



MONTHLY FAST FACTS

Reference Period: October 2018

Revised: September 2018



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

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COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2017 over 2016(%)	2016 over 2015(%)
NOMINAL GROWTH						
Sales (in \$ millions)						
Total	September	\$6,242.1	4.4%	5.2%	6.0%	6.7%
Sales by Sector (in \$ millions)						
Full-service Restaurants	September	\$2,723.9	4.2%	5.7%	6.9%	7.3%
Quick-service Restaurants	September	\$2,761.9	5.1%	5.2%	5.6%	7.0%
Social & Contract Caterers	September	\$547.9	6.1%	4.4%	4.8%	3.3%
Drinking Places	September	\$208.3	-6.0%	1.5%	1.6%	3.6%
Sales by Province (in \$ millions)						
Newfoundland and Labrador	September	\$74.4	-3.2%	-0.3%	0.6%	-0.2%
Prince Edward Island	September	\$27.0	4.8%	6.7%	6.0%	7.0%
Nova Scotia	September	\$159.3	7.3%	5.7%	3.5%	7.6%
New Brunswick	September	\$102.8	1.9%	2.9%	2.4%	6.8%
Quebec	September	\$1,178.2	4.8%	5.3%	7.1%	8.4%
Ontario	September	\$2,475.8	4.7%	6.1%	5.9%	7.6%
Manitoba	September	\$176.2	1.9%	2.4%	5.0%	8.0%
Saskatchewan	September	\$165.1	1.6%	1.9%	2.2%	1.5%
Alberta	September	\$802.4	0.3%	1.8%	4.0%	0.1%
British Columbia	September	\$1,061.6	7.5%	7.6%	8.4%	9.9%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	September	\$4,074.5	0.1%	0.9%	3.3%	4.0%
Sales by Sector (in \$ millions)						
Full-service Restaurants	September	\$1,761.9	0.4%	1.7%	4.1%	4.4%
Quick-service Restaurants	September	\$1,841.3	-0.4%	-0.1%	3.3%	4.7%
Social & Contract Caterers	September	\$357.6	1.7%	0.1%	2.1%	0.7%
Drinking Places	September	\$136.0	-9.9%	-2.8%	-1.0%	1.0%
Sales by Province (in \$ millions)						
Newfoundland and Labrador	September	\$46.1	-5.4%	-3.4%	-2.5%	-3.5%
Prince Edward Island	September	\$18.3	2.6%	4.4%	3.1%	4.3%
Nova Scotia	September	\$101.2	5.1%	3.5%	1.2%	4.6%
New Brunswick	September	\$66.6	-0.3%	0.0%	-0.5%	3.7%
Quebec	September	\$762.1	1.8%	2.5%	4.5%	6.2%
