

Preliminary: March 2018
Revised: February 2018

MONTHLY FAST FACTS



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

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2018

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2017 over 2016(%)	2016 over 2015(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	February	\$5,045.4	4.9%	4.5%	6.0%	6.7%
Sales by Sector (in \$millions)						
Full-service Restaurants	February	\$2,270.2	6.7%	5.2%	6.9%	7.3%
Quick-service Restaurants	February	\$2,202.5	4.2%	4.6%	5.6%	7.0%
Social & Contract Caterers	February	\$400.0	1.8%	2.5%	4.8%	3.3%
Drinking Places	February	\$172.7	0.0%	-2.6%	1.6%	3.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	February	\$57.8	-0.8%	-1.4%	0.6%	-0.2%
Prince Edward Island	February	\$16.2	10.0%	5.1%	6.0%	7.0%
Nova Scotia	February	\$112.6	4.7%	2.8%	3.5%	7.6%
New Brunswick	February	\$84.8	2.5%	0.8%	2.4%	6.8%
Quebec	February	\$919.3	4.8%	3.9%	7.1%	8.4%
Ontario	February	\$2,010.9	5.5%	5.3%	5.9%	7.6%
Manitoba	February	\$145.5	-1.5%	0.1%	5.0%	8.0%
Saskatchewan	February	\$136.3	0.4%	0.4%	2.2%	1.5%
Alberta	February	\$676.3	-0.1%	1.2%	4.0%	0.1%
British Columbia	February	\$871.1	10.7%	8.4%	8.4%	9.9%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	February	\$3,352.5	0.9%	0.6%	3.3%	4.0%
Sales by Sector (in \$millions)						
Full-service Restaurants	February	\$1,487.7	2.5%	1.4%	4.1%	4.4%
Quick-service Restaurants	February	\$1,509.6	0.2%	0.4%	3.3%	4.7%
Social & Contract Caterers	February	\$265.8	-2.1%	-1.3%	2.1%	0.7%
Drinking Places	February	\$114.7	-3.8%	-6.2%	-1.0%	1.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	February	\$36.2	-3.2%	-4.0%	-2.5%	-3.5%
Prince Edward Island	February	\$11.3	8.3%	2.4%	3.1%	4.3%
Nova Scotia	February	\$72.3	2.9%	0.8%	1.2%	4.6%
New Brunswick	February	\$55.7	-0.3%	-2.1%	-0.5%	3.7%
Quebec	February	\$604.8	2.5%	1.4%	4.5%	6.2%
Ontario	February	\$1,330.0	-1.0%	-0.4%	3.2%	4.8%
Manitoba	February	\$96.1	-2.4%	-0.8%	3.9%	5.3%
Saskatchewan	February	\$85.5	-2.5%	-2.1%	0.6%	-0.2%
Alberta	February	\$446.7	-2.9%	-1.8%	1.5%	-3.1%
British Columbia	February	\$614.3	7.8%	5.3%	5.7%	7.1%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2017 over 2016(%)	2016 over 2015(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	March	\$5,784.4	6.6%	5.2%	6.0%	6.7%
Sales by Sector (in \$millions)						
