



MONTHLY FAST FACTS

Reference Period: November 2018

Revised: October 2018



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

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January 22, 2019

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2017 over 2016(%)	2016 over 2015(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	October	\$6,134.8	3.8%	5.1%	6.0%	6.7%
Sales by Sector (in \$millions)						
Full-service Restaurants	October	\$2,576.7	2.1%	5.3%	6.9%	7.3%
Quick-service Restaurants	October	\$2,823.3	5.0%	5.2%	5.6%	7.0%
Social & Contract Caterers	October	\$525.3	7.1%	4.8%	4.8%	3.3%
Drinking Places	October	\$209.5	1.6%	1.4%	1.6%	3.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	October	\$74.1	0.8%	-0.2%	0.6%	-0.2%
Prince Edward Island	October	\$22.6	9.0%	6.9%	6.0%	7.0%
Nova Scotia	October	\$152.3	7.6%	6.0%	3.5%	7.6%
New Brunswick	October	\$105.5	2.5%	2.8%	2.4%	6.8%
Quebec	October	\$1,160.8	4.3%	5.1%	7.1%	8.4%
Ontario	October	\$2,442.1	3.5%	5.8%	5.9%	7.6%
Manitoba	October	\$177.1	0.5%	2.2%	5.0%	8.0%
Saskatchewan	October	\$164.0	-1.0%	1.6%	2.2%	1.5%
Alberta	October	\$805.6	1.7%	1.8%	4.0%	0.1%
British Columbia	October	\$1,013.8	6.8%	7.5%	8.4%	9.9%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	October	\$3,988.8	-0.4%	0.7%	3.3%	4.0%
Sales by Sector (in \$millions)						
Full-service Restaurants	October	\$1,665.6	-1.4%	1.4%	4.1%	4.4%
Quick-service Restaurants	October	\$1,861.1	-0.6%	-0.2%	3.3%	4.7%
Social & Contract Caterers	October	\$341.5	2.8%	0.4%	2.1%	0.7%
Drinking Places	October	\$136.2	-2.5%	-2.8%	-1.0%	1.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	October	\$46.1	-0.9%	-3.1%	-2.5%	-3.5%
Prince Edward Island	October	\$15.2	7.3%	4.6%	3.1%	4.3%
Nova Scotia	October	\$96.7	5.4%	3.7%	1.2%	4.6%
New Brunswick	October	\$68.1	0.6%	0.0%	-0.5%	3.7%
Quebec	October	\$749.9	1.6%	2.3%	4.5%	6.2%
Ontario	October	\$1,582.7	-2.4%	-0.7%	3.2%	4.8%
Manitoba	October	\$114.5	-1.5%	0.4%	3.9%	5.3%
Saskatchewan	October	\$100.7	-3.5%	-0.9%	0.6%	-0.2%
Alberta	October	\$518.7	-2.2%	-1.6%	1.5%	-3.1%
British Columbia	October	\$696.8	3.1%	4.0%	5.7%	7.1%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

