



Restaurants
Canada
Research

MONTHLY FAST FACTS

Reference Period: February 2019

Revised: January 2019

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COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2018 over 2017(%)	2017 over 2016(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	January	\$5,386.8	4.9%	4.9%	5.2%	6.0%
Sales by Sector (in \$millions)						
Full-service Restaurants	January	\$2,341.9	4.6%	4.6%	5.5%	6.9%
Quick-service Restaurants	January	\$2,449.3	4.9%	4.9%	5.1%	5.6%
Social & Contract Caterers	January	\$409.8	4.6%	4.6%	5.5%	4.8%
Drinking Places	January	\$185.8	10.5%	10.5%	2.5%	1.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	January	\$63.9	8.0%	8.0%	0.2%	0.6%
Prince Edward Island	January	\$17.1	6.9%	6.9%	6.3%	6.0%
Nova Scotia	January	\$122.9	6.7%	6.7%	5.6%	3.5%
New Brunswick	January	\$88.7	6.1%	6.1%	3.1%	2.4%
Quebec	January	\$979.7	5.6%	5.6%	5.2%	7.1%
Ontario	January	\$2,164.2	5.6%	5.6%	5.8%	5.9%
Manitoba	January	\$158.7	2.5%	2.5%	2.4%	5.0%
Saskatchewan	January	\$146.3	3.5%	3.5%	1.6%	2.2%
Alberta	January	\$710.6	0.8%	0.8%	2.3%	4.0%
British Columbia	January	\$918.5	6.0%	6.0%	7.8%	8.4%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	January	\$3,477.6	1.3%	1.3%	0.9%	3.3%
Sales by Sector (in \$millions)						
Full-service Restaurants	January	\$1,504.1	1.4%	1.4%	1.6%	4.1%
Quick-service Restaurants	January	\$1,600.8	0.5%	0.5%	-0.2%	3.3%
Social & Contract Caterers	January	\$264.5	1.0%	1.0%	1.2%	2.1%
Drinking Places	January	\$120.0	6.7%	6.7%	-1.7%	-1.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	January	\$39.4	7.0%	7.0%	-2.5%	-2.5%
Prince Edward Island	January	\$11.5	5.1%	5.1%	4.2%	3.1%
Nova Scotia	January	\$77.9	5.4%	5.4%	3.5%	1.2%
New Brunswick	January	\$57.2	4.4%	4.4%	0.5%	-0.5%
Quebec	January	\$626.0	2.4%	2.4%	2.5%	4.5%
Ontario	January	\$1,392.7	1.0%	1.0%	-0.6%	3.2%
Manitoba	January	\$102.4	0.2%	0.2%	0.6%	3.9%
Saskatchewan	January	\$89.0	0.4%	0.4%	-0.9%	0.6%
Alberta	January	\$454.6	-2.2%	-2.2%	-1.1%	1.5%
British Columbia	January	\$628.2	2.9%	2.9%	4.3%	5.7%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

