

Preliminary: January 2018
Revised: December 2017

MONTHLY FAST FACTS



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

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2018

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2016 over 2015(%)	2015 over 2014(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	December	\$5,985.8	6.9%	5.3%	6.2%	5.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	December	\$2,735.4	8.2%	5.9%	6.0%	4.5%
Quick-service Restaurants	December	\$2,556.8	6.0%	5.6%	7.6%	6.7%
Social & Contract Caterers	December	\$482.6	3.9%	2.8%	1.2%	4.6%
Drinking Places	December	\$210.9	6.3%	0.4%	5.1%	-2.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	December	\$76.8	2.4%	2.2%	2.4%	3.4%
Prince Edward Island	December	\$18.0	9.2%	5.2%	4.7%	7.8%
Nova Scotia	December	\$135.0	8.3%	1.2%	7.4%	5.5%
New Brunswick	December	\$104.0	6.2%	3.1%	7.1%	6.9%
Quebec	December	\$1,107.3	7.2%	6.9%	7.8%	3.3%
Ontario	December	\$2,394.1	7.0%	5.6%	6.0%	7.0%
Manitoba	December	\$172.8	2.2%	3.4%	7.0%	6.1%
Saskatchewan	December	\$157.7	-0.5%	-0.6%	3.3%	3.0%
Alberta	December	\$810.6	5.5%	2.4%	1.0%	1.7%
British Columbia	December	\$993.1	9.6%	7.7%	10.3%	6.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	December	\$4,039.0	3.8%	2.7%	3.6%	2.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	December	\$1,821.2	5.1%	3.1%	3.2%	1.7%
Quick-service Restaurants	December	\$1,779.3	3.3%	3.4%	5.2%	3.8%
Social & Contract Caterers	December	\$325.7	1.0%	0.2%	-1.4%	1.8%
Drinking Places	December	\$142.3	3.3%	-2.2%	2.4%	-4.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	December	\$48.3	0.0%	-0.9%	-0.9%	0.4%
Prince Edward Island	December	\$12.4	5.4%	2.3%	2.1%	4.0%
Nova Scotia	December	\$87.1	6.6%	-1.1%	4.4%	1.4%
New Brunswick	December	\$68.4	3.1%	0.2%	3.9%	4.3%
Quebec	December	\$731.8	4.5%	4.3%	5.7%	0.5%
Ontario	December	\$1,640.9	3.9%	3.0%	3.3%	4.2%
Manitoba	December	\$113.6	0.6%	2.3%	4.3%	2.7%
