

Preliminary: December 2017
Revised: November 2017

MONTHLY FAST FACTS



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

Prepared by
Chris Elliott, Senior Economist

February
21, 2018

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2016 over 2015(%)	2015 over 2014(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	November	\$5,617.9	6.3%	5.2%	6.2%	5.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	November	\$2,391.6	6.7%	5.7%	6.0%	4.5%
Quick-service Restaurants	November	\$2,540.2	5.7%	5.6%	7.6%	6.7%
Social & Contract Caterers	November	\$488.5	7.0%	2.7%	1.2%	4.6%
Drinking Places	November	\$197.5	6.0%	-0.2%	5.1%	-2.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	November	\$73.9	3.6%	2.3%	2.4%	3.4%
Prince Edward Island	November	\$18.7	10.3%	5.2%	4.7%	7.8%
Nova Scotia	November	\$132.8	4.7%	0.5%	7.4%	5.5%
New Brunswick	November	\$99.2	4.6%	2.8%	7.1%	6.9%
Quebec	November	\$1,050.2	9.3%	6.9%	7.8%	3.3%
Ontario	November	\$2,269.4	6.7%	5.5%	6.0%	7.0%
Manitoba	November	\$165.9	-0.3%	3.5%	7.0%	6.1%
Saskatchewan	November	\$152.5	-2.1%	-0.6%	3.3%	3.0%
Alberta	November	\$750.5	2.1%	2.1%	1.0%	1.7%
British Columbia	November	\$889.1	8.6%	7.5%	10.3%	6.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	November	\$3,795.9	3.2%	2.6%	3.6%	2.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	November	\$1,597.6	3.5%	2.9%	3.2%	1.7%
Quick-service Restaurants	November	\$1,764.1	3.0%	3.4%	5.2%	3.8%
Social & Contract Caterers	November	\$330.1	4.0%	0.1%	-1.4%	1.8%
Drinking Places	November	\$133.5	3.0%	-2.7%	2.4%	-4.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	November	\$46.7	1.2%	-0.9%	-0.9%	0.4%
Prince Edward Island	November	\$12.8	6.4%	2.3%	2.1%	4.0%
Nova Scotia	November	\$85.7	2.7%	-1.8%	4.4%	1.4%
New Brunswick	November	\$65.2	1.7%	-0.1%	3.9%	4.3%
Quebec	November	\$694.1	6.5%	4.3%	5.7%	0.5%
Ontario	November	\$1,557.6	3.5%	2.8%	3.3%	4.2%
Manitoba	November	\$109.3	-2.0%	2.5%	4.3%	2.7%
Saskatchewan	November	\$95.9	-3.4%	-2.2%	1.6%	0.5%
Alberta	November	\$500.0	-0.5%	-0.3%	-2.2%	-1.6%
British Columbia	November	\$631.9	5.7%	4.9%	7.5%	4.5%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