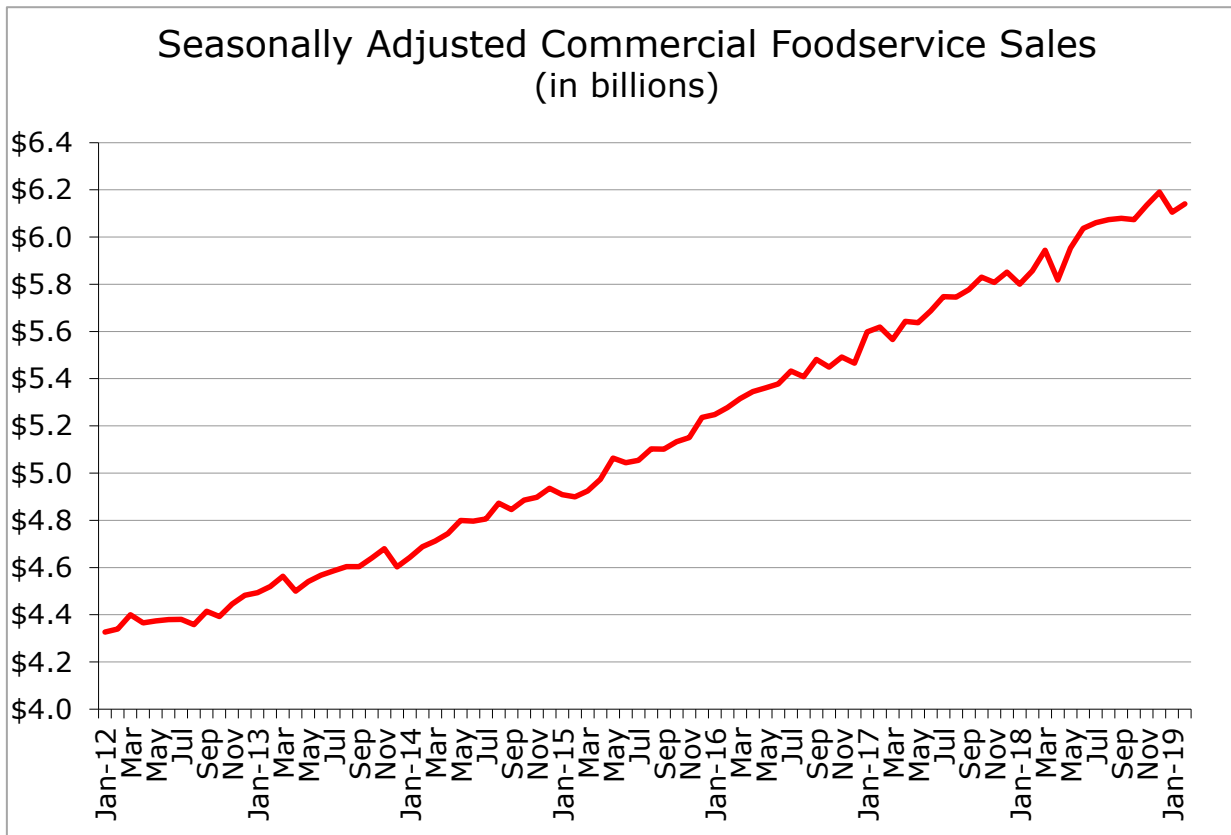
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2018 over 2017(%)	2017 over 2016(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	February	\$5,247.1	4.3%	4.6%	5.2%	6.0%
Sales by Sector (in \$millions)						
Full-service Restaurants	February	\$2,368.2	4.8%	4.7%	5.5%	6.9%
Quick-service Restaurants	February	\$2,265.7	3.0%	4.0%	5.1%	5.6%
Social & Contract Caterers	February	\$433.0	9.0%	6.8%	5.5%	4.8%
Drinking Places	February	\$180.2	3.7%	7.0%	2.5%	1.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	February	\$61.9	6.3%	7.1%	0.2%	0.6%
Prince Edward Island	February	\$17.5	7.2%	7.0%	6.3%	6.0%
Nova Scotia	February	\$116.0	2.1%	4.4%	5.6%	3.5%
New Brunswick	February	\$87.2	3.1%	4.6%	3.1%	2.4%
Quebec	February	\$976.3	6.3%	6.0%	5.2%	7.1%
Ontario	February	\$2,105.1	5.3%	5.5%	5.8%	5.9%
Manitoba	February	\$153.9	5.8%	4.1%	2.4%	5.0%
Saskatchewan	February	\$138.0	1.1%	2.3%	1.6%	2.2%
Alberta	February	\$673.1	0.1%	0.4%	2.3%	4.0%
British Columbia	February	\$902.5	3.5%	4.8%	7.8%	8.4%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	February	\$3,396.2	1.6%	1.5%	0.9%	3.3%
Sales by Sector (in \$millions)						
Full-service Restaurants	February	\$1,518.1	2.5%	2.0%	1.6%	4.1%
Quick-service Restaurants	February	\$1,497.5	-0.7%	-0.1%	-0.2%	3.3%
Social & Contract Caterers	February	\$280.2	6.2%	3.6%	1.2%	2.1%
Drinking Places	February	\$116.6	1.0%	3.8%	-1.7%	-1.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	February	\$38.2	4.7%	5.9%	-2.5%	-2.5%
