

Preliminary: May 2018
Revised: April 2018

MONTHLY FAST FACTS



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

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2018

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2017 over 2016(%)	2016 over 2015(%)
NOMINAL GROWTH						
Sales (in \$ millions)						
Total	April	\$5,672.6	2.7%	4.5%	6.0%	6.7%
Sales by Sector (in \$ millions)						
Full-service Restaurants	April	\$2,477.0	2.1%	4.7%	6.9%	7.3%
Quick-service Restaurants	April	\$2,529.9	2.6%	4.7%	5.6%	7.0%
Social & Contract Caterers	April	\$452.5	8.0%	3.3%	4.8%	3.3%
Drinking Places	April	\$213.2	0.3%	0.8%	1.6%	3.6%
Sales by Province (in \$ millions)						
Newfoundland and Labrador	April	\$66.7	-3.2%	-1.4%	0.6%	-0.2%
Prince Edward Island	April	\$19.2	6.4%	6.2%	6.0%	7.0%
Nova Scotia	April	\$136.0	7.7%	4.5%	3.5%	7.6%
New Brunswick	April	\$94.3	-0.1%	0.8%	2.4%	6.8%
Quebec	April	\$1,048.3	1.4%	4.0%	7.1%	8.4%
Ontario	April	\$2,255.4	4.0%	5.4%	5.9%	7.6%
Manitoba	April	\$167.3	1.2%	0.9%	5.0%	8.0%
Saskatchewan	April	\$161.2	2.4%	1.1%	2.2%	1.5%
Alberta	April	\$758.2	-0.6%	1.3%	4.0%	0.1%
British Columbia	April	\$949.9	4.1%	7.3%	8.4%	9.9%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	April	\$3,736.9	-1.7%	0.3%	3.3%	4.0%
Sales by Sector (in \$ millions)						
Full-service Restaurants	April	\$1,617.9	-1.8%	0.7%	4.1%	4.4%
Quick-service Restaurants	April	\$1,701.3	-2.7%	0.0%	3.3%	4.7%
Social & Contract Caterers	April	\$298.1	3.4%	-0.8%	2.1%	0.7%
Drinking Places	April	\$140.4	-3.9%	-3.3%	-1.0%	1.0%
Sales by Province (in \$ millions)						
Newfoundland and Labrador	April	\$41.5	-6.4%	-4.3%	-2.5%	-3.5%
Prince Edward Island	April	\$13.3	5.7%	4.1%	3.1%	4.3%
Nova Scotia	April	\$87.2	5.9%	2.5%	1.2%	4.6%
New Brunswick	April	\$61.6	-3.1%	-2.2%	-0.5%	3.7%
Quebec	April	\$686.9	-1.0%	1.5%	4.5%	6.2%
Ontario	April	\$1,475.1	-2.8%	-1.0%	3.2%	4.8%