Ontario	September	\$1,606.6	-1.5%	-0.5%	3.2%	4.8%
Manitoba	September	\$114.9	0.1%	0.6%	3.9%	5.3%
Saskatchewan	September	\$101.7	-0.5%	-0.6%	0.6%	-0.2%
Alberta	September	\$523.8	-3.2%	-1.6%	1.5%	-3.1%
British Columbia	September	\$732.1	3.7%	4.1%	5.7%	7.1%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

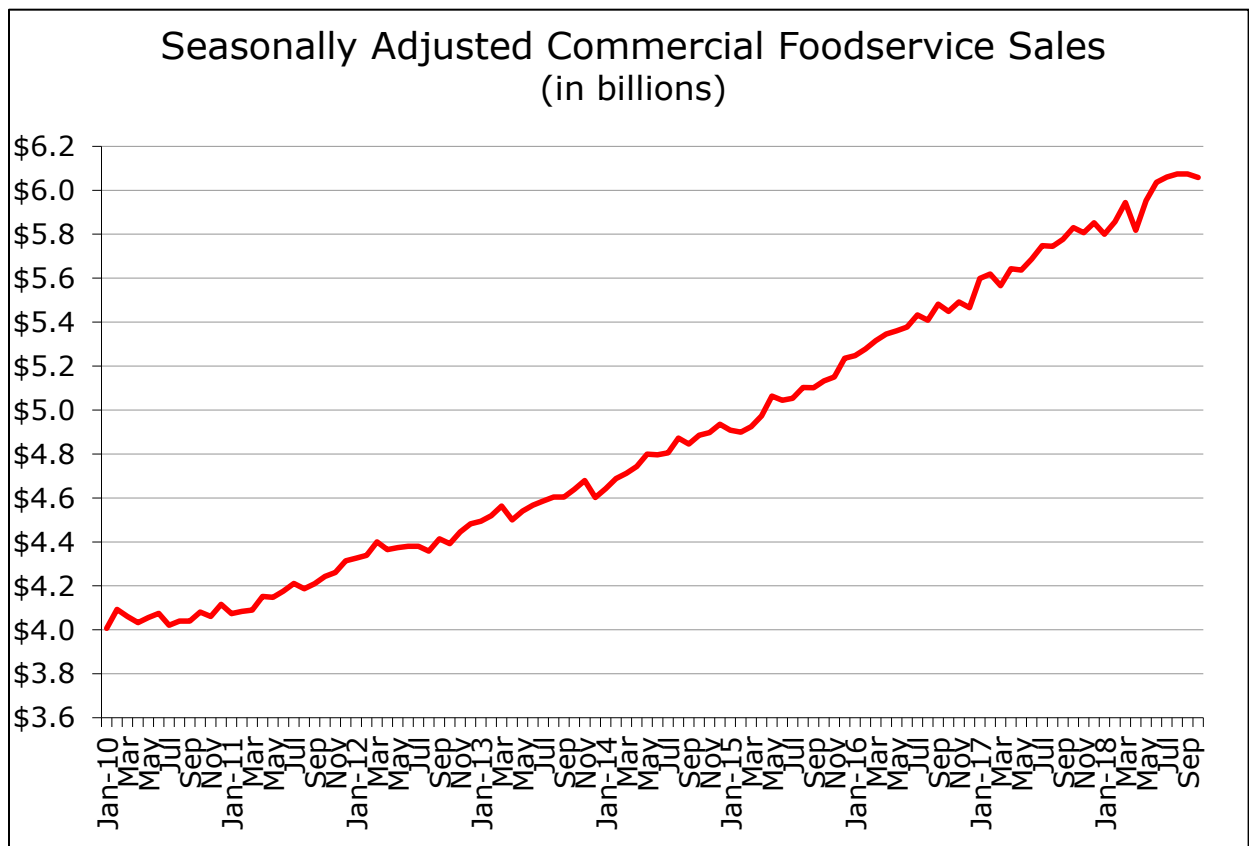
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2017 over 2016(%)	2016 over 2015(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	October	\$6,131.2	3.7%	5.1%	6.0%	6.7%
Sales by Sector (in \$millions)						
Full-service Restaurants	October	\$2,579.2	2.2%	5.3%	6.9%	7.3%
Quick-service Restaurants	October	\$2,828.1	5.2%	5.2%	5.6%	7.0%
Social & Contract Caterers	October	\$517.7	5.6%	4.5%	4.8%	3.3%
Drinking Places	October	\$206.1	-0.1%	1.3%	1.6%	3.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	October	\$74.2	0.9%	-0.1%	0.6%	-0.2%
Prince Edward Island	October	\$22.7	9.6%	6.9%	6.0%	7.0%
Nova Scotia	October	\$151.0	6.7%	5.8%	3.5%	7.6%
New Brunswick	October	\$105.6	2.6%	2.9%	2.4%	6.8%
Quebec	October	\$1,173.0	5.4%	5.3%	7.1%	8.4%
Ontario	October	\$2,433.2	3.1%	5.7%	5.9%	7.6%
Manitoba	October	\$178.8	1.5%	2.3%	5.0%	8.0%
Saskatchewan	October	\$165.9	0.2%	1.7%	2.2%	1.5%
Alberta	October	\$803.4	1.4%	1.8%	4.0%	0.1%
British Columbia	October	\$1,007.1	6.1%	7.5%	8.4%	9.9%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	October	\$3,986.5	-0.4%	0.7%	3.3%	4.0%
Sales by Sector (in \$millions)						
Full-service Restaurants	October	\$1,667.3	-1.3%	1.4%	4.1%	4.4%
Quick-service Restaurants	October	\$1,864.3	-0.5%	-0.1%	3.3%	4.7%
Social & Contract Caterers	October	\$336.6	1.3%	0.2%	2.1%	0.7%
Drinking Places	October	\$134.0	-4.1%	-2.9%	-1.0%	1.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	October	\$46.1	-0.8%	-3.1%	-2.5%	-3.5%
Prince Edward Island	October	\$15.3	7.8%	4.7%	3.1%	4.3%
Nova Scotia	October	\$95.8	4.5%	3.6%	1.2%	4.6%
New Brunswick	October	\$68.1	0.7%	0.1%	-0.5%	3.7%
Quebec	October	\$757.8	2.7%	2.5%	4.5%	6.2%