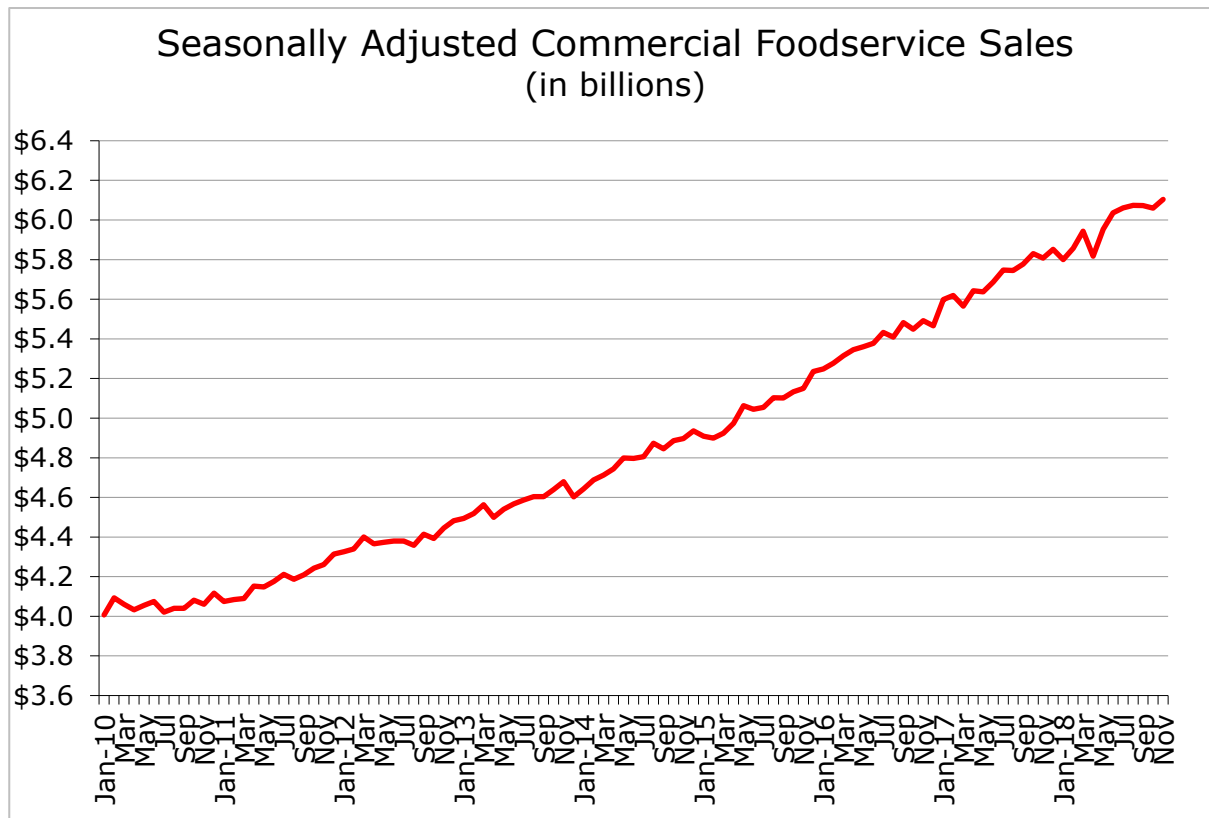
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2017 over 2016(%)	2016 over 2015(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	November	\$5,920.1	5.6%	5.1%	6.0%	6.7%
Sales by Sector (in \$millions)						
Full-service Restaurants	November	\$2,565.9	6.2%	5.4%	6.9%	7.3%
Quick-service Restaurants	November	\$2,649.1	4.6%	5.1%	5.6%	7.0%
Social & Contract Caterers	November	\$500.5	8.6%	5.1%	4.8%	3.3%
Drinking Places	November	\$204.6	4.4%	1.7%	1.6%	3.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	November	\$71.3	3.2%	0.1%	0.6%	-0.2%
Prince Edward Island	November	\$19.2	4.7%	6.7%	6.0%	7.0%
Nova Scotia	November	\$134.8	2.7%	5.7%	3.5%	7.6%
New Brunswick	November	\$102.7	4.5%	3.0%	2.4%	6.8%
Quebec	November	\$1,097.3	6.0%	5.2%	7.1%	8.4%
Ontario	November	\$2,400.4	5.4%	5.8%	5.9%	7.6%
Manitoba	November	\$175.4	2.7%	2.3%	5.0%	8.0%
Saskatchewan	November	\$156.2	1.6%	1.6%	2.2%	1.5%
Alberta	November	\$775.1	3.5%	2.0%	4.0%	0.1%
British Columbia	November	\$970.6	9.4%	7.7%	8.4%	9.9%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	November	\$3,841.7	1.5%	0.8%	3.3%	4.0%
Sales by Sector (in \$millions)						
Full-service Restaurants	November	\$1,655.4	2.6%	1.5%	4.1%	4.4%
Quick-service Restaurants	November	\$1,744.0	-0.8%	-0.2%	3.3%	4.7%
Social & Contract Caterers	November	\$324.8	4.3%	0.8%	2.1%	0.7%
Drinking Places	November	\$132.8	0.3%	-2.5%	-1.0%	1.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	November	\$44.3	1.6%	-2.7%	-2.5%	-3.5%
Prince Edward Island	November	\$12.9	2.9%	4.5%	3.1%	4.3%
Nova Scotia	November	\$85.5	1.0%	3.5%	1.2%	4.6%
New Brunswick	November	\$66.3	2.5%	0.3%	-0.5%	3.7%
Quebec	November	\$707.0	3.4%	2.4%	4.5%	6.2%
Ontario	November	\$1,552.6	-0.6%	-0.7%	3.2%	4.8%