Saskatchewan	December	\$98.9	-1.9%	-2.2%	1.6%	0.5%
Alberta	December	\$538.3	2.5%	0.0%	-2.2%	-1.6%
British Columbia	December	\$703.8	6.6%	5.0%	7.5%	4.5%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

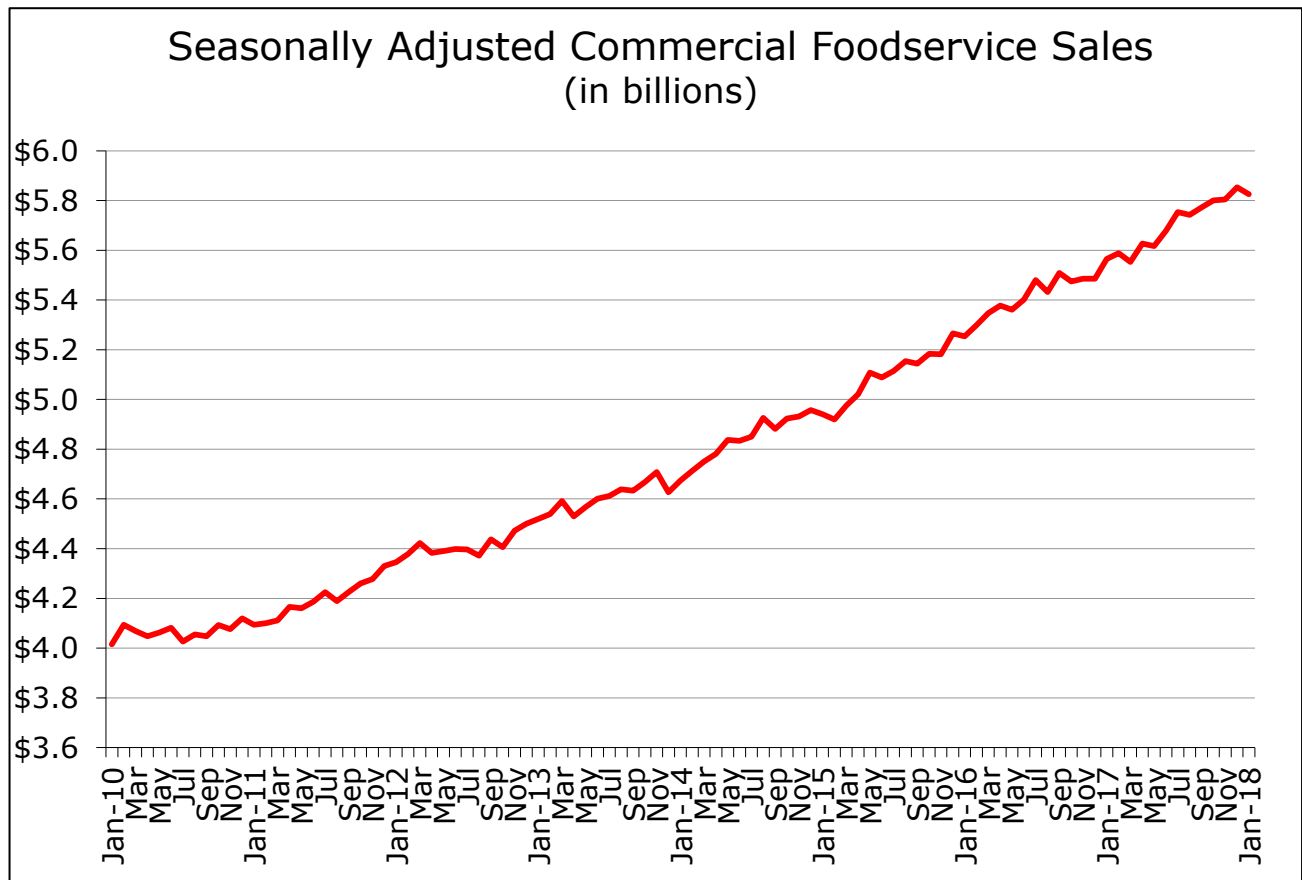
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2017 over 2016(%)	2016 over 2015(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	January	\$5,184.4	4.9%	4.9%	5.3%	6.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	January	\$2,251.0	4.6%	4.6%	5.9%	6.0%
Quick-service Restaurants	January	\$2,345.6	5.6%	5.6%	5.6%	7.6%
Social & Contract Caterers	January	\$413.3	4.1%	4.1%	2.8%	1.2%
Drinking Places	January	\$174.5	-0.2%	-0.2%	0.4%	5.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	January	\$64.5	2.0%	2.0%	2.2%	2.4%
Prince Edward Island	January	\$16.1	7.5%	7.5%	5.2%	4.7%
Nova Scotia	January	\$117.1	4.8%	4.8%	1.2%	7.4%
New Brunswick	January	\$87.5	1.7%	1.7%	3.1%	7.1%
Quebec	January	\$942.6	4.4%	4.4%	6.9%	7.8%
Ontario	January	\$2,058.2	5.5%	5.5%	5.6%	6.0%
Manitoba	January	\$157.2	3.8%	3.8%	3.4%	7.0%
Saskatchewan	January	\$141.7	-2.2%	-2.2%	-0.6%	3.3%
Alberta	January	\$708.2	2.5%	2.5%	2.4%	1.0%
British Columbia	January	\$877.3	7.8%	7.8%	7.7%	10.3%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	January	\$3,465.5	1.1%	1.1%	2.7%	3.6%
Sales by Sector (in \$millions)						
Full-service Restaurants	January	\$1,490.7	1.2%	1.2%	3.1%	3.2%
Quick-service Restaurants	January	\$1,601.1	1.1%	1.1%	3.4%	5.2%
Social & Contract Caterers	January	\$276.2	0.4%	0.4%	0.2%	-1.4%
Drinking Places	January	\$116.7	-3.7%	-3.7%	-2.2%	2.4%
Sales by Province (in \$millions)						
Newfoundland and Labrador	January	\$40.2	-1.0%	-1.0%	-0.9%	-0.9%
Prince Edward Island	January	\$11.0	3.9%	3.9%	2.3%	2.1%
Nova Scotia	January	\$75.0	2.6%	2.6%	-1.1%	4.4%
New Brunswick	January	\$57.3	-1.4%	-1.4%	0.2%	3.9%
Quebec	January	\$621.3	1.7%	1.7%	4.3%	5.7%
