9.7%	4.5%	9.4%	0.7%	8.9%	8.2%	-2.2%	4.2%
New Brunswick	4.7%	4.0%	3.6%	3.7%	6.1%	0.6%	-0.1%	0.9%	0.6%	4.0%	3.0%	3.3%	3.5%	2.6%
Full-service restaurants	12.7%	15.5%	10.9%	-0.6%	6.2%	1.7%	0.6%	4.4%	4.2%	10.6%	3.0%	12.7%	5.7%	5.4%
Quick-service restaurants	0.5%	-2.4%	0.4%	6.4%	6.4%	1.7%	0.8%	0.7%	-0.7%	3.4%	4.6%	1.2%	3.7%	2.5%
Caterers	8.4%	16.3%	-6.9%	-1.5%	-1.3%	-21.1%	-21.8%	-28.3%	-20.7%	-39.2%	-10.0%	-12.9%	-9.1%	-14.4%
Drinking Places	0.0%	-3.5%	9.6%	9.9%	11.8%	6.0%	8.1%	3.2%	-0.3%	-6.3%	-1.9%	-9.4%	0.6%	2.4%

	2016 Nov	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Year-to-date
Quebec	7.4%	8.4%	5.1%	7.3%	5.6%	2.8%	5.1%	6.1%	7.6%	10.3%	8.5%	7.5%	9.2%	6.9%
Full-service restaurants	9.0%	10.9%	5.0%	10.3%	5.9%	2.2%	2.9%	7.4%	8.2%	8.3%	6.6%	5.8%	6.7%	6.3%
Quick-service restaurants	7.8%	7.4%	5.9%	7.1%	6.4%	5.6%	8.4%	6.6%	5.4%	13.6%	9.1%	10.7%	10.3%	8.1%
Caterers	0.0%	7.9%	14.3%	1.2%	4.5%	-5.0%	10.1%	5.1%	27.7%	24.6%	26.0%	7.2%	16.3%	12.0%
Drinking Places	-0.2%	-5.9%	-9.5%	-9.6%	-1.8%	-1.0%	-5.0%	-7.7%	-4.9%	-10.7%	-2.6%	0.7%	13.7%	-3.6%
Ontario	5.2%	4.3%	5.1%	5.2%	7.3%	4.8%	5.2%	5.6%	4.3%	5.9%	4.6%	5.3%	6.4%	5.4%
Full-service restaurants	6.0%	5.8%	5.5%	7.7%	9.2%	7.3%	7.1%	7.7%	4.4%	7.3%	6.3%	6.4%	7.8%	7.0%
Quick-service restaurants	7.0%	3.8%	6.2%	4.4%	5.9%	5.0%	4.8%	4.2%	4.9%	5.4%	4.2%	5.3%	5.4%	5.0%
Caterers	-4.2%	2.3%	-1.4%	-2.2%	6.8%	-5.5%	-1.4%	4.9%	2.3%	3.2%	0.2%	3.7%	7.1%	1.7%
Drinking Places	-1.4%	-6.5%	0.4%	5.3%	6.2%	-0.1%	6.9%	0.5%	-3.3%	-1.3%	2.4%	-5.7%	-2.0%	0.8%
Manitoba	7.1%	3.2%	5.0%	5.1%	7.9%	5.4%	5.5%	3.7%	4.5%	4.4%	-2.1%	0.3%	-0.9%	3.4%
Full-service restaurants	-2.5%	-8.3%	-1.7%	2.9%	10.2%	3.8%	8.5%	4.8%	8.6%	5.2%	-1.9%	-0.1%	-0.5%	3.6%
Quick-service restaurants	13.3%	11.8%	11.7%	7.7%	6.2%	4.7%	1.3%	1.5%	-0.6%	2.9%	-0.7%	1.1%	-2.1%	2.8%
Caterers	23.4%	21.2%	2.6%	1.2%	6.4%	13.5%	13.7%	10.3%	17.6%	6.9%	-11.7%	-2.9%	2.6%	4.4%
Drinking Places	-3.3%	-8.5%	6.1%	12.7%	16.3%	20.5%	21.7%	6.5%	-3.8%	14.6%	26.5%	10.6%	3.0%	12.0%
Saskatchewan	5.9%	3.9%	2.5%	0.4%	3.3%	-3.3%	0.0%	-0.3%	-2.4%	-1.9%	-1.9%	-0.1%	-2.5%	-0.6%
Full-service restaurants	-5.7%	-5.8%	-1.2%	0.3%	3.4%	-8.7%	-2.5%	2.9%	-2.7%	-4.2%	-1.3%	0.3%	-0.9%	-1.4%
Quick-service restaurants	19.0%	15.1%	5.9%	1.5%	3.4%	0.6%	1.3%	0.1%	1.8%	1.6%	1.7%	3.3%	-1.1%	1.8%
Caterers	3.3%	-2.2%	-5.5%	-15.1%	-7.2%	-2.9%	-7.5%	-24.5%	-35.3%	-22.7%	-26.8%	-28.3%	-23.7%	-18.6%
Drinking Places	0.2%	4.8%	12.2%	11.5%	13.9%	2.4%	13.8%	2.9%	-1.6%	3.4%	-7.3%	-1.5%	-1.9%	3.9%
Alberta	2.4%	2.7%	0.3%	-2.1%	1.6%	1.6%	0.7%	4.4%	3.9%	3.5%	5.1%	2.2%	1.1%	2.1%
Full-service restaurants	1.0%	1.9%	0.0%	-0.3%	5.4%	4.1%	-1.4%	7.4%	4.2%	5.6%	8.0%	1.0%	2.1%	3.3%
Quick-service restaurants	7.8%	5.9%	1.3%	-2.7%	1.3%	0.2%	1.6%	4.4%	5.2%	3.7%	2.8%	4.4%	1.6%	2.2%
Caterers	-16.6%	-6.8%	3.8%	-3.9%	-9.5%	1.9%	16.7%	-3.8%	0.9%	-3.4%	4.0%	1.9%	-5.4%	0.2%
Drinking Places	2.0%	-3.3%	-13.8%	-11.3%	-10.8%	-9.9%	-14.8%	-10.5%	-10.8%	-10.6%	2.6%	-9.7%	-2.7%	-9.4%
British Columbia	9.7%	9.2%	6.7%	2.6%	7.2%	4.9%	7.3%	9.2%	7.1%	8.5%	9.2%	10.1%	8.0%	7.4%
Full-service restaurants	8.6%	9.9%	4.4%	0.7%	8.3%	4.3%	6.5%	8.3%	5.5%	5.0%	7.3%	10.7%	7.6%	6.2%
Quick-service restaurants	13.2%	11.3%	10.6%	4.8%	8.9%	9.0%	12.1%	14.0%	10.3%	11.2%	11.5%	11.7%	8.4%	10.3%
Caterers	-1.0%	-3.8%	4.6%	3.1%	-3.3%	-10.6%	-3.9%	-5.0%	2.5%	10.9%	7.2%	-0.7%	7.1%	1.1%
Drinking Places	10.5%	7.1%	2.0%	2.1%	1.7%	1.4%	-4.7%	4.4%	4.0%	17.4%	12.3%	9.8%	10.6%	5.6%