Manitoba	November	\$113.7	1.0%	0.5%	3.9%	5.3%
Saskatchewan	November	\$95.6	-1.0%	-0.9%	0.6%	-0.2%
Alberta	November	\$498.2	-0.1%	-1.5%	1.5%	-3.1%
British Columbia	November	\$666.2	5.7%	4.1%	5.7%	7.1%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			November	October	September	August
NOMINAL GROWTH						
Sales (in \$ millions)						
Total	November	\$6,103.7	0.7%	-0.2%	0.0%	0.2%
Sales by Sector (in \$ millions)						
Full-service Restaurants	November	\$2,699.9	1.6%	-1.0%	0.0%	0.1%
Quick-service Restaurants	November	\$2,708.8	-0.2%	0.5%	0.1%	0.5%
Social & Contract Caterers	November	\$486.0	1.3%	-1.0%	-0.2%	0.1%
Drinking Places	November	\$209.0	0.5%	2.5%	-1.5%	-1.9%
Sales by Province (in \$ millions)						
Newfoundland and Labrador	November	\$72.0	0.3%	0.6%	-0.5%	-2.8%
Prince Edward Island	November	\$22.7	-3.0%	-0.2%	0.6%	-0.6%
Nova Scotia	November	\$140.6	-2.7%	-0.1%	0.8%	-0.1%
New Brunswick	November	\$103.5	1.1%	-0.1%	-1.1%	0.1%
Quebec	November	\$1,150.5	0.7%	0.2%	-0.2%	-0.4%
Ontario	November	\$2,424.4	1.2%	-0.5%	-0.1%	0.7%
Manitoba	November	\$173.9	1.4%	-1.4%	-1.0%	-1.6%
Saskatchewan	November	\$159.0	0.3%	-1.7%	0.2%	1.8%
Alberta	November	\$789.3	-0.2%	-0.4%	0.2%	-1.1%
British Columbia	November	\$1,049.5	1.0%	0.6%	0.4%	1.2%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2017 Nov	2017 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Apr	2018 May	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Year-to-date
Canada	6.4%	7.2%	4.0%	4.6%	6.5%	2.5%	5.8%	6.9%	5.1%	6.8%	4.3%	3.8%	5.6%	5.1%
Full-service Restaurants	7.7%	8.7%	3.7%	6.1%	7.1%	1.7%	6.5%	8.4%	5.3%	7.4%	4.5%	2.1%	6.2%	5.4%
Quick-service Restaurants	5.7%	6.1%	5.1%	4.1%	7.0%	2.5%	5.8%	5.5%	5.4%	6.3%	4.6%	5.0%	4.6%	5.1%