Full-service Restaurants	March	\$2,556.7	7.0%	5.8%	6.9%	7.3%
Quick-service Restaurants	March	\$2,574.0	7.0%	5.5%	5.6%	7.0%
Social & Contract Caterers	March	\$437.3	2.8%	2.6%	4.8%	3.3%
Drinking Places	March	\$216.4	4.8%	0.2%	1.6%	3.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	March	\$69.1	-1.2%	-1.3%	0.6%	-0.2%
Prince Edward Island	March	\$18.1	5.5%	5.2%	6.0%	7.0%
Nova Scotia	March	\$132.8	4.0%	3.2%	3.5%	7.6%
New Brunswick	March	\$94.8	1.7%	1.1%	2.4%	6.8%
Quebec	March	\$1,045.6	6.0%	4.7%	7.1%	8.4%
Ontario	March	\$2,316.2	8.6%	6.5%	5.9%	7.6%
Manitoba	March	\$170.6	1.6%	0.7%	5.0%	8.0%
Saskatchewan	March	\$157.1	0.7%	0.5%	2.2%	1.5%
Alberta	March	\$787.1	4.2%	2.3%	4.0%	0.1%
British Columbia	March	\$974.7	8.0%	8.2%	8.4%	9.9%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	March	\$3,828.2	2.2%	1.2%	3.3%	4.0%
Sales by Sector (in \$millions)						
Full-service Restaurants	March	\$1,672.2	2.6%	1.8%	4.1%	4.4%
Quick-service Restaurants	March	\$1,751.0	2.2%	1.1%	3.3%	4.7%
Social & Contract Caterers	March	\$289.4	-1.4%	-1.4%	2.1%	0.7%
Drinking Places	March	\$143.2	0.5%	-3.7%	-1.0%	1.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	March	\$43.0	-4.1%	-4.1%	-2.5%	-3.5%
Prince Edward Island	March	\$12.4	2.8%	2.6%	3.1%	4.3%
Nova Scotia	March	\$84.9	2.0%	1.2%	1.2%	4.6%
New Brunswick	March	\$62.1	-1.3%	-1.9%	-0.5%	3.7%
Quebec	March	\$687.9	3.7%	2.2%	4.5%	6.2%
Ontario	March	\$1,523.8	1.5%	0.2%	3.2%	4.8%
Manitoba	March	\$112.4	0.4%	-0.4%	3.9%	5.3%
Saskatchewan	March	\$98.5	-2.5%	-2.0%	0.6%	-0.2%
Alberta	March	\$517.1	0.9%	-0.8%	1.5%	-3.1%
British Columbia	March	\$685.4	4.8%	5.1%	5.7%	7.1%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			March	February	January	December
NOMINAL GROWTH						
Sales (in \$millions)						
Total	March	\$5,961.4	1.3%	1.4%	-0.8%	0.8%
Sales by Sector (in \$millions)						
Full-service Restaurants	March	\$2,641.3	1.1%	2.7%	-1.9%	1.0%
Quick-service Restaurants	March	\$2,657.3	1.5%	0.3%	0.4%	0.4%
Social & Contract Caterers	March	\$461.4	1.5%	-0.2%	-0.9%	3.2%
Drinking Places	March	\$201.4	0.8%	1.6%	-0.8%	-3.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	March	\$71.5	1.0%	1.6%	-0.3%	-0.3%
Prince Edward Island	March	\$22.0	-1.3%	4.5%	-1.7%	1.3%
Nova Scotia	March	\$139.4	1.1%	2.0%	-0.5%	-0.1%
New Brunswick	March	\$100.4	0.2%	2.7%	-2.6%	0.0%
Quebec	March	\$1,104.6	0.5%	2.2%	-1.9%	0.3%