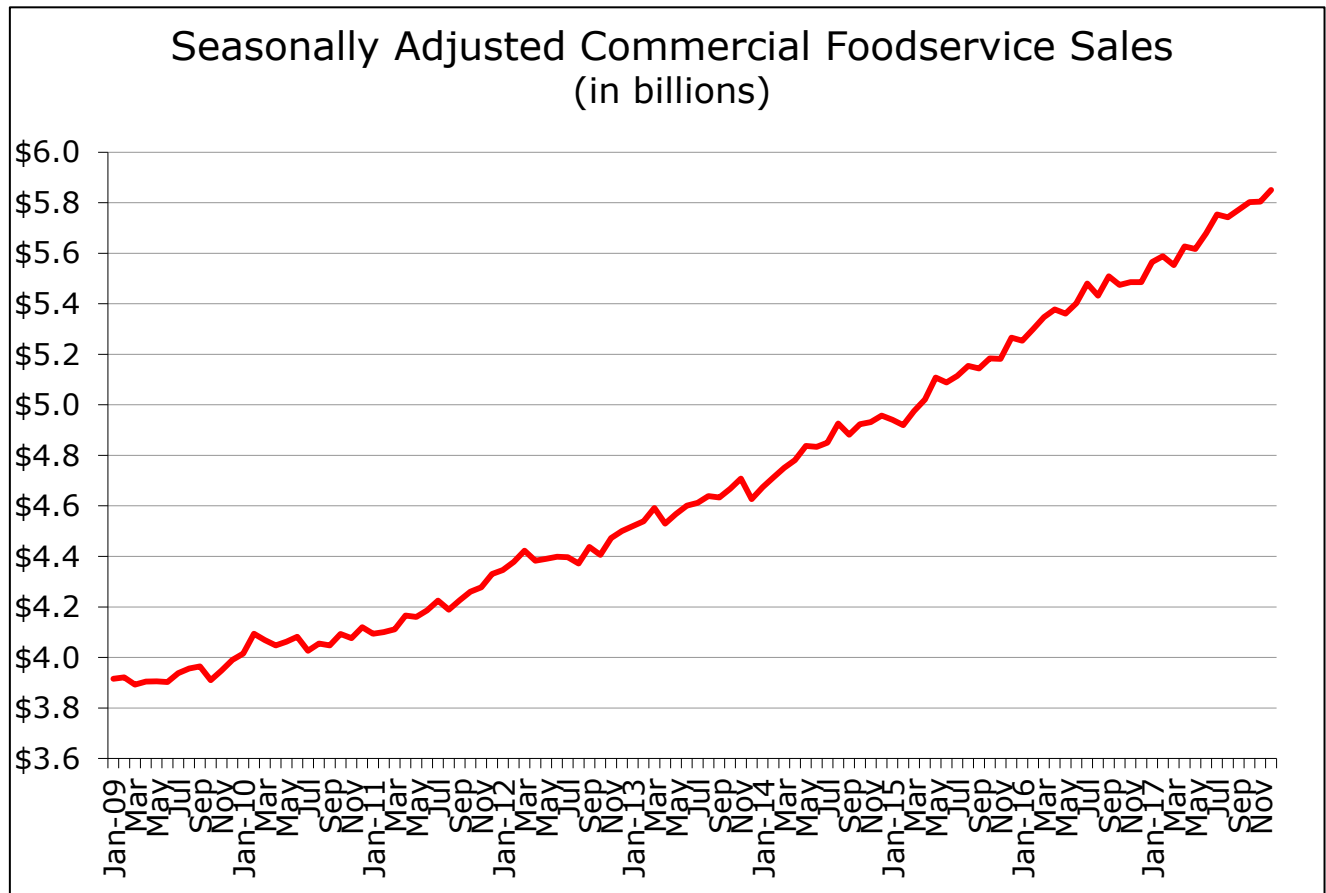
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2016 over 2015(%)	2015 over 2014(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	December	\$5,976.0	6.7%	5.3%	6.2%	5.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	December	\$2,732.7	8.1%	5.9%	6.0%	4.5%
Quick-service Restaurants	December	\$2,556.0	6.0%	5.6%	7.6%	6.7%
Social & Contract Caterers	December	\$475.0	2.3%	2.7%	1.2%	4.6%
Drinking Places	December	\$212.3	7.0%	0.4%	5.1%	-2.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	December	\$76.6	2.1%	2.2%	2.4%	3.4%
Prince Edward Island	December	\$19.0	14.8%	5.9%	4.7%	7.8%
Nova Scotia	December	\$134.2	7.6%	1.1%	7.4%	5.5%
New Brunswick	December	\$104.1	6.2%	3.0%	7.1%	6.9%
Quebec	December	\$1,108.5	7.3%	6.9%	7.8%	3.3%
Ontario	December	\$2,390.6	6.9%	5.6%	6.0%	7.0%
Manitoba	December	\$172.2	1.8%	3.3%	7.0%	6.1%
Saskatchewan	December	\$157.4	-0.8%	-0.6%	3.3%	3.0%
Alberta	December	\$810.0	5.5%	2.4%	1.0%	1.7%
British Columbia	December	\$987.3	9.0%	7.7%	10.3%	6.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	December	\$4,032.4	3.7%	2.7%	3.6%	2.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	December	\$1,819.4	5.0%	3.1%	3.2%	1.7%
Quick-service Restaurants	December	\$1,778.7	3.3%	3.4%	5.2%	3.8%
Social & Contract Caterers	December	\$320.5	-0.6%	0.1%	-1.4%	1.8%
Drinking Places	December	\$143.2	4.0%	-2.1%	2.4%	-4.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	December	\$48.2	-0.3%	-0.8%	-0.9%	0.4%
Prince Edward Island	December	\$13.0	10.8%	2.9%	2.1%	4.0%
Nova Scotia	December	\$86.5	5.9%	-1.2%	4.4%	1.4%
New Brunswick	December	\$68.4	3.2%	0.2%	3.9%	4.3%
Quebec	December	\$732.7	4.6%	4.4%	5.7%	0.5%
Ontario	December	\$1,638.5	3.8%	2.9%	3.3%	4.2%