Caterers	3.9%	6.2%	3.1%	1.1%	1.0%	7.6%	1.5%	6.5%	3.6%	8.5%	6.6%	7.1%	8.6%	5.1%
Drinking Places	4.7%	2.6%	-5.2%	0.6%	6.4%	0.4%	7.2%	5.3%	1.0%	2.8%	-6.4%	1.6%	4.4%	1.7%
Newfoundland and Labrador	0.8%	-1.6%	-2.0%	0.0%	-0.3%	-3.8%	1.3%	2.5%	1.9%	0.5%	-3.3%	0.8%	3.2%	0.1%
Full-service Restaurants	1.4%	0.2%	3.4%	2.4%	2.3%	-6.1%	6.6%	6.8%	5.7%	1.2%	-3.4%	4.4%	11.0%	3.1%
Quick-service Restaurants	3.6%	2.6%	2.8%	4.2%	3.5%	0.7%	0.8%	1.4%	2.6%	2.7%	0.3%	0.4%	-1.4%	1.6%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	3.3%	9.9%	0.5%	10.9%	7.4%	6.6%	6.2%	6.9%	9.0%	6.7%	4.7%	9.0%	4.7%	6.7%
Full-service Restaurants	3.6%	19.0%	1.8%	19.7%	10.0%	9.0%	12.0%	14.2%	15.7%	11.2%	8.5%	14.2%	3.6%	11.4%
Quick-service Restaurants	2.9%	4.1%	0.0%	5.1%	6.8%	5.2%	3.6%	1.0%	0.8%	-0.9%	0.9%	5.6%	3.9%	2.7%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	3.8%	6.1%	1.0%	5.6%	3.5%	7.3%	6.1%	4.3%	7.8%	7.5%	7.4%	7.6%	2.7%	5.7%
Full-service Restaurants	2.7%	5.2%	-3.1%	2.2%	-3.7%	10.4%	2.0%	1.2%	9.7%	9.9%	11.1%	9.9%	-0.2%	5.0%
Quick-service Restaurants	4.8%	7.0%	5.4%	8.4%	9.9%	7.0%	10.9%	8.2%	10.0%	6.5%	5.8%	8.7%	4.8%	7.8%
Caterers	2.9%	8.5%	-4.6%	4.1%	-3.0%	-1.9%	0.4%	-7.3%	-19.7%	4.6%	2.9%	-3.6%	2.1%	-2.0%
Drinking Places	1.9%	1.0%	-5.7%	5.2%	5.1%	-0.3%	-7.1%	3.0%	-9.6%	-2.1%	-4.3%	-2.5%	3.5%	-1.6%
New Brunswick	4.1%	4.5%	-0.9%	2.2%	1.9%	-0.2%	6.6%	2.6%	5.2%	5.2%	1.6%	2.5%	4.5%	3.0%
Full-service Restaurants	4.5%	5.4%	-6.0%	4.3%	-0.7%	-3.4%	9.8%	-1.0%	-4.1%	-4.0%	-6.1%	-2.1%	4.4%	-1.0%
Quick-service Restaurants	4.6%	4.9%	3.5%	2.2%	3.7%	0.9%	4.6%	3.8%	11.1%	9.3%	5.9%	4.5%	3.5%	5.0%
Caterers	-6.5%	-9.3%	-15.5%	-15.7%	-13.7%	5.9%	-7.4%	-5.8%	-11.9%	-5.1%	-10.0%	-5.1%	-2.0%	-7.9%
Drinking Places	12.1%	9.3%	-2.9%	13.4%	24.4%	6.0%	32.2%	31.4%	28.4%	55.5%	19.1%	27.1%	32.6%	24.8%