Manitoba	April	\$109.3	-0.9%	-0.4%	3.9%	5.3%
Saskatchewan	April	\$100.3	-0.6%	-1.4%	0.6%	-0.2%
Alberta	April	\$497.5	-3.7%	-1.8%	1.5%	-3.1%
British Columbia	April	\$664.3	0.6%	4.2%	5.7%	7.1%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

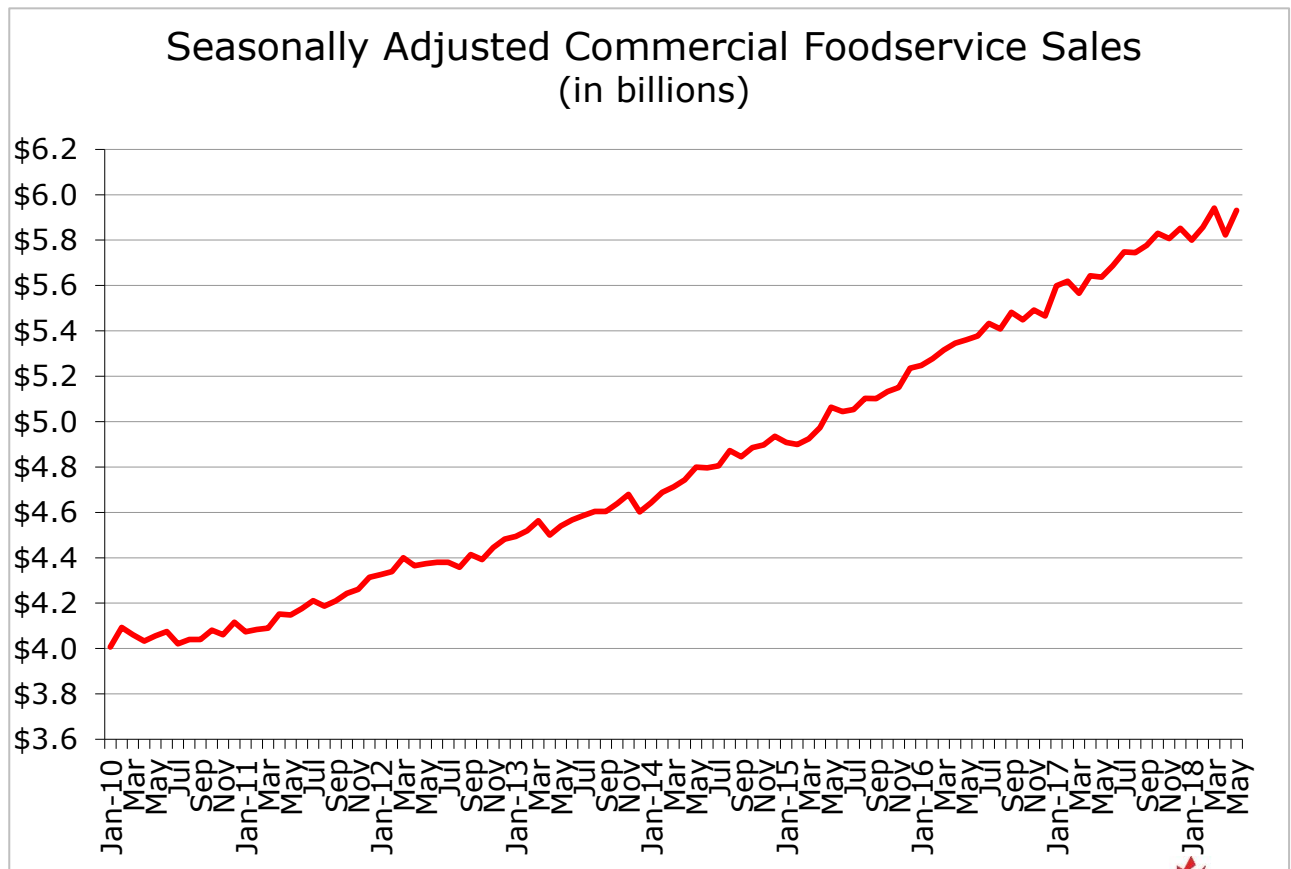
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2017 over 2016(%)	2016 over 2015(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	May	\$6,192.0	5.7%	4.7%	6.0%	6.7%
Sales by Sector (in \$millions)						
Full-service Restaurants	May	\$2,722.2	6.5%	5.1%	6.9%	7.3%
Quick-service Restaurants	May	\$2,788.0	5.8%	4.9%	5.6%	7.0%
Social & Contract Caterers	May	\$467.4	1.1%	2.8%	4.8%	3.3%
Drinking Places	May	\$214.4	5.2%	1.7%	1.6%	3.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	May	\$72.5	1.5%	-0.8%	0.6%	-0.2%
Prince Edward Island	May	\$20.8	5.5%	6.1%	6.0%	7.0%
Nova Scotia	May	\$139.7	6.5%	4.9%	3.5%	7.6%
New Brunswick	May	\$105.4	7.1%	2.2%	2.4%	6.8%
Quebec	May	\$1,185.1	6.0%	4.4%	7.1%	8.4%
Ontario	May	\$2,485.1	7.2%	5.8%	5.9%	7.6%
Manitoba	May	\$178.2	3.8%	1.5%	5.0%	8.0%
Saskatchewan	May	\$168.6	3.6%	1.7%	2.2%	1.5%
Alberta	May	\$794.9	0.0%	1.0%	4.0%	0.1%
British Columbia	May	\$1,024.3	7.3%	7.3%	8.4%	9.9%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	May	\$4,071.0	1.1%	0.5%	3.3%	4.0%
Sales by Sector (in \$millions)						
Full-service Restaurants	May	\$1,773.4	2.2%	1.1%	4.1%	4.4%
Quick-service Restaurants	May	\$1,869.9	0.1%	0.0%	3.3%	4.7%
Social & Contract Caterers	May	\$307.3	-3.3%	-1.3%	2.1%	0.7%
Drinking Places	May	\$141.0	0.6%	-2.5%	-1.0%	1.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	May	\$44.8	-2.3%	-3.9%	-2.5%	-3.5%
Prince Edward Island	May	\$14.4	4.5%	4.2%	3.1%	4.3%
Nova Scotia	May	\$88.8	4.0%	2.9%	1.2%	4.6%
New Brunswick	May	\$68.9	4.1%	-0.8%	-0.5%	3.7%
Quebec	May	\$773.6	3.2%	1.9%	4.5%	6.2%
Ontario	May	\$1,622.2	0.1%	-0.7%	3.2%	4.8%