Ontario	March	\$2,407.3	2.0%	1.7%	-0.3%	0.8%
Manitoba	March	\$171.4	0.8%	0.0%	0.7%	-1.3%
Saskatchewan	March	\$157.7	-0.3%	1.0%	-1.2%	0.7%
Alberta	March	\$776.8	2.0%	-1.0%	-1.1%	1.5%
British Columbia	March	\$991.6	0.3%	1.8%	-0.4%	1.2%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Year-to-date
Canada	7.0%	4.3%	5.5%	6.8%	5.3%	7.3%	6.3%	6.7%	6.4%	7.2%	4.0%	4.9%	6.6%	5.2%
Full-service restaurants	10.1%	6.0%	5.5%	8.3%	5.3%	7.8%	7.4%	7.5%	7.7%	8.7%	3.7%	6.7%	7.0%	5.8%
Quick-service restaurants	5.3%	3.8%	5.4%	6.2%	5.3%	6.8%	5.5%	7.3%	5.7%	6.1%	5.1%	4.2%	7.0%	5.5%
Caterers	3.9%	-0.4%	8.1%	4.8%	7.4%	8.8%	5.6%	2.4%	3.9%	6.2%	3.1%	1.8%	2.8%	2.6%
Drinking Places	-0.3%	0.3%	1.2%	1.7%	0.8%	3.8%	6.8%	0.6%	4.7%	2.6%	-5.2%	0.0%	4.8%	0.2%
Newfoundland and Labrador	2.9%	0.6%	0.6%	0.5%	2.5%	1.5%	2.4%	1.1%	0.8%	-1.6%	-2.0%	-0.8%	-1.2%	-1.3%
Full-service restaurants	5.1%	4.8%	3.3%	-2.0%	-1.1%	1.4%	4.5%	1.2%	1.4%	0.2%	3.4%	3.7%	3.7%	3.6%
Quick-service restaurants	2.3%	0.4%	1.4%	1.3%	3.6%	3.7%	2.2%	3.8%	3.6%	2.6%	2.8%	4.2%	2.9%	3.3%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	4.3%	4.2%	3.4%	5.7%	3.3%	9.7%	12.4%	7.8%	3.3%	9.9%	0.5%	10.0%	5.5%	5.2%
Full-service restaurants	6.6%	6.1%	0.7%	3.6%	2.7%	15.3%	21.9%	12.5%	3.6%	19.0%	1.8%	19.0%	7.7%	9.3%
Quick-service restaurants	2.1%	3.2%	3.8%	6.9%	3.3%	4.7%	3.8%	4.6%	2.9%	4.1%	0.0%	4.6%	5.1%	3.2%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	6.5%	3.1%	0.2%	4.3%	1.1%	4.7%	3.1%	2.6%	3.8%	6.1%	1.0%	4.7%	4.0%	3.2%
Full-service restaurants	12.4%	5.9%	1.0%	4.8%	0.4%	6.0%	4.0%	1.9%	2.7%	5.2%	-3.1%	2.6%	-1.6%	-0.8%
Quick-service restaurants	3.4%	1.3%	-1.6%	3.6%	-0.5%	4.0%	2.3%	3.0%	4.8%	7.0%	5.4%	6.4%	9.3%	7.1%
Caterers	5.0%	5.2%	5.5%	9.3%	28.2%	0.1%	1.3%	3.1%	2.9%	8.5%	-4.6%	5.1%	-1.8%	-0.6%
Drinking Places	-2.7%	-2.5%	9.5%	2.8%	4.1%	3.0%	5.4%	3.4%	1.9%	1.0%	-5.7%	2.3%	1.8%	-0.5%
New Brunswick	5.0%	-0.1%	-1.5%	1.0%	0.8%	5.3%	4.3%	2.6%	4.1%	4.5%	-0.9%	2.5%	1.7%	1.1%
Full-service restaurants	6.5%	4.1%	-2.3%	5.2%	5.6%	13.3%	6.8%	8.3%	4.5%	5.4%	-6.0%	5.0%	-0.4%	-0.5%
Quick-service restaurants	5.9%	0.6%	0.8%	0.7%	-0.1%	3.2%	3.7%	1.1%	4.6%	4.9%	3.5%	2.6%	3.4%	3.2%
Caterers	-0.9%	-19.9%	-16.9%	-18.0%	-26.3%	-27.0%	0.1%	-7.6%	-6.5%	-9.3%	-15.5%	-17.9%	-15.4%	-16.3%
Drinking Places	-10.6%	-18.7%	-14.6%	-12.8%	-14.9%	-13.8%	-2.2%	-5.1%	12.1%	9.3%	-2.9%	11.5%	20.8%	10.3%