	2017 Nov	2017 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Apr	2018 May	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Year-to-date
Quebec	8.3%	7.6%	3.1%	4.6%	6.9%	1.2%	6.0%	6.4%	6.3%	7.2%	4.1%	4.3%	6.0%	5.2%
Full-service Restaurants	8.0%	9.5%	4.9%	6.2%	7.7%	-1.3%	5.4%	6.2%	5.5%	5.6%	2.3%	2.7%	6.3%	4.7%
Quick-service Restaurants	7.6%	5.1%	2.7%	3.8%	6.9%	3.3%	6.6%	5.0%	7.2%	7.3%	4.7%	5.2%	4.6%	5.3%
Caterers	12.4%	8.2%	3.0%	3.9%	3.7%	7.4%	1.3%	12.1%	7.1%	13.0%	13.5%	6.3%	8.0%	7.4%
Drinking Places	9.2%	5.9%	-11.6%	-4.1%	3.5%	1.7%	14.9%	10.3%	6.3%	16.0%	2.3%	10.4%	11.3%	6.1%
Ontario	7.1%	7.6%	5.0%	4.9%	7.6%	3.7%	7.0%	8.7%	5.0%	7.3%	4.9%	3.5%	5.4%	5.8%
Full-service Restaurants	9.8%	9.6%	4.1%	5.1%	7.0%	3.5%	8.4%	11.3%	4.0%	8.0%	4.1%	1.3%	5.7%	5.7%
Quick-service Restaurants	5.9%	5.7%	5.6%	4.6%	8.3%	1.7%	6.2%	6.6%	5.4%	6.3%	5.5%	4.4%	4.0%	5.3%
Caterers	3.1%	9.7%	7.4%	5.7%	5.0%	16.3%	5.7%	10.4%	9.1%	11.4%	8.6%	9.2%	12.2%	9.3%
Drinking Places	-1.5%	-3.9%	0.1%	0.2%	16.4%	4.0%	4.4%	-3.8%	-4.0%	-0.7%	-8.1%	-0.7%	1.6%	0.9%
Manitoba	2.9%	3.5%	1.7%	-1.5%	1.9%	1.1%	3.9%	3.6%	5.7%	2.9%	1.8%	0.5%	2.7%	2.3%
Full-service Restaurants	5.3%	6.0%	3.6%	-0.2%	5.7%	0.8%	2.4%	7.9%	11.8%	8.9%	9.5%	4.3%	6.3%	5.7%
Quick-service Restaurants	0.7%	2.1%	-1.4%	-3.0%	0.3%	1.6%	1.7%	0.0%	2.6%	0.9%	-1.7%	-0.1%	1.6%	0.3%
Caterers	2.1%	-2.4%	10.0%	-0.4%	-6.2%	-1.9%	21.2%	4.6%	-4.9%	-12.5%	-9.6%	-8.4%	-5.2%	-1.9%
Drinking Places	8.2%	13.2%	-2.9%	2.6%	6.6%	12.7%	15.6%	-2.3%	-3.8%	-5.4%	-9.6%	-7.4%	-4.6%	0.1%
Saskatchewan	0.4%	2.7%	0.4%	0.6%	1.1%	2.9%	3.7%	2.0%	1.1%	3.1%	1.5%	-1.0%	1.6%	1.6%
Full-service Restaurants	0.9%	1.3%	-1.2%	4.0%	3.3%	7.5%	7.0%	2.8%	3.2%	5.9%	0.1%	-4.5%	1.5%	2.7%
Quick-service Restaurants	1.4%	4.7%	3.8%	-0.9%	3.5%	1.9%	4.5%	1.4%	2.1%	2.8%	3.3%	1.9%	2.4%	2.5%
Caterers	-19.8%	-12.1%	-15.2%	-13.5%	-23.6%	-14.3%	-14.5%	-1.4%	-10.3%	-9.6%	-7.4%	-0.1%	-6.1%	-10.9%
Drinking Places	11.4%	12.9%	-2.6%	4.5%	-7.5%	-1.6%	-7.3%	4.5%	-12.4%	-2.2%	4.3%	-3.2%	2.8%	-2.1%
Alberta	2.6%	4.7%	2.5%	-0.6%	4.0%	-0.6%	0.5%	3.7%	2.9%	3.5%	0.5%	1.7%	3.5%	2.0%
Full-service Restaurants	4.5%	5.5%	1.4%	0.1%	3.3%	-2.8%	1.1%	5.6%	4.0%	4.9%	1.0%	-2.1%	2.6%	1.8%
Quick-service Restaurants	1.9%	4.6%	4.8%	0.5%	5.8%	3.6%	4.3%	4.1%	3.2%	3.8%	1.1%	5.8%	3.8%	3.7%
Caterers	-6.7%	2.4%	-1.9%	-10.6%	-3.1%	-10.3%	-24.0%	-13.4%	-8.0%	-7.0%	4.7%	-2.6%	10.0%	-6.4%
Drinking Places	6.5%	1.9%	-3.9%	-2.9%	1.5%	-6.5%	-4.2%	6.1%	4.6%	-1.0%	-15.1%	1.1%	0.7%	-1.9%
British Columbia	8.7%	10.1%	6.1%	10.8%	8.8%	3.7%	8.0%	8.2%	5.9%	9.7%	7.3%	6.8%	9.4%	7.7%
Full-service Restaurants	8.3%	10.6%	5.7%	15.5%	12.3%	4.4%	9.3%	10.3%	8.0%	11.3%	10.9%	6.2%	11.8%	9.6%
Quick-service Restaurants	9.5%	11.6%	8.7%	8.5%	7.2%	2.8%	6.0%	6.5%	5.5%	9.4%	7.2%	7.1%	9.2%	7.1%
Caterers	11.0%	4.1%	3.0%	-1.6%	-1.5%	7.7%	8.5%	5.1%	-2.3%	12.8%	2.3%	17.0%	3.1%	5.0%
Drinking Places	2.4%	2.7%	-5.6%	5.2%	5.3%	-0.3%	11.7%	6.8%	0.2%	-6.2%	-12.6%	-5.5%	1.1%	-0.1%