Manitoba	May	\$116.0	1.5%	0.0%	3.9%	5.3%
Saskatchewan	May	\$104.8	0.7%	-0.8%	0.6%	-0.2%
Alberta	May	\$520.2	-3.4%	-2.1%	1.5%	-3.1%
British Columbia	May	\$714.8	3.6%	4.1%	5.7%	7.1%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			May	April	March	February
NOMINAL GROWTH						
Sales (in \$millions)						
Total	May	\$5,931.2	1.9%	-2.0%	1.4%	1.0%
Sales by Sector (in \$millions)						
Full-service Restaurants	May	\$2,621.0	1.8%	-2.2%	1.3%	2.1%
Quick-service Restaurants	May	\$2,639.1	2.4%	-2.8%	1.7%	0.1%
Social & Contract Caterers	May	\$462.3	-0.1%	2.2%	0.6%	-1.1%
Drinking Places	May	\$208.8	-0.2%	2.0%	1.7%	2.1%
Sales by Province (in \$millions)						
Newfoundland and Labrador	May	\$72.2	3.1%	-2.5%	1.0%	2.1%
Prince Edward Island	May	\$22.2	-0.6%	0.2%	-0.6%	2.8%
Nova Scotia	May	\$138.5	-1.4%	1.0%	0.5%	2.4%
New Brunswick	May	\$101.6	3.4%	-2.4%	0.6%	2.6%
Quebec	May	\$1,108.0	2.4%	-2.4%	1.1%	2.0%
Ontario	May	\$2,363.7	2.0%	-2.6%	1.7%	1.0%
Manitoba	May	\$174.1	1.6%	-0.4%	1.2%	0.0%
Saskatchewan	May	\$162.5	1.2%	1.1%	0.0%	1.2%
Alberta	May	\$772.7	0.6%	-0.7%	2.2%	-1.6%
British Columbia	May	\$998.5	2.4%	-1.9%	0.9%	1.6%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Apr	2018 May	2018 Year-to-date
Canada	5.5%	6.8%	5.3%	7.3%	6.3%	6.7%	6.4%	7.2%	4.0%	4.6%	6.5%	2.7%	5.7%	4.7%
Full-service restaurants	5.5%	8.3%	5.3%	7.8%	7.4%	7.5%	7.7%	8.7%	3.7%	6.1%	7.1%	2.1%	6.5%	5.1%
Quick-service restaurants	5.4%	6.2%	5.3%	6.8%	5.5%	7.3%	5.7%	6.1%	5.1%	4.1%	7.0%	2.6%	5.8%	4.9%
Caterers	8.1%	4.8%	7.4%	8.8%	5.6%	2.4%	3.9%	6.2%	3.1%	1.1%	1.0%	8.0%	1.1%	2.8%
Drinking Places	1.2%	1.7%	0.8%	3.8%	6.8%	0.6%	4.7%	2.6%	-5.2%	0.6%	6.4%	0.3%	5.2%	1.7%
Newfoundland and Labrador	0.6%	0.5%	2.5%	1.5%	2.4%	1.1%	0.8%	-1.6%	-2.0%	0.0%	-0.3%	-3.2%	1.5%	-0.8%
Full-service restaurants	3.3%	-2.0%	-1.1%	1.4%	4.5%	1.2%	1.4%	0.2%	3.4%	2.4%	2.3%	-5.7%	5.9%	1.6%