Manitoba	December	\$113.2	0.3%	2.3%	4.3%	2.7%
Saskatchewan	December	\$98.7	-2.2%	-2.2%	1.6%	0.5%
Alberta	December	\$537.9	2.4%	0.0%	-2.2%	-1.6%
British Columbia	December	\$699.7	6.0%	5.0%	7.5%	4.5%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			December	November	October	September
NOMINAL GROWTH						
Sales (in \$millions)						
Total	December	\$5,850.4	0.8%	0.0%	0.5%	0.5%
Sales by Sector (in \$millions)						
Full-service Restaurants	December	\$2,577.2	1.7%	-0.1%	0.2%	0.6%
Quick-service Restaurants	December	\$2,610.4	0.5%	-0.2%	1.3%	0.3%
Social & Contract Caterers	December	\$460.6	-1.2%	2.0%	-1.8%	0.4%
Drinking Places	December	\$202.2	-2.2%	0.3%	0.6%	2.8%
Sales by Province (in \$millions)						
Newfoundland and Labrador	December	\$75.0	0.7%	-0.6%	0.6%	-1.3%
Prince Edward Island	December	\$22.0	1.4%	-0.5%	-1.2%	3.5%
Nova Scotia	December	\$136.4	-0.7%	1.6%	-2.6%	1.4%
New Brunswick	December	\$103.1	1.4%	0.6%	1.5%	-0.7%
Quebec	December	\$1,103.0	-0.1%	0.5%	0.5%	-0.2%
Ontario	December	\$2,309.0	0.6%	0.6%	0.8%	0.9%
Manitoba	December	\$166.8	-0.4%	0.0%	-0.2%	-1.6%
Saskatchewan	December	\$156.5	0.4%	0.0%	0.7%	0.2%
Alberta	December	\$789.1	2.9%	-0.7%	-0.6%	0.4%
British Columbia	December	\$972.5	1.0%	-1.4%	1.4%	1.0%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Dec	2017 Year-to-date
Canada	5.3%	4.4%	3.5%	5.8%	3.7%	4.5%	5.7%	4.9%	6.4%	5.7%	5.7%	6.3%	6.7%	5.3%
Full-service restaurants	6.0%	3.9%	5.0%	7.6%	4.6%	4.3%	7.1%	5.1%	6.3%	6.2%	5.8%	6.7%	8.1%	5.9%
Quick-service restaurants	5.9%	5.9%	3.5%	5.5%	4.6%	5.4%	5.6%	5.2%	7.2%	5.6%	6.8%	5.7%	6.0%	5.6%
Caterers	1.6%	2.9%	-1.5%	1.4%	-4.3%	2.9%	1.7%	6.1%	6.0%	4.7%	2.5%	7.0%	2.3%	2.7%
Drinking Places	-1.8%	-3.3%	-1.9%	0.7%	-1.0%	-2.1%	-1.8%	-2.0%	-0.1%	3.5%	0.3%	6.0%	7.0%	0.4%