Ontario	January	\$1,384.1	0.5%	0.5%	3.0%	3.3%
Manitoba	January	\$103.7	2.8%	2.8%	2.3%	4.3%
Saskatchewan	January	\$88.8	-4.7%	-4.7%	-2.2%	1.6%
Alberta	January	\$466.8	-0.7%	-0.7%	0.0%	-2.2%
British Columbia	January	\$618.2	4.6%	4.6%	5.0%	7.5%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			January	December	November	October
NOMINAL GROWTH						
Sales (in \$millions)						
Total	January	\$5,825.8	-0.5%	0.8%	0.1%	0.5%
Sales by Sector (in \$millions)						
Full-service Restaurants	January	\$2,525.8	-1.9%	1.6%	0.0%	0.1%
Quick-service Restaurants	January	\$2,621.6	0.4%	0.5%	-0.2%	1.2%
Social & Contract Caterers	January	\$477.5	2.2%	-0.1%	2.1%	-1.6%
Drinking Places	January	\$200.9	0.1%	-2.6%	0.1%	0.4%
Sales by Province (in \$millions)						
Newfoundland and Labrador	January	\$74.9	-0.3%	1.3%	-1.0%	0.5%
Prince Edward Island	January	\$21.3	0.3%	0.5%	-2.4%	-1.8%
Nova Scotia	January	\$138.1	0.6%	-0.6%	2.0%	-2.5%
New Brunswick	January	\$100.7	-1.8%	1.0%	0.6%	1.4%
Quebec	January	\$1,085.7	-1.3%	-0.2%	0.4%	0.5%
Ontario	January	\$2,318.0	0.3%	0.5%	0.7%	0.8%
Manitoba	January	\$172.2	2.6%	0.1%	0.0%	-0.1%
Saskatchewan	January	\$155.0	-0.9%	0.8%	-0.4%	0.7%
Alberta	January	\$770.9	-2.2%	2.7%	-0.4%	-0.7%
British Columbia	January	\$972.3	-0.4%	1.6%	-1.6%	1.4%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Dec	2018 Jan	2018 Year-to-date
Canada	4.4%	3.5%	5.8%	3.7%	4.5%	5.7%	4.9%	6.4%	5.7%	5.7%	6.3%	6.9%	4.9%	4.9%
Full-service restaurants	3.9%	5.0%	7.6%	4.6%	4.3%	7.1%	5.1%	6.3%	6.2%	5.8%	6.9%	8.2%	4.6%	4.6%
Quick-service restaurants	5.9%	3.5%	5.5%	4.6%	5.4%	5.6%	5.2%	7.2%	5.6%	6.8%	5.7%	6.0%	5.6%	5.6%
Caterers	2.9%	-1.5%	1.4%	-4.3%	2.9%	1.7%	6.1%	6.0%	4.7%	2.5%	6.9%	3.9%	4.1%	4.1%
Drinking Places	-3.3%	-1.9%	0.7%	-1.0%	-2.1%	-1.8%	-2.0%	-0.1%	3.5%	0.3%	5.9%	6.3%	-0.2%	-0.2%
Newfoundland and Labrador	-0.4%	-4.2%	2.8%	2.9%	5.2%	3.6%	3.3%	3.1%	1.3%	2.2%	2.9%	2.4%	2.0%	2.0%