Quick-service restaurants	1.4%	1.3%	3.6%	3.7%	2.2%	3.8%	3.6%	2.6%	2.8%	4.2%	3.5%	0.7%	0.6%	2.3%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	3.4%	5.7%	3.3%	9.7%	12.4%	7.8%	3.3%	9.9%	0.5%	10.9%	7.4%	6.4%	5.5%	6.1%
Full-service restaurants	0.7%	3.6%	2.7%	15.3%	21.9%	12.5%	3.6%	19.0%	1.8%	19.7%	10.0%	8.9%	11.1%	10.2%
Quick-service restaurants	3.8%	6.9%	3.3%	4.7%	3.8%	4.6%	2.9%	4.1%	0.0%	5.1%	6.8%	4.9%	2.8%	3.9%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	0.2%	4.3%	1.1%	4.7%	3.1%	2.6%	3.8%	6.1%	1.0%	5.6%	3.5%	7.7%	6.5%	4.9%
Full-service restaurants	1.0%	4.8%	0.4%	6.0%	4.0%	1.9%	2.7%	5.2%	-3.1%	2.2%	-3.7%	10.8%	2.6%	1.8%
Quick-service restaurants	-1.6%	3.6%	-0.5%	4.0%	2.3%	3.0%	4.8%	7.0%	5.4%	8.4%	9.9%	7.5%	11.2%	8.6%
Caterers	5.5%	9.3%	28.2%	0.1%	1.3%	3.1%	2.9%	8.5%	-4.6%	4.1%	-3.0%	-1.9%	-0.5%	-1.4%
Drinking Places	9.5%	2.8%	4.1%	3.0%	5.4%	3.4%	1.9%	1.0%	-5.7%	5.2%	5.1%	-0.7%	-3.8%	-0.1%
New Brunswick	-1.5%	1.0%	0.8%	5.3%	4.3%	2.6%	4.1%	4.5%	-0.9%	2.2%	1.9%	-0.1%	7.1%	2.2%
Full-service restaurants	-2.3%	5.2%	5.6%	13.3%	6.8%	8.3%	4.5%	5.4%	-6.0%	4.3%	-0.7%	-3.3%	9.8%	1.0%
Quick-service restaurants	0.8%	0.7%	-0.1%	3.2%	3.7%	1.1%	4.6%	4.9%	3.5%	2.2%	3.7%	1.1%	5.2%	3.2%
Caterers	-16.9%	-18.0%	-26.3%	-27.0%	0.1%	-7.6%	-6.5%	-9.3%	-15.5%	-15.7%	-13.7%	3.3%	-3.1%	-9.5%
Drinking Places	-14.6%	-12.8%	-14.9%	-13.8%	-2.2%	-5.1%	12.1%	9.3%	-2.9%	13.4%	24.4%	9.1%	30.6%	15.2%

	2017 May	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Apr	2018 May	2018 Year-to-date
Quebec	7.0%	8.8%	5.8%	9.6%	6.8%	8.3%	8.3%	7.6%	3.1%	4.6%	6.9%	1.4%	6.0%	4.4%
Full-service restaurants	8.2%	12.2%	8.0%	9.5%	8.2%	8.4%	8.0%	9.5%	4.9%	6.2%	7.7%	-0.9%	5.9%	4.7%
Quick-service restaurants	6.5%	6.6%	4.6%	10.5%	5.4%	8.9%	7.6%	5.1%	2.7%	3.8%	6.9%	3.4%	6.4%	4.7%
Caterers	11.6%	5.6%	4.8%	17.3%	11.0%	9.8%	12.4%	8.2%	3.0%	3.9%	3.7%	7.9%	0.8%	3.7%