Ontario	October	\$1,576.9	-2.7%	-0.7%	3.2%	4.8%
Manitoba	October	\$115.6	-0.6%	0.5%	3.9%	5.3%
Saskatchewan	October	\$101.8	-2.4%	-0.8%	0.6%	-0.2%
Alberta	October	\$517.3	-2.5%	-1.7%	1.5%	-3.1%
British Columbia	October	\$692.1	2.4%	3.9%	5.7%	7.1%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			October	September	August	July
NOMINAL GROWTH						
Sales (in \$millions)						
Total	October	\$6,058.4	-0.3%	0.0%	0.2%	0.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	October	\$2,656.7	-0.8%	-0.2%	0.1%	-0.2%
Quick-service Restaurants	October	\$2,722.4	0.4%	0.4%	0.6%	0.9%
Social & Contract Caterers	October	\$474.2	-1.8%	-0.5%	-0.1%	1.3%
Drinking Places	October	\$205.2	1.5%	-1.6%	-2.0%	0.3%
Sales by Province (in \$millions)						
Newfoundland and Labrador	October	\$71.9	0.6%	-0.4%	-2.8%	1.3%
Prince Edward Island	October	\$23.6	0.2%	0.9%	-0.4%	2.0%
Nova Scotia	October	\$144.5	-0.4%	0.9%	0.1%	2.7%
New Brunswick	October	\$102.4	-0.2%	-0.9%	0.1%	2.7%
Quebec	October	\$1,152.8	0.5%	0.2%	-0.3%	2.3%
Ontario	October	\$2,389.1	-0.6%	-0.2%	0.7%	-1.0%
Manitoba	October	\$172.5	-0.9%	-0.9%	-1.5%	2.5%
Saskatchewan	October	\$160.1	-1.0%	0.4%	1.9%	-0.8%
Alberta	October	\$790.1	-0.4%	0.0%	-1.1%	1.0%
British Columbia	October	\$1,034.2	0.1%	0.4%	1.1%	0.4%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2017 Oct	2017 Nov	2017 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Apr	2018 May	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Year-to-date
Canada	6.7%	6.4%	7.2%	4.0%	4.6%	6.5%	2.5%	5.8%	6.9%	5.1%	6.8%	4.4%	3.7%	5.1%
Full-service Restaurants	7.5%	7.7%	8.7%	3.7%	6.1%	7.1%	1.7%	6.5%	8.4%	5.3%	7.4%	4.2%	2.2%	5.3%
Quick-service Restaurants	7.3%	5.7%	6.1%	5.1%	4.1%	7.0%	2.5%	5.8%	5.5%	5.4%	6.3%	5.1%	5.2%	5.2%
Caterers	2.4%	3.9%	6.2%	3.1%	1.1%	1.0%	7.6%	1.5%	6.5%	3.6%	8.5%	6.1%	5.6%	4.5%
Drinking Places	0.6%	4.7%	2.6%	-5.2%	0.6%	6.4%	0.4%	7.2%	5.3%	1.0%	2.8%	-6.0%	-0.1%	1.3%