Full-service restaurants	-1.8%	-2.2%	7.6%	7.2%	8.3%	0.7%	-1.7%	-0.8%	0.0%	-2.9%	0.5%	2.4%	2.2%	2.2%
Quick-service restaurants	-1.6%	-4.3%	3.4%	3.4%	5.1%	3.6%	5.5%	6.7%	2.1%	5.5%	4.4%	3.4%	3.3%	3.3%
Caterers	4.4%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	1.2%	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	-0.9%	-3.7%	0.4%	2.7%	1.7%	4.5%	7.1%	5.7%	11.6%	11.6%	6.8%	9.2%	7.5%	7.5%
Full-service restaurants	-13.2%	-7.3%	-4.3%	-0.4%	-1.6%	2.3%	8.2%	8.4%	25.7%	20.8%	13.1%	17.0%	23.4%	23.4%
Quick-service restaurants	4.7%	-1.4%	2.9%	5.4%	2.8%	5.3%	4.8%	3.3%	0.1%	6.1%	3.3%	4.3%	1.0%	1.0%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	2.3%	-3.1%	2.8%	2.7%	-4.0%	-1.0%	-3.5%	2.3%	2.8%	0.1%	5.4%	8.3%	4.8%	4.8%
Full-service restaurants	2.5%	-1.4%	8.3%	9.3%	-4.5%	-2.3%	-4.5%	-0.9%	0.5%	-5.2%	5.5%	6.0%	0.2%	0.2%
Quick-service restaurants	2.1%	-4.0%	1.8%	0.0%	-3.8%	0.7%	-4.1%	7.7%	6.1%	3.9%	7.7%	11.6%	10.9%	10.9%
Caterers	2.1%	-6.6%	-11.7%	-6.4%	-11.6%	-11.5%	1.1%	-18.3%	-7.1%	-1.1%	-4.7%	0.5%	-9.7%	-9.7%
Drinking Places	3.7%	0.5%	3.3%	-1.9%	9.7%	4.5%	9.4%	0.7%	8.9%	7.3%	0.2%	3.8%	4.7%	4.7%
New Brunswick	3.6%	3.7%	6.1%	0.6%	-0.1%	0.9%	0.6%	4.0%	3.0%	4.0%	4.8%	6.2%	1.7%	1.7%
Full-service restaurants	10.9%	-0.6%	6.2%	1.7%	0.6%	4.4%	4.2%	10.6%	3.0%	13.1%	6.6%	12.0%	-0.1%	-0.1%
Quick-service restaurants	0.4%	6.4%	6.4%	1.7%	0.8%	0.7%	-0.7%	3.4%	4.6%	2.2%	5.4%	4.6%	5.9%	5.9%
Caterers	-6.9%	-1.5%	-1.3%	-21.1%	-21.8%	-28.3%	-20.7%	-39.2%	-10.0%	-13.2%	-9.3%	-10.8%	-19.4%	-19.4%
Drinking Places	9.6%	9.9%	11.8%	6.0%	8.1%	3.2%	-0.3%	-6.3%	-1.9%	-9.4%	4.6%	2.1%	-13.9%	-13.9%

	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Dec	2018 Jan	2018 Year-to-date
Quebec	5.1%	7.3%	5.6%	2.8%	5.1%	6.1%	7.6%	10.3%	8.5%	7.7%	9.3%	7.2%	4.4%	4.4%
Full-service restaurants	5.0%	10.3%	5.9%	2.2%	2.9%	7.4%	8.2%	8.3%	6.6%	6.4%	6.8%	6.7%	6.1%	6.1%
Quick-service restaurants	5.9%	7.1%	6.4%	5.6%	8.4%	6.6%	5.4%	13.6%	9.1%	10.4%	10.0%	7.3%	4.2%	4.2%