Menu Inflation

	2017 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Apr	2018 May	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2018 Year-to-date
Canada	2.9%	3.7%	4.0%	4.4%	4.5%	4.5%	4.5%	4.4%	4.5%	4.3%	4.2%	4.1%	3.8%	4.2%
Full-service Restaurants	3.0%	3.4%	4.1%	4.3%	4.0%	4.1%	4.0%	3.8%	3.9%	3.8%	3.5%	3.5%	3.5%	3.8%
Quick-service Restaurants	2.6%	4.4%	4.0%	4.7%	5.5%	5.7%	5.6%	6.0%	5.9%	5.5%	5.6%	5.5%	4.7%	5.3%
Cafeterias	2.9%	3.7%	4.0%	4.3%	4.4%	4.5%	4.3%	4.4%	4.4%	4.1%	4.1%	4.1%	3.8%	4.2%
Newfoundland and Labrador	2.3%	3.0%	2.4%	3.1%	3.3%	3.9%	4.2%	3.6%	2.8%	2.3%	1.7%	1.6%	1.5%	2.8%
Prince Edward Island	3.6%	3.5%	1.6%	2.6%	0.6%	0.9%	0.9%	2.2%	4.3%	2.2%	1.6%	1.7%	0.3%	1.9%
Nova Scotia	1.6%	2.2%	1.8%	2.0%	1.7%	2.4%	2.5%	2.1%	2.9%	2.0%	2.1%	1.7%	1.4%	2.1%
New Brunswick	3.0%	3.2%	2.8%	3.0%	3.1%	2.9%	2.8%	3.2%	2.7%	2.2%	1.9%	1.9%	1.4%	2.6%
Quebec	2.5%	2.7%	2.2%	2.2%	2.5%	2.7%	2.8%	2.9%	3.0%	2.9%	2.7%	2.6%	2.8%	2.7%
Ontario	3.0%	4.9%	6.6%	7.0%	7.1%	7.1%	6.8%	6.7%	6.5%	6.3%	6.0%	6.1%	5.8%	6.4%
Manitoba	1.5%	1.0%	0.9%	1.2%	2.1%	2.3%	2.3%	2.3%	2.1%	1.8%	2.0%	1.6%	1.4%	1.7%
Saskatchewan	8.4%	8.1%	8.1%	8.1%	3.0%	2.9%	2.0%	2.1%	2.1%	2.1%	2.6%	2.7%	3.1%	3.8%
Alberta	2.9%	3.2%	2.9%	3.3%	3.3%	3.5%	3.6%	3.6%	3.8%	3.7%	4.0%	3.7%	2.7%	3.4%
British Columbia	2.8%	3.1%	2.8%	3.0%	3.4%	3.5%	3.4%	3.6%	3.9%	3.6%	3.6%	3.6%	3.0%	3.4%

Source: Statistics Canada