Newfoundland and Labrador	-0.6%	-0.4%	-4.2%	2.8%	2.9%	5.2%	3.6%	3.3%	3.1%	1.3%	2.2%	3.6%	2.1%	2.2%
Full-service restaurants	-3.2%	-1.8%	-2.2%	7.6%	7.2%	8.3%	0.7%	-1.7%	-0.8%	0.0%	-2.9%	2.3%	2.1%	1.4%
Quick-service restaurants	0.6%	-1.6%	-4.3%	3.4%	3.4%	5.1%	3.6%	5.5%	6.7%	2.1%	5.5%	4.4%	3.2%	3.3%
Caterers	n.a.	4.4%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	1.2%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	-4.8%	-0.9%	-3.7%	0.4%	2.7%	1.7%	4.5%	7.1%	5.7%	11.6%	11.6%	10.3%	14.8%	5.9%
Full-service restaurants	-8.0%	-13.2%	-7.3%	-4.3%	-0.4%	-1.6%	2.3%	8.2%	8.4%	25.7%	20.8%	17.1%	25.8%	7.8%
Quick-service restaurants	-1.5%	4.7%	-1.4%	2.9%	5.4%	2.8%	5.3%	4.8%	3.3%	0.1%	6.1%	6.5%	8.3%	4.1%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	-1.0%	2.3%	-3.1%	2.8%	2.7%	-4.0%	-1.0%	-3.5%	2.3%	2.8%	0.1%	4.7%	7.6%	1.1%
Full-service restaurants	-1.2%	2.5%	-1.4%	8.3%	9.3%	-4.5%	-2.3%	-4.5%	-0.9%	0.5%	-5.2%	4.2%	5.1%	0.4%
Quick-service restaurants	-0.7%	2.1%	-4.0%	1.8%	0.0%	-3.8%	0.7%	-4.1%	7.7%	6.1%	3.9%	7.1%	10.8%	2.4%
Caterers	-4.9%	2.1%	-6.6%	-11.7%	-6.4%	-11.6%	-11.5%	1.1%	-18.3%	-7.1%	-1.1%	-4.7%	0.8%	-6.0%
Drinking Places	5.3%	3.7%	0.5%	3.3%	-1.9%	9.7%	4.5%	9.4%	0.7%	8.9%	7.3%	0.5%	5.2%	4.5%
New Brunswick	4.0%	3.6%	3.7%	6.1%	0.6%	-0.1%	0.9%	0.6%	4.0%	3.0%	4.0%	4.6%	6.2%	3.0%
Full-service restaurants	15.5%	10.9%	-0.6%	6.2%	1.7%	0.6%	4.4%	4.2%	10.6%	3.0%	13.1%	5.9%	12.2%	6.0%
Quick-service restaurants	-2.4%	0.4%	6.4%	6.4%	1.7%	0.8%	0.7%	-0.7%	3.4%	4.6%	2.2%	5.7%	4.7%	2.9%
Caterers	16.3%	-6.9%	-1.5%	-1.3%	-21.1%	-21.8%	-28.3%	-20.7%	-39.2%	-10.0%	-13.2%	-9.1%	-10.8%	-14.1%
Drinking Places	-3.5%	9.6%	9.9%	11.8%	6.0%	8.1%	3.2%	-0.3%	-6.3%	-1.9%	-9.4%	0.7%	-0.6%	2.1%