Newfoundland and Labrador	1.1%	0.8%	-1.6%	-2.0%	0.0%	-0.3%	-3.8%	1.3%	2.5%	1.9%	0.5%	-3.2%	0.9%	-0.1%
Full-service Restaurants	1.2%	1.4%	0.2%	3.4%	2.4%	2.3%	-6.1%	6.6%	6.8%	5.7%	1.2%	-2.8%	5.0%	2.5%
Quick-service Restaurants	3.8%	3.6%	2.6%	2.8%	4.2%	3.5%	0.7%	0.8%	1.4%	2.6%	2.7%	0.5%	0.4%	1.9%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	7.8%	3.3%	9.9%	0.5%	10.9%	7.4%	6.6%	6.2%	6.9%	9.0%	6.7%	4.8%	9.6%	6.9%
Full-service Restaurants	12.5%	3.6%	19.0%	1.8%	19.7%	10.0%	9.0%	12.0%	14.2%	15.7%	11.2%	8.6%	14.5%	12.0%
Quick-service Restaurants	4.6%	2.9%	4.1%	0.0%	5.1%	6.8%	5.2%	3.6%	1.0%	0.8%	-0.9%	0.8%	6.0%	2.6%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	2.6%	3.8%	6.1%	1.0%	5.6%	3.5%	7.3%	6.1%	4.3%	7.8%	7.5%	7.3%	6.7%	5.8%
Full-service Restaurants	1.9%	2.7%	5.2%	-3.1%	2.2%	-3.7%	10.4%	2.0%	1.2%	9.7%	9.9%	10.3%	9.7%	5.4%
Quick-service Restaurants	3.0%	4.8%	7.0%	5.4%	8.4%	9.9%	7.0%	10.9%	8.2%	10.0%	6.5%	6.4%	7.3%	8.0%
Caterers	3.1%	2.9%	8.5%	-4.6%	4.1%	-3.0%	-1.9%	0.4%	-7.3%	-19.7%	4.6%	2.2%	-5.3%	-2.8%
Drinking Places	3.4%	1.9%	1.0%	-5.7%	5.2%	5.1%	-0.3%	-7.1%	3.0%	-9.6%	-2.1%	-4.8%	-3.3%	-2.2%
New Brunswick	2.6%	4.1%	4.5%	-0.9%	2.2%	1.9%	-0.2%	6.6%	2.6%	5.2%	5.2%	1.9%	2.6%	2.9%
Full-service Restaurants	8.3%	4.5%	5.4%	-6.0%	4.3%	-0.7%	-3.4%	9.8%	-1.0%	-4.1%	-4.0%	-5.4%	-2.2%	-1.5%
Quick-service Restaurants	1.1%	4.6%	4.9%	3.5%	2.2%	3.7%	0.9%	4.6%	3.8%	11.1%	9.3%	6.1%	4.8%	5.2%
Caterers	-7.6%	-6.5%	-9.3%	-15.5%	-15.7%	-13.7%	5.9%	-7.4%	-5.8%	-11.9%	-5.1%	-10.0%	-5.6%	-8.8%
Drinking Places	-5.1%	12.1%	9.3%	-2.9%	13.4%	24.4%	6.0%	32.2%	31.4%	28.4%	55.5%	18.0%	27.1%	23.8%

	2017 Oct	2017 Nov	2017 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Apr	2018 May	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Year-to-date
Quebec	8.3%	8.3%	7.6%	3.1%	4.6%	6.9%	1.2%	6.0%	6.4%	6.3%	7.2%	4.8%	5.4%	5.3%
Full-service Restaurants	8.4%	8.0%	9.5%	4.9%	6.2%	7.7%	-1.3%	5.4%	6.2%	5.5%	5.6%	1.9%	3.6%	4.6%
Quick-service Restaurants	8.9%	7.6%	5.1%	2.7%	3.8%	6.9%	3.3%	6.6%	5.0%	7.2%	7.3%	7.2%	7.5%	5.9%