Drinking Places	-7.0%	-2.6%	-4.6%	-4.3%	-0.2%	0.8%	9.2%	5.9%	-11.6%	-4.1%	3.5%	2.1%	12.5%	1.1%
Ontario	5.0%	5.9%	4.5%	7.2%	5.7%	6.3%	7.1%	7.6%	5.0%	4.9%	7.6%	4.0%	7.2%	5.8%
Full-service restaurants	5.9%	6.9%	4.2%	8.9%	7.7%	8.1%	9.8%	9.6%	4.1%	5.1%	7.0%	4.1%	8.0%	5.7%
Quick-service restaurants	4.5%	5.2%	4.6%	5.9%	4.8%	6.4%	5.9%	5.7%	5.6%	4.6%	8.3%	1.7%	6.5%	5.4%
Caterers	2.9%	5.1%	5.7%	7.6%	2.0%	0.3%	3.1%	9.7%	7.4%	5.7%	5.0%	16.6%	7.5%	8.5%
Drinking Places	7.1%	5.2%	1.9%	0.1%	4.4%	-6.1%	-1.5%	-3.9%	0.1%	0.2%	16.4%	3.7%	5.6%	5.5%
Manitoba	6.3%	4.8%	5.7%	6.3%	2.4%	1.0%	2.9%	3.5%	1.7%	-1.5%	1.9%	1.2%	3.8%	1.5%
Full-service restaurants	9.8%	6.3%	10.0%	7.2%	1.9%	0.6%	5.3%	6.0%	3.6%	-0.2%	5.7%	0.7%	3.5%	2.7%
Quick-service restaurants	2.6%	2.8%	2.0%	4.4%	3.8%	3.1%	0.7%	2.1%	-1.4%	-3.0%	0.3%	1.8%	2.6%	0.2%
Caterers	9.9%	9.1%	9.8%	12.1%	-4.6%	-7.2%	2.1%	-2.4%	10.0%	-0.4%	-6.2%	-1.9%	10.6%	1.8%
Drinking Places	18.2%	0.6%	-6.5%	9.6%	25.1%	13.1%	8.2%	13.2%	-2.9%	2.6%	6.6%	11.2%	10.8%	5.8%
Saskatchewan	4.3%	2.9%	1.0%	3.2%	2.3%	4.0%	0.4%	2.7%	0.4%	0.6%	1.1%	2.4%	3.6%	1.7%
Full-service restaurants	0.8%	5.5%	-0.5%	-1.0%	2.7%	3.5%	0.9%	1.3%	-1.2%	4.0%	3.3%	6.6%	6.7%	3.9%
Quick-service restaurants	6.5%	4.6%	4.5%	6.1%	4.4%	7.2%	1.4%	4.7%	3.8%	-0.9%	3.5%	2.2%	5.1%	2.9%
Caterers	-6.0%	-25.7%	-34.1%	-15.3%	-22.6%	-21.5%	-19.8%	-12.1%	-15.2%	-13.5%	-23.6%	-13.7%	-17.2%	-16.9%
Drinking Places	22.9%	6.4%	21.0%	27.4%	9.9%	8.5%	11.4%	12.9%	-2.6%	4.5%	-7.5%	-7.7%	-9.1%	-5.0%
Alberta	3.0%	6.4%	5.6%	5.4%	7.1%	4.8%	2.6%	4.7%	2.5%	-0.6%	4.0%	-0.6%	0.0%	1.0%
Full-service restaurants	0.7%	8.3%	5.4%	6.3%	8.6%	4.1%	4.5%	5.5%	1.4%	0.1%	3.3%	-2.7%	0.8%	0.6%
Quick-service restaurants	1.7%	5.1%	5.1%	4.9%	4.8%	5.7%	1.9%	4.6%	4.8%	0.5%	5.8%	3.6%	4.1%	3.8%
Caterers	30.7%	6.1%	10.1%	1.0%	6.1%	4.2%	-6.7%	2.4%	-1.9%	-10.6%	-3.1%	-11.2%	-27.4%	-11.4%
Drinking Places	3.1%	0.1%	6.2%	6.9%	19.7%	1.6%	6.5%	1.9%	-3.9%	-2.9%	1.5%	-5.4%	-4.7%	-3.0%