Prince Edward Island	February	\$12.0	5.1%	5.1%	4.2%	3.1%
Nova Scotia	February	\$73.8	1.2%	3.3%	3.5%	1.2%
New Brunswick	February	\$56.4	1.5%	2.9%	0.5%	-0.5%
Quebec	February	\$621.9	3.0%	2.7%	2.5%	4.5%
Ontario	February	\$1,361.6	3.0%	2.0%	-0.6%	3.2%
Manitoba	February	\$99.2	3.2%	1.6%	0.6%	3.9%
Saskatchewan	February	\$83.9	-2.0%	-0.8%	-0.9%	0.6%
Alberta	February	\$432.3	-2.7%	-2.4%	-1.1%	1.5%
British Columbia	February	\$618.2	0.6%	1.7%	4.3%	5.7%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			February	January	December	November
NOMINAL GROWTH						
Sales (in \$millions)						
Total	February	\$6,140.7	0.6%	-1.4%	0.9%	1.0%
Sales by Sector (in \$millions)						
Full-service Restaurants	February	\$2,729.8	1.7%	-2.4%	1.2%	1.9%
Quick-service Restaurants	February	\$2,706.2	-0.6%	-0.4%	0.8%	0.0%
Social & Contract Caterers	February	\$492.9	2.3%	-0.9%	-1.2%	1.3%
Drinking Places	February	\$211.9	-1.7%	-1.8%	3.0%	1.9%
Sales by Province (in \$millions)						
Newfoundland and Labrador	February	\$75.1	0.4%	2.2%	2.0%	-0.2%
Prince Edward Island	February	\$23.8	3.1%	0.0%	2.9%	-4.3%
Nova Scotia	February	\$142.4	-0.8%	-0.1%	0.9%	-1.5%
New Brunswick	February	\$103.7	-0.1%	-1.8%	1.9%	1.3%
Quebec	February	\$1,166.1	2.0%	-2.1%	1.4%	0.9%
Ontario	February	\$2,468.1	1.1%	-1.1%	1.6%	1.3%
Manitoba	February	\$178.4	1.7%	0.9%	-0.8%	1.4%
Saskatchewan	February	\$160.9	-1.0%	0.8%	0.2%	1.5%
Alberta	February	\$769.0	-1.6%	-2.3%	0.2%	0.2%
British Columbia	February	\$1,035.5	-0.2%	-1.5%	-0.4%	1.5%