Caterers	9.8%	12.4%	8.2%	3.0%	3.9%	3.7%	7.4%	1.3%	12.1%	7.1%	13.0%	13.2%	4.8%	7.1%
Drinking Places	0.8%	9.2%	5.9%	-11.6%	-4.1%	3.5%	1.7%	14.9%	10.3%	6.3%	16.0%	0.8%	7.5%	5.1%
Ontario	6.3%	7.1%	7.6%	5.0%	4.9%	7.6%	3.7%	7.0%	8.7%	5.0%	7.3%	4.7%	3.1%	5.7%
Full-service Restaurants	8.1%	9.8%	9.6%	4.1%	5.1%	7.0%	3.5%	8.4%	11.3%	4.0%	8.0%	3.8%	1.1%	5.7%
Quick-service Restaurants	6.4%	5.9%	5.7%	5.6%	4.6%	8.3%	1.7%	6.2%	6.6%	5.4%	6.3%	5.4%	4.3%	5.5%
Caterers	0.3%	3.1%	9.7%	7.4%	5.7%	5.0%	16.3%	5.7%	10.4%	9.1%	11.4%	7.8%	6.7%	8.6%
Drinking Places	-6.1%	-1.5%	-3.9%	0.1%	0.2%	16.4%	4.0%	4.4%	-3.8%	-4.0%	-0.7%	-8.1%	-1.8%	0.7%
Manitoba	1.0%	2.9%	3.5%	1.7%	-1.5%	1.9%	1.1%	3.9%	3.6%	5.7%	2.9%	1.9%	1.5%	2.3%
Full-service Restaurants	0.6%	5.3%	6.0%	3.6%	-0.2%	5.7%	0.8%	2.4%	7.9%	11.8%	8.9%	9.3%	5.8%	5.7%
Quick-service Restaurants	3.1%	0.7%	2.1%	-1.4%	-3.0%	0.3%	1.6%	1.7%	0.0%	2.6%	0.9%	-1.3%	0.8%	0.3%
Caterers	-7.2%	2.1%	-2.4%	10.0%	-0.4%	-6.2%	-1.9%	21.2%	4.6%	-4.9%	-12.5%	-9.8%	-8.5%	-1.6%
Drinking Places	13.1%	8.2%	13.2%	-2.9%	2.6%	6.6%	12.7%	15.6%	-2.3%	-3.8%	-5.4%	-9.6%	-10.4%	0.3%
Saskatchewan	4.0%	0.4%	2.7%	0.4%	0.6%	1.1%	2.9%	3.7%	2.0%	1.1%	3.1%	1.6%	0.2%	1.7%
Full-service Restaurants	3.5%	0.9%	1.3%	-1.2%	4.0%	3.3%	7.5%	7.0%	2.8%	3.2%	5.9%	0.2%	-1.9%	3.1%
Quick-service Restaurants	7.2%	1.4%	4.7%	3.8%	-0.9%	3.5%	1.9%	4.5%	1.4%	2.1%	2.8%	3.3%	2.4%	2.5%
Caterers	-21.5%	-19.8%	-12.1%	-15.2%	-13.5%	-23.6%	-14.3%	-14.5%	-1.4%	-10.3%	-9.6%	-7.5%	-0.9%	-11.4%
Drinking Places	8.5%	11.4%	12.9%	-2.6%	4.5%	-7.5%	-1.6%	-7.3%	4.5%	-12.4%	-2.2%	4.4%	-4.2%	-2.6%
Alberta	4.8%	2.6%	4.7%	2.5%	-0.6%	4.0%	-0.6%	0.5%	3.7%	2.9%	3.5%	0.3%	1.4%	1.8%
Full-service Restaurants	4.1%	4.5%	5.5%	1.4%	0.1%	3.3%	-2.8%	1.1%	5.6%	4.0%	4.9%	0.1%	-2.4%	1.6%
Quick-service Restaurants	5.7%	1.9%	4.6%	4.8%	0.5%	5.8%	3.6%	4.3%	4.1%	3.2%	3.8%	1.4%	5.6%	3.7%
Caterers	4.2%	-6.7%	2.4%	-1.9%	-10.6%	-3.1%	-10.3%	-24.0%	-13.4%	-8.0%	-7.0%	4.3%	-3.7%	-8.0%