	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Year-to-date
Quebec	7.4%	4.5%	7.0%	8.8%	5.8%	9.6%	6.8%	8.3%	8.3%	7.6%	3.1%	4.8%	6.0%	4.7%
Full-service restaurants	12.1%	8.4%	8.2%	12.2%	8.0%	9.5%	8.2%	8.4%	8.0%	9.5%	4.9%	6.5%	6.0%	5.8%
Quick-service restaurants	4.5%	2.5%	6.5%	6.6%	4.6%	10.5%	5.4%	8.9%	7.6%	5.1%	2.7%	3.9%	6.6%	4.5%
Caterers	1.2%	-3.0%	11.6%	5.6%	4.8%	17.3%	11.0%	9.8%	12.4%	8.2%	3.0%	3.0%	5.9%	4.0%
Drinking Places	-4.0%	-6.8%	-7.0%	-2.6%	-4.6%	-4.3%	-0.2%	0.8%	9.2%	5.9%	-11.6%	-4.5%	1.6%	-4.5%
Ontario	7.7%	3.2%	5.0%	5.9%	4.5%	7.2%	5.7%	6.3%	7.1%	7.6%	5.0%	5.5%	8.6%	6.5%
Full-service restaurants	11.7%	4.7%	5.9%	6.9%	4.2%	8.9%	7.7%	8.1%	9.8%	9.6%	4.1%	6.4%	8.5%	6.4%
Quick-service restaurants	5.3%	3.6%	4.5%	5.2%	4.6%	5.9%	4.8%	6.4%	5.9%	5.7%	5.6%	4.9%	8.5%	6.4%
Caterers	4.1%	-4.6%	2.9%	5.1%	5.7%	7.6%	2.0%	0.3%	3.1%	9.7%	7.4%	5.6%	8.3%	7.1%
Drinking Places	1.4%	-1.7%	7.1%	5.2%	1.9%	0.1%	4.4%	-6.1%	-1.5%	-3.9%	0.1%	-0.7%	12.8%	4.5%
Manitoba	9.1%	5.5%	6.3%	4.8%	5.7%	6.3%	2.4%	1.0%	2.9%	3.5%	1.7%	-1.5%	1.6%	0.7%
Full-service restaurants	12.0%	7.4%	9.8%	6.3%	10.0%	7.2%	1.9%	0.6%	5.3%	6.0%	3.6%	-0.2%	5.5%	3.0%
Quick-service restaurants	4.5%	2.7%	2.6%	2.8%	2.0%	4.4%	3.8%	3.1%	0.7%	2.1%	-1.4%	-3.0%	0.2%	-1.3%
Caterers	17.9%	10.5%	9.9%	9.1%	9.8%	12.1%	-4.6%	-7.2%	2.1%	-2.4%	10.0%	-0.5%	-6.0%	0.4%
Drinking Places	23.3%	14.6%	18.2%	0.6%	-6.5%	9.6%	25.1%	13.1%	8.2%	13.2%	-2.9%	3.2%	-0.1%	0.1%
Saskatchewan	3.8%	1.6%	4.3%	2.9%	1.0%	3.2%	2.3%	4.0%	0.4%	2.7%	0.4%	0.4%	0.7%	0.5%
Full-service restaurants	3.3%	-2.4%	0.8%	5.5%	-0.5%	-1.0%	2.7%	3.5%	0.9%	1.3%	-1.2%	3.7%	2.6%	1.7%
Quick-service restaurants	4.6%	4.6%	6.5%	4.6%	4.5%	6.1%	4.4%	7.2%	1.4%	4.7%	3.8%	-0.8%	3.3%	2.2%
Caterers	-3.0%	-4.8%	-6.0%	-25.7%	-34.1%	-15.3%	-22.6%	-21.5%	-19.8%	-12.1%	-15.2%	-16.2%	-24.9%	-19.2%
Drinking Places	9.3%	12.4%	22.9%	6.4%	21.0%	27.4%	9.9%	8.5%	11.4%	12.9%	-2.6%	4.6%	-6.5%	-1.9%
Alberta	3.2%	3.9%	3.0%	6.4%	5.6%	5.4%	7.1%	4.8%	2.6%	4.7%	2.5%	-0.1%	4.2%	2.3%
Full-service restaurants	7.0%	6.0%	0.7%	8.3%	5.4%	6.3%	8.6%	4.1%	4.5%	5.5%	1.4%	-0.1%	3.1%	1.5%
Quick-service restaurants	0.9%	0.8%	1.7%	5.1%	5.1%	4.9%	4.8%	5.7%	1.9%	4.6%	4.8%	0.5%	5.9%	3.8%
Caterers	-3.0%	14.3%	30.7%	6.1%	10.1%	1.0%	6.1%	4.2%	-6.7%	2.4%	-1.9%	-2.2%	2.1%	-0.7%
Drinking Places	0.2%	2.1%	3.1%	0.1%	6.2%	6.9%	19.7%	1.6%	6.5%	1.9%	-3.9%	-2.7%	1.2%	-1.6%
British Columbia	8.9%	7.9%	8.8%	9.6%	8.0%	8.3%	9.0%	10.8%	8.7%	10.1%	6.1%	10.7%	8.0%	8.2%
Full-service restaurants	8.1%	7.2%	6.5%	8.4%	5.4%	6.1%	6.9%	10.5%	8.3%	10.6%	5.7%	15.2%	10.9%	10.6%
Quick-service restaurants	11.3%	9.8%	13.0%	12.7%	10.8%	9.5%	9.8%	13.0%	9.5%	11.6%	8.7%	8.5%	7.1%	8.1%
Caterers	9.1%	1.6%	7.8%	4.6%	16.8%	14.9%	17.2%	6.0%	11.0%	4.1%	3.0%	-0.6%	-3.2%	-0.4%
Drinking Places	-0.9%	7.9%	0.4%	4.0%	0.5%	11.6%	8.5%	4.0%	2.4%	2.7%	-5.6%	4.1%	4.7%	1.2%