Source: Statistics Canada



Commercial Foodservice Sales Trends

Year-over-year nominal change

	2018 Feb	2018 Mar	2018 Apr	2018 May	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Year-to-date
Canada	4.6%	6.5%	2.5%	5.8%	6.9%	5.1%	6.8%	4.3%	4.1%	6.4%	5.2%	4.9%	4.3%	4.6%
Full-service Restaurants	6.1%	7.1%	1.7%	6.5%	8.4%	5.3%	7.4%	4.5%	2.5%	7.0%	5.2%	4.6%	4.8%	4.7%
Quick-service Restaurants	4.1%	7.0%	2.5%	5.8%	5.5%	5.4%	6.3%	4.6%	4.8%	5.0%	5.0%	4.9%	3.0%	4.0%
Caterers	1.1%	1.0%	7.6%	1.5%	6.5%	3.6%	8.5%	6.6%	9.0%	10.7%	5.2%	4.6%	9.0%	6.8%
Drinking Places	0.6%	6.4%	0.4%	7.2%	5.3%	1.0%	2.8%	-6.4%	1.6%	6.3%	8.9%	10.5%	3.7%	7.0%
Newfoundland and Labrador	0.0%	-0.3%	-3.8%	1.3%	2.5%	1.9%	0.5%	-3.3%	0.7%	1.4%	3.2%	8.0%	6.3%	7.1%
Full-service Restaurants	2.4%	2.3%	-6.1%	6.6%	6.8%	5.7%	1.2%	-3.4%	5.3%	3.6%	6.5%	4.5%	4.2%	4.3%
Quick-service Restaurants	4.2%	3.5%	0.7%	0.8%	1.4%	2.6%	2.7%	0.3%	-0.1%	0.3%	2.2%	6.9%	1.9%	4.4%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	10.9%	7.4%	6.6%	6.2%	6.9%	9.0%	6.7%	4.7%	9.3%	1.8%	3.3%	6.9%	7.2%	7.0%
Full-service Restaurants	19.7%	10.0%	9.0%	12.0%	14.2%	15.7%	11.2%	8.5%	14.4%	-2.0%	0.4%	8.1%	6.2%	7.1%
Quick-service Restaurants	5.1%	6.8%	5.2%	3.6%	1.0%	0.8%	-0.9%	0.9%	6.0%	2.6%	4.0%	5.6%	7.6%	6.6%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	5.6%	3.5%	7.3%	6.1%	4.3%	7.8%	7.5%	7.4%	7.5%	4.7%	3.5%	6.7%	2.1%	4.4%
Full-service Restaurants	2.2%	-3.7%	10.4%	2.0%	1.2%	9.7%	9.9%	11.1%	8.9%	6.5%	3.1%	9.4%	2.3%	5.8%
Quick-service Restaurants	8.4%	9.9%	7.0%	10.9%	8.2%	10.0%	6.5%	5.8%	8.7%	4.9%	5.9%	6.5%	2.6%	4.6%
Caterers	4.1%	-3.0%	-1.9%	0.4%	-7.3%	-19.7%	4.6%	2.9%	-1.1%	2.5%	-1.4%	-1.4%	6.8%	2.8%
Drinking Places	5.2%	5.1%	-0.3%	-7.1%	3.0%	-9.6%	-2.1%	-4.3%	-2.5%	-12.9%	-16.0%	-2.5%	-15.3%	-9.0%
New Brunswick	2.2%	1.9%	-0.2%	6.6%	2.6%	5.2%	5.2%	1.6%	2.4%	4.5%	5.1%	6.1%	3.1%	4.6%
Full-service Restaurants	-15.7%	-13.7%	5.9%	-7.4%	-5.8%	-11.9%	-5.1%	-10.0%	-7.3%	-6.2%	-1.8%	-2.5%	6.4%	2.1%
Quick-service Restaurants	4.3%	-0.7%	-3.4%	9.8%	-1.0%	-4.1%	-4.0%	-6.1%	-2.2%	3.6%	4.3%	2.4%	0.3%	1.3%
Caterers	2.2%	3.7%	0.9%	4.6%	3.8%	11.1%	9.3%	5.9%	4.5%	4.2%	4.3%	7.3%	3.6%	5.5%
Drinking Places	13.4%	24.4%	6.0%	32.2%	31.4%	28.4%	55.5%	19.1%	28.6%	35.1%	36.0%	32.1%	18.2%	24.6%