Menu Inflation

	2016 Nov	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Year-to-date
Canada	2.5%	2.3%	2.3%	2.3%	2.4%	2.5%	2.4%	2.5%	2.6%	2.6%	2.7%	2.9%	2.9%	2.6%
Full-service restaurants	2.5%	2.5%	2.5%	2.5%	2.5%	2.7%	2.5%	2.7%	2.8%	2.8%	2.9%	3.0%	3.0%	2.7%
Quick-service restaurants	2.4%	2.2%	1.9%	1.9%	1.8%	2.0%	2.1%	2.1%	2.2%	2.2%	2.1%	2.6%	2.6%	2.1%
Cafeteria	2.5%	2.3%	2.3%	2.4%	2.4%	2.5%	2.4%	2.6%	2.6%	2.7%	2.7%	2.9%	2.9%	2.6%
Newfoundland and Labrador	4.5%	4.7%	4.9%	4.8%	4.3%	3.7%	3.6%	3.5%	2.0%	1.7%	2.2%	2.5%	2.3%	3.2%
Prince Edward Island	1.9%	1.9%	2.2%	2.3%	3.0%	3.0%	3.2%	2.9%	3.0%	1.3%	3.1%	3.3%	3.7%	2.8%
Nova Scotia	2.9%	3.0%	2.7%	2.7%	2.8%	2.6%	2.8%	2.4%	2.4%	1.5%	2.2%	1.8%	2.0%	2.4%
New Brunswick	3.9%	3.9%	3.7%	3.7%	3.5%	3.4%	3.1%	3.1%	1.0%	1.8%	2.5%	3.1%	2.9%	2.9%
Quebec	2.1%	2.2%	2.2%	2.8%	2.8%	2.5%	2.5%	2.3%	2.3%	2.4%	2.2%	2.4%	2.6%	2.5%
Ontario	2.2%	2.1%	1.9%	1.6%	1.6%	2.1%	2.2%	2.6%	3.0%	3.1%	3.2%	3.4%	3.1%	2.5%
Manitoba	1.6%	1.8%	1.6%	1.4%	1.2%	0.8%	0.9%	0.9%	0.1%	0.6%	0.7%	1.0%	1.7%	1.0%
Saskatchewan	2.0%	2.1%	2.3%	1.9%	1.6%	7.3%	7.3%	8.2%	8.3%	8.7%	8.8%	8.5%	8.5%	6.5%
Alberta	3.4%	3.0%	2.9%	2.9%	2.8%	2.6%	2.2%	2.2%	2.6%	2.2%	1.5%	2.1%	2.6%	2.4%
British Columbia	2.6%	2.5%	2.6%	2.7%	2.8%	2.7%	2.4%	2.4%	2.0%	2.1%	2.5%	2.6%	2.8%	2.5%

Source: Statistics Canada