Drinking Places	1.6%	6.5%	1.9%	-3.9%	-2.9%	1.5%	-6.5%	-4.2%	6.1%	4.6%	-1.0%	-14.6%	1.2%	-2.1%
British Columbia	10.8%	8.7%	10.1%	6.1%	10.8%	8.8%	3.7%	8.0%	8.2%	5.9%	9.7%	7.5%	6.1%	7.5%
Full-service Restaurants	10.5%	8.3%	10.6%	5.7%	15.5%	12.3%	4.4%	9.3%	10.3%	8.0%	11.3%	10.8%	5.7%	9.3%
Quick-service Restaurants	13.0%	9.5%	11.6%	8.7%	8.5%	7.2%	2.8%	6.0%	6.5%	5.5%	9.4%	7.1%	6.2%	6.7%
Caterers	6.0%	11.0%	4.1%	3.0%	-1.6%	-1.5%	7.7%	8.5%	5.1%	-2.3%	12.8%	2.3%	17.8%	5.3%
Drinking Places	4.0%	2.4%	2.7%	-5.6%	5.2%	5.3%	-0.3%	11.7%	6.8%	0.2%	-6.2%	-9.7%	-7.6%	-0.1%

Menu Inflation

	2017 Oct	2017 Nov	2017 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Apr	2018 May	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Year-to-date
Canada	2.9%	2.9%	2.9%	3.7%	4.0%	4.4%	4.5%	4.5%	4.5%	4.4%	4.5%	4.3%	4.2%	4.3%
Full-service Restaurants	3.0%	3.0%	3.0%	3.4%	4.1%	4.3%	4.0%	4.1%	4.0%	3.8%	3.9%	3.8%	3.5%	3.9%
Quick-service Restaurants	2.6%	2.6%	2.6%	4.4%	4.0%	4.7%	5.5%	5.7%	5.6%	6.0%	5.9%	5.5%	5.6%	5.3%
Cafeterias	2.9%	2.9%	2.9%	3.7%	4.0%	4.3%	4.4%	4.5%	4.3%	4.4%	4.4%	4.1%	4.1%	4.2%
Newfoundland and Labrador	2.5%	2.3%	2.3%	3.0%	2.4%	3.1%	3.3%	3.9%	4.2%	3.6%	2.8%	2.3%	1.7%	3.0%
Prince Edward Island	3.3%	3.7%	3.6%	3.5%	1.6%	2.6%	0.6%	0.9%	0.9%	2.2%	4.3%	2.2%	1.6%	2.0%
Nova Scotia	1.8%	2.0%	1.6%	2.2%	1.8%	2.0%	1.7%	2.4%	2.5%	2.1%	2.9%	2.0%	2.1%	2.2%
New Brunswick	3.1%	2.9%	3.0%	3.2%	2.8%	3.0%	3.1%	2.9%	2.8%	3.2%	2.7%	2.2%	1.9%	2.8%
Quebec	2.4%	2.6%	2.5%	2.7%	2.2%	2.2%	2.5%	2.7%	2.8%	2.9%	3.0%	2.9%	2.7%	2.7%
Ontario	3.4%	3.1%	3.0%	4.9%	6.6%	7.0%	7.1%	7.1%	6.8%	6.7%	6.5%	6.3%	6.0%	6.5%
Manitoba	1.0%	1.7%	1.5%	1.0%	0.9%	1.2%	2.1%	2.3%	2.3%	2.3%	2.1%	1.8%	2.0%	1.8%
Saskatchewan	8.5%	8.5%	8.4%	8.1%	8.1%	8.1%	3.0%	2.9%	2.0%	2.1%	2.1%	2.1%	2.6%	4.0%
Alberta	2.1%	2.6%	2.9%	3.2%	2.9%	3.3%	3.3%	3.5%	3.6%	3.6%	3.8%	3.7%	4.0%	3.5%
British Columbia	2.6%	2.8%	2.8%	3.1%	2.8%	3.0%	3.4%	3.5%	3.4%	3.6%	3.9%	3.6%	3.6%	3.4%

Source: Statistics Canada