Caterers	14.3%	1.2%	4.5%	-5.0%	10.1%	5.1%	27.7%	24.6%	26.0%	7.1%	18.5%	7.8%	2.3%	2.3%
Drinking Places	-9.5%	-9.6%	-1.8%	-1.0%	-5.0%	-7.7%	-4.9%	-10.7%	-2.6%	1.0%	15.1%	9.7%	-7.1%	-7.1%
Ontario	5.1%	5.2%	7.3%	4.8%	5.2%	5.6%	4.3%	5.9%	4.6%	5.5%	7.1%	7.0%	5.5%	5.5%
Full-service restaurants	5.5%	7.7%	9.2%	7.3%	7.1%	7.7%	4.4%	7.3%	6.3%	6.6%	9.4%	10.0%	4.8%	4.8%
Quick-service restaurants	6.2%	4.4%	5.9%	5.0%	4.8%	4.2%	4.9%	5.4%	4.2%	5.3%	5.3%	4.8%	5.6%	5.6%
Caterers	-1.4%	-2.2%	6.8%	-5.5%	-1.4%	4.9%	2.3%	3.2%	0.2%	4.3%	7.7%	6.3%	9.9%	9.9%
Drinking Places	0.4%	5.3%	6.2%	-0.1%	6.9%	0.5%	-3.3%	-1.3%	2.4%	-4.4%	-1.9%	-3.1%	-2.6%	-2.6%
Manitoba	5.0%	5.1%	7.9%	5.4%	5.5%	3.7%	4.5%	4.4%	-2.1%	0.3%	-0.4%	2.2%	3.8%	3.8%
Full-service restaurants	-1.7%	2.9%	10.2%	3.8%	8.5%	4.8%	8.6%	5.2%	-1.9%	0.0%	1.1%	4.9%	12.0%	12.0%
Quick-service restaurants	11.7%	7.7%	6.2%	4.7%	1.3%	1.5%	-0.6%	2.9%	-0.7%	1.1%	-2.0%	0.3%	-3.2%	-3.2%
Caterers	2.6%	1.2%	6.4%	13.5%	13.7%	10.3%	17.6%	6.9%	-11.7%	-3.7%	0.4%	-1.1%	2.7%	2.7%
Drinking Places	6.1%	12.7%	16.3%	20.5%	21.7%	6.5%	-3.8%	14.6%	26.5%	10.0%	5.8%	8.7%	16.6%	16.6%
Saskatchewan	2.5%	0.4%	3.3%	-3.3%	0.0%	-0.3%	-2.4%	-1.9%	-1.9%	-0.1%	-2.6%	-0.5%	-2.2%	-2.2%
Full-service restaurants	-1.2%	0.3%	3.4%	-8.7%	-2.5%	2.9%	-2.7%	-4.2%	-1.3%	0.5%	-0.2%	0.0%	-4.5%	-4.5%
Quick-service restaurants	5.9%	1.5%	3.4%	0.6%	1.3%	0.1%	1.8%	1.6%	1.7%	3.1%	-1.9%	-0.3%	2.8%	2.8%
Caterers	-5.5%	-15.1%	-7.2%	-2.9%	-7.5%	-24.5%	-35.3%	-22.7%	-26.8%	-27.7%	-22.5%	-12.8%	-17.0%	-17.0%
Drinking Places	12.2%	11.5%	13.9%	2.4%	13.8%	2.9%	-1.6%	3.4%	-7.3%	-1.5%	-3.3%	6.2%	-12.3%	-12.3%
Alberta	0.3%	-2.1%	1.6%	1.6%	0.7%	4.4%	3.9%	3.5%	5.1%	2.1%	2.2%	5.5%	2.5%	2.5%
Full-service restaurants	0.0%	-0.3%	5.4%	4.1%	-1.4%	7.4%	4.2%	5.6%	8.0%	0.8%	3.1%	5.6%	1.0%	1.0%
Quick-service restaurants	1.3%	-2.7%	1.3%	0.2%	1.6%	4.4%	5.2%	3.7%	2.8%	4.5%	2.2%	6.7%	4.9%	4.9%
Caterers	3.8%	-3.9%	-9.5%	1.9%	16.7%	-3.8%	0.9%	-3.4%	4.0%	1.2%	0.2%	-2.4%	-2.3%	-2.3%