	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Dec	2017 Year-to-date
Quebec	8.4%	5.1%	7.3%	5.6%	2.8%	5.1%	6.1%	7.6%	10.3%	8.5%	7.7%	9.3%	7.3%	6.9%
Full-service restaurants	10.9%	5.0%	10.3%	5.9%	2.2%	2.9%	7.4%	8.2%	8.3%	6.6%	6.4%	6.8%	7.4%	6.5%
Quick-service restaurants	7.4%	5.9%	7.1%	6.4%	5.6%	8.4%	6.6%	5.4%	13.6%	9.1%	10.4%	10.0%	7.3%	8.0%
Caterers	7.9%	14.3%	1.2%	4.5%	-5.0%	10.1%	5.1%	27.7%	24.6%	26.0%	7.1%	18.8%	3.6%	11.4%
Drinking Places	-5.9%	-9.5%	-9.6%	-1.8%	-1.0%	-5.0%	-7.7%	-4.9%	-10.7%	-2.6%	1.0%	15.4%	12.0%	-2.3%
Ontario	4.3%	5.1%	5.2%	7.3%	4.8%	5.2%	5.6%	4.3%	5.9%	4.6%	5.5%	6.7%	6.9%	5.6%
Full-service restaurants	5.8%	5.5%	7.7%	9.2%	7.3%	7.1%	7.7%	4.4%	7.3%	6.3%	6.6%	8.4%	9.6%	7.3%
Quick-service restaurants	3.8%	6.2%	4.4%	5.9%	5.0%	4.8%	4.2%	4.9%	5.4%	4.2%	5.3%	5.4%	4.8%	5.0%
Caterers	2.3%	-1.4%	-2.2%	6.8%	-5.5%	-1.4%	4.9%	2.3%	3.2%	0.2%	4.3%	8.0%	5.9%	2.2%
Drinking Places	-6.5%	0.4%	5.3%	6.2%	-0.1%	6.9%	0.5%	-3.3%	-1.3%	2.4%	-4.4%	-1.4%	-2.0%	0.7%
Manitoba	3.2%	5.0%	5.1%	7.9%	5.4%	5.5%	3.7%	4.5%	4.4%	-2.1%	0.3%	-0.3%	1.8%	3.3%
Full-service restaurants	-8.3%	-1.7%	2.9%	10.2%	3.8%	8.5%	4.8%	8.6%	5.2%	-1.9%	0.0%	0.9%	4.2%	3.8%
Quick-service restaurants	11.8%	11.7%	7.7%	6.2%	4.7%	1.3%	1.5%	-0.6%	2.9%	-0.7%	1.1%	-1.7%	-0.1%	2.6%
Caterers	21.2%	2.6%	1.2%	6.4%	13.5%	13.7%	10.3%	17.6%	6.9%	-11.7%	-3.7%	0.4%	-0.7%	3.7%
Drinking Places	-8.5%	6.1%	12.7%	16.3%	20.5%	21.7%	6.5%	-3.8%	14.6%	26.5%	10.0%	5.7%	11.6%	12.2%
Saskatchewan	3.9%	2.5%	0.4%	3.3%	-3.3%	0.0%	-0.3%	-2.4%	-1.9%	-1.9%	-0.1%	-2.1%	-0.8%	-0.6%
Full-service restaurants	-5.8%	-1.2%	0.3%	3.4%	-8.7%	-2.5%	2.9%	-2.7%	-4.2%	-1.3%	0.5%	1.0%	-0.3%	-1.1%
Quick-service restaurants	15.1%	5.9%	1.5%	3.4%	0.6%	1.3%	0.1%	1.8%	1.6%	1.7%	3.1%	-1.7%	-0.1%	1.5%
Caterers	-2.2%	-5.5%	-15.1%	-7.2%	-2.9%	-7.5%	-24.5%	-35.3%	-22.7%	-26.8%	-27.7%	-23.8%	-16.5%	-18.4%
Drinking Places	4.8%	12.2%	11.5%	13.9%	2.4%	13.8%	2.9%	-1.6%	3.4%	-7.3%	-1.5%	-3.3%	6.9%	4.1%
Alberta	2.7%	0.3%	-2.1%	1.6%	1.6%	0.7%	4.4%	3.9%	3.5%	5.1%	2.1%	2.1%	5.5%	2.4%
Full-service restaurants	1.9%	0.0%	-0.3%	5.4%	4.1%	-1.4%	7.4%	4.2%	5.6%	8.0%	0.8%	2.8%	5.4%	3.5%
Quick-service restaurants	5.9%	1.3%	-2.7%	1.3%	0.2%	1.6%	4.4%	5.2%	3.7%	2.8%	4.5%	2.2%	6.6%	2.7%
Caterers	-6.8%	3.8%	-3.9%	-9.5%	1.9%	16.7%	-3.8%	0.9%	-3.4%	4.0%	1.2%	0.1%	-2.4%	0.4%
Drinking Places	-3.3%	-13.8%	-11.3%	-10.8%	-9.9%	-14.8%	-10.5%	-10.8%	-10.6%	2.6%	-9.7%	-3.5%	7.6%	-8.1%
British Columbia	9.2%	6.7%	2.6%	7.2%	4.9%	7.3%	9.2%	7.1%	8.5%	9.2%	10.7%	8.6%	9.0%	7.7%
Full-service restaurants	9.9%	4.4%	0.7%	8.3%	4.3%	6.5%	8.3%	5.5%	5.0%	7.3%	10.8%	8.5%	10.0%	6.7%
Quick-service restaurants	11.3%	10.6%	4.8%	8.9%	9.0%	12.1%	14.0%	10.3%	11.2%	11.5%	13.2%	8.7%	9.8%	10.4%
Caterers	-3.8%	4.6%	3.1%	-3.3%	-10.6%	-3.9%	-5.0%	2.5%	10.9%	7.2%	-0.9%	6.4%	-3.5%	0.7%
Drinking Places	7.1%	2.0%	2.1%	1.7%	1.4%	-4.7%	4.4%	4.0%	17.4%	12.3%	9.4%	11.8%	10.6%	6.0%