Menu Inflation

	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Apr	2018 Year-to-date
Canada	2.5%	2.4%	2.5%	2.6%	2.6%	2.7%	2.9%	2.9%	2.9%	3.7%	4.0%	4.4%	4.5%	4.1%
Full-service restaurants	2.7%	2.5%	2.7%	2.8%	2.8%	2.9%	3.0%	3.0%	3.0%	3.4%	4.1%	4.3%	4.0%	4.0%
Quick-service restaurants	2.0%	2.1%	2.1%	2.2%	2.2%	2.1%	2.6%	2.6%	2.6%	4.4%	4.0%	4.7%	5.5%	4.6%
Cafeteria	2.5%	2.4%	2.6%	2.6%	2.7%	2.7%	2.9%	2.9%	2.9%	3.7%	4.0%	4.3%	4.4%	4.1%
Newfoundland and Labrador	3.7%	3.6%	3.5%	2.0%	1.7%	2.2%	2.5%	2.3%	2.3%	3.0%	2.4%	3.1%	3.3%	3.0%
Prince Edward Island	3.0%	3.2%	2.9%	3.0%	1.3%	3.1%	3.3%	3.7%	3.6%	3.5%	1.6%	2.6%	0.6%	2.1%
Nova Scotia	2.6%	2.8%	2.4%	2.4%	1.5%	2.2%	1.8%	2.0%	1.6%	2.2%	1.8%	2.0%	1.7%	1.9%
New Brunswick	3.4%	3.1%	3.1%	1.0%	1.8%	2.5%	3.1%	2.9%	3.0%	3.2%	2.8%	3.0%	3.1%	3.0%
Quebec	2.5%	2.5%	2.3%	2.3%	2.4%	2.2%	2.4%	2.6%	2.5%	2.7%	2.2%	2.2%	2.5%	2.4%
Ontario	2.1%	2.2%	2.6%	3.0%	3.1%	3.2%	3.4%	3.1%	3.0%	4.9%	6.6%	7.0%	7.1%	6.4%
Manitoba	0.8%	0.9%	0.9%	0.1%	0.6%	0.7%	1.0%	1.7%	1.5%	1.0%	0.9%	1.2%	2.1%	1.3%
Saskatchewan	7.3%	7.3%	8.2%	8.3%	8.7%	8.8%	8.5%	8.5%	8.4%	8.1%	8.1%	8.1%	3.0%	6.8%
Alberta	2.6%	2.2%	2.2%	2.6%	2.2%	1.5%	2.1%	2.6%	2.9%	3.2%	2.9%	3.3%	3.3%	3.2%
British Columbia	2.7%	2.4%	2.4%	2.0%	2.1%	2.5%	2.6%	2.8%	2.8%	3.1%	2.8%	3.0%	3.4%	3.0%

Source: Statistics Canada