Drinking Places	-13.8%	-11.3%	-10.8%	-9.9%	-14.8%	-10.5%	-10.8%	-10.6%	2.6%	-9.7%	-3.4%	7.4%	2.6%	2.6%
British Columbia	6.7%	2.6%	7.2%	4.9%	7.3%	9.2%	7.1%	8.5%	9.2%	10.7%	8.2%	9.6%	7.8%	7.8%
Full-service restaurants	4.4%	0.7%	8.3%	4.3%	6.5%	8.3%	5.5%	5.0%	7.3%	10.8%	7.6%	10.4%	6.6%	6.6%
Quick-service restaurants	10.6%	4.8%	8.9%	9.0%	12.1%	14.0%	10.3%	11.2%	11.5%	13.2%	8.7%	9.9%	9.7%	9.7%
Caterers	4.6%	3.1%	-3.3%	-10.6%	-3.9%	-5.0%	2.5%	10.9%	7.2%	-0.9%	7.0%	1.4%	3.7%	3.7%
Drinking Places	2.0%	2.1%	1.7%	1.4%	-4.7%	4.4%	4.0%	17.4%	12.3%	9.4%	11.5%	11.4%	9.1%	9.1%

Menu Inflation

	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Dec	2018 Jan	2018 Feb	2018 Year-to-date
Canada	2.3%	2.4%	2.5%	2.4%	2.5%	2.6%	2.6%	2.7%	2.9%	2.9%	2.9%	3.7%	4.0%	3.8%
Full-service restaurants	2.5%	2.5%	2.7%	2.5%	2.7%	2.8%	2.8%	2.9%	3.0%	3.0%	3.0%	3.4%	4.1%	3.8%
Quick-service restaurants	1.9%	1.8%	2.0%	2.1%	2.1%	2.2%	2.2%	2.1%	2.6%	2.6%	2.6%	4.4%	4.0%	4.2%
Cafeteria	2.4%	2.4%	2.5%	2.4%	2.6%	2.6%	2.7%	2.7%	2.9%	2.9%	2.9%	3.7%	4.0%	3.8%
Newfoundland and Labrador	4.8%	4.3%	3.7%	3.6%	3.5%	2.0%	1.7%	2.2%	2.5%	2.3%	2.3%	3.0%	2.4%	2.7%
Prince Edward Island	2.3%	3.0%	3.0%	3.2%	2.9%	3.0%	1.3%	3.1%	3.3%	3.7%	3.6%	3.5%	1.6%	2.6%
Nova Scotia	2.7%	2.8%	2.6%	2.8%	2.4%	2.4%	1.5%	2.2%	1.8%	2.0%	1.6%	2.2%	1.8%	2.0%
New Brunswick	3.7%	3.5%	3.4%	3.1%	3.1%	1.0%	1.8%	2.5%	3.1%	2.9%	3.0%	3.2%	2.8%	3.0%
Quebec	2.8%	2.8%	2.5%	2.5%	2.3%	2.3%	2.4%	2.2%	2.4%	2.6%	2.5%	2.7%	2.2%	2.5%
Ontario	1.6%	1.6%	2.1%	2.2%	2.6%	3.0%	3.1%	3.2%	3.4%	3.1%	3.0%	4.9%	6.6%	5.7%
Manitoba	1.4%	1.2%	0.8%	0.9%	0.9%	0.1%	0.6%	0.7%	1.0%	1.7%	1.5%	1.0%	0.9%	1.0%
Saskatchewan	1.9%	1.6%	7.3%	7.3%	8.2%	8.3%	8.7%	8.8%	8.5%	8.5%	8.4%	8.1%	8.1%	8.1%
Alberta	2.9%	2.8%	2.6%	2.2%	2.2%	2.6%	2.2%	1.5%	2.1%	2.6%	2.9%	3.2%	2.9%	3.0%
British Columbia	2.7%	2.8%	2.7%	2.4%	2.4%	2.0%	2.1%	2.5%	2.6%	2.8%	2.8%	3.1%	2.8%	2.9%

Source: Statistics Canada