Menu Inflation

	2016 Dec	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Dec	2017 Year-to-date
Canada	2.3%	2.3%	2.3%	2.4%	2.5%	2.4%	2.5%	2.6%	2.6%	2.7%	2.9%	2.9%	2.9%	2.6%
Full-service restaurants	2.5%	2.5%	2.5%	2.5%	2.7%	2.5%	2.7%	2.8%	2.8%	2.9%	3.0%	3.0%	3.0%	2.7%
Quick-service restaurants	2.2%	1.9%	1.9%	1.8%	2.0%	2.1%	2.1%	2.2%	2.2%	2.1%	2.6%	2.6%	2.6%	2.2%
Cafeteria	2.3%	2.3%	2.4%	2.4%	2.5%	2.4%	2.6%	2.6%	2.7%	2.7%	2.9%	2.9%	2.9%	2.6%
Newfoundland and Labrador	4.7%	4.9%	4.8%	4.3%	3.7%	3.6%	3.5%	2.0%	1.7%	2.2%	2.5%	2.3%	2.3%	3.1%
Prince Edward Island	1.9%	2.2%	2.3%	3.0%	3.0%	3.2%	2.9%	3.0%	1.3%	3.1%	3.3%	3.7%	3.7%	2.9%
Nova Scotia	3.0%	2.7%	2.7%	2.8%	2.6%	2.8%	2.4%	2.4%	1.5%	2.2%	1.8%	2.0%	2.0%	2.3%
New Brunswick	3.9%	3.7%	3.7%	3.5%	3.4%	3.1%	3.1%	1.0%	1.8%	2.5%	3.1%	2.9%	2.9%	2.9%
Quebec	2.2%	2.2%	2.8%	2.8%	2.5%	2.5%	2.3%	2.3%	2.4%	2.2%	2.4%	2.6%	2.6%	2.5%
Ontario	2.1%	1.9%	1.6%	1.6%	2.1%	2.2%	2.6%	3.0%	3.1%	3.2%	3.4%	3.1%	3.1%	2.6%
Manitoba	1.8%	1.6%	1.4%	1.2%	0.8%	0.9%	0.9%	0.1%	0.6%	0.7%	1.0%	1.7%	1.7%	1.0%
Saskatchewan	2.1%	2.3%	1.9%	1.6%	7.3%	7.3%	8.2%	8.3%	8.7%	8.8%	8.5%	8.5%	8.5%	6.7%
Alberta	3.0%	2.9%	2.9%	2.8%	2.6%	2.2%	2.2%	2.6%	2.2%	1.5%	2.1%	2.6%	2.6%	2.5%
British Columbia	2.5%	2.6%	2.7%	2.8%	2.7%	2.4%	2.4%	2.0%	2.1%	2.5%	2.6%	2.8%	2.8%	2.5%

Source: Statistics Canada