British Columbia	8.8%	9.6%	8.0%	8.3%	9.0%	10.8%	8.7%	10.1%	6.1%	10.8%	8.8%	4.1%	7.3%	7.3%
Full-service restaurants	6.5%	8.4%	5.4%	6.1%	6.9%	10.5%	8.3%	10.6%	5.7%	15.5%	12.3%	4.9%	9.1%	9.4%
Quick-service restaurants	13.0%	12.7%	10.8%	9.5%	9.8%	13.0%	9.5%	11.6%	8.7%	8.5%	7.2%	2.9%	5.4%	6.4%
Caterers	7.8%	4.6%	16.8%	14.9%	17.2%	6.0%	11.0%	4.1%	3.0%	-1.6%	-1.5%	9.8%	8.0%	3.5%
Drinking Places	0.4%	4.0%	0.5%	11.6%	8.5%	4.0%	2.4%	2.7%	-5.6%	5.2%	5.3%	-0.9%	5.8%	2.0%

Menu Inflation

	2017 Jun	2017 Jul	2017 Aug	2017 Sep	2017 Oct	2017 Nov	2017 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Apr	2018 May	2018 Jun	2018 Year-to-date
Canada	2.5%	2.6%	2.6%	2.7%	2.9%	2.9%	2.9%	3.7%	4.0%	4.4%	4.5%	4.5%	4.5%	4.3%
Full-service restaurants	2.7%	2.8%	2.8%	2.9%	3.0%	3.0%	3.0%	3.4%	4.1%	4.3%	4.0%	4.1%	4.0%	4.0%
Quick-service restaurants	2.1%	2.2%	2.2%	2.1%	2.6%	2.6%	2.6%	4.4%	4.0%	4.7%	5.5%	5.7%	5.6%	5.0%
Cafeteria	2.6%	2.6%	2.7%	2.7%	2.9%	2.9%	2.9%	3.7%	4.0%	4.3%	4.4%	4.5%	4.3%	4.2%
Newfoundland and Labrador	3.5%	2.0%	1.7%	2.2%	2.5%	2.3%	2.3%	3.0%	2.4%	3.1%	3.3%	3.9%	4.2%	3.3%
Prince Edward Island	2.9%	3.0%	1.3%	3.1%	3.3%	3.7%	3.6%	3.5%	1.6%	2.6%	0.6%	0.9%	0.9%	1.7%
Nova Scotia	2.4%	2.4%	1.5%	2.2%	1.8%	2.0%	1.6%	2.2%	1.8%	2.0%	1.7%	2.4%	2.5%	2.1%
New Brunswick	3.1%	1.0%	1.8%	2.5%	3.1%	2.9%	3.0%	3.2%	2.8%	3.0%	3.1%	2.9%	2.8%	3.0%
Quebec	2.3%	2.3%	2.4%	2.2%	2.4%	2.6%	2.5%	2.7%	2.2%	2.2%	2.5%	2.7%	2.8%	2.5%
Ontario	2.6%	3.0%	3.1%	3.2%	3.4%	3.1%	3.0%	4.9%	6.6%	7.0%	7.1%	7.1%	6.8%	6.6%
Manitoba	0.9%	0.1%	0.6%	0.7%	1.0%	1.7%	1.5%	1.0%	0.9%	1.2%	2.1%	2.3%	2.3%	1.6%
Saskatchewan	8.2%	8.3%	8.7%	8.8%	8.5%	8.5%	8.4%	8.1%	8.1%	8.1%	3.0%	2.9%	2.0%	5.3%
Alberta	2.2%	2.6%	2.2%	1.5%	2.1%	2.6%	2.9%	3.2%	2.9%	3.3%	3.3%	3.5%	3.6%	3.3%
British Columbia	2.4%	2.0%	2.1%	2.5%	2.6%	2.8%	2.8%	3.1%	2.8%	3.0%	3.4%	3.5%	3.4%	3.2%

Source: Statistics Canada