	2018 Feb	2018 Mar	2018 Apr	2018 May	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Year-to-date
Quebec	4.6%	6.9%	1.2%	6.0%	6.4%	6.3%	7.2%	4.1%	4.3%	6.2%	5.4%	5.6%	6.3%	6.0%
Full-service Restaurants	6.2%	7.7%	-1.3%	5.4%	6.2%	5.5%	5.6%	2.3%	3.1%	6.7%	4.7%	4.6%	4.8%	4.7%
Quick-service Restaurants	3.8%	6.9%	3.3%	6.6%	5.0%	7.2%	7.3%	4.7%	5.1%	4.2%	4.9%	4.4%	5.3%	4.8%
Caterers	3.9%	3.7%	7.4%	1.3%	12.1%	7.1%	13.0%	13.5%	3.9%	9.8%	-0.2%	6.2%	11.0%	8.6%
Drinking Places	-4.1%	3.5%	1.7%	14.9%	10.3%	6.3%	16.0%	2.3%	10.2%	12.0%	24.9%	28.5%	25.3%	26.9%
Ontario	4.9%	7.6%	3.7%	7.0%	8.7%	5.0%	7.3%	4.9%	3.6%	5.6%	5.7%	5.6%	5.3%	5.5%
Full-service Restaurants	5.1%	7.0%	3.5%	8.4%	11.3%	4.0%	8.0%	4.1%	1.2%	5.9%	6.0%	4.9%	6.4%	5.7%
Quick-service Restaurants	4.6%	8.3%	1.7%	6.2%	6.6%	5.4%	6.3%	5.5%	4.3%	3.9%	4.3%	5.3%	3.4%	4.4%
Caterers	5.7%	5.0%	16.3%	5.7%	10.4%	9.1%	11.4%	8.6%	11.1%	13.0%	9.8%	9.0%	10.6%	9.8%
Drinking Places	0.2%	16.4%	4.0%	4.4%	-3.8%	-4.0%	-0.7%	-8.1%	-1.0%	3.4%	9.3%	13.0%	4.3%	8.7%
Manitoba	-1.5%	1.9%	1.1%	3.9%	3.6%	5.7%	2.9%	1.8%	1.9%	3.8%	1.1%	2.5%	5.8%	4.1%
Full-service Restaurants	-0.2%	5.7%	0.8%	2.4%	7.9%	11.8%	8.9%	9.5%	4.2%	5.2%	0.8%	2.1%	8.0%	4.9%
Quick-service Restaurants	-3.0%	0.3%	1.6%	1.7%	0.0%	2.6%	0.9%	-1.7%	-0.1%	1.9%	2.6%	3.7%	3.2%	3.4%
Caterers	-0.4%	-6.2%	-1.9%	21.2%	4.6%	-4.9%	-12.5%	-9.6%	4.0%	7.5%	-1.5%	-1.2%	10.2%	4.5%
Drinking Places	2.6%	6.6%	12.7%	15.6%	-2.3%	-3.8%	-5.4%	-9.6%	-9.8%	-4.8%	-15.2%	4.7%	-4.1%	0.2%
Saskatchewan	0.6%	1.1%	2.9%	3.7%	2.0%	1.1%	3.1%	1.5%	-1.1%	3.2%	0.8%	3.5%	1.1%	2.3%
Full-service Restaurants	4.0%	3.3%	7.5%	7.0%	2.8%	3.2%	5.9%	0.1%	-4.4%	3.1%	-0.6%	6.0%	0.6%	3.3%
Quick-service Restaurants	-0.9%	3.5%	1.9%	4.5%	1.4%	2.1%	2.8%	3.3%	2.3%	5.2%	4.5%	3.9%	3.1%	3.5%
Caterers	-13.5%	-23.6%	-14.3%	-14.5%	-1.4%	-10.3%	-9.6%	-7.4%	-1.7%	-5.4%	-10.2%	-8.7%	-4.8%	-6.7%
Drinking Places	4.5%	-7.5%	-1.6%	-7.3%	4.5%	-12.4%	-2.2%	4.3%	-7.6%	-4.6%	-10.9%	-7.7%	-7.7%	-7.7%
Alberta	-0.6%	4.0%	-0.6%	0.5%	3.7%	2.9%	3.5%	0.5%	2.6%	5.7%	2.9%	0.8%	0.1%	0.4%
Full-service Restaurants	0.1%	3.3%	-2.8%	1.1%	5.6%	4.0%	4.9%	1.0%	0.7%	5.6%	3.4%	0.7%	0.5%	0.6%
Quick-service Restaurants	0.5%	5.8%	3.6%	4.3%	4.1%	3.2%	3.8%	1.1%	5.1%	4.4%	2.5%	1.4%	-0.8%	0.4%
Caterers	-10.6%	-3.1%	-10.3%	-24.0%	-13.4%	-8.0%	-7.0%	4.7%	-3.3%	17.1%	-3.5%	-3.3%	5.9%	1.0%
Drinking Places	-2.9%	1.5%	-6.5%	-4.2%	6.1%	4.6%	-1.0%	-15.1%	2.6%	3.9%	13.6%	0.6%	-4.7%	-2.1%
British Columbia	10.8%	8.8%	3.7%	8.0%	8.2%	5.9%	9.7%	7.3%	7.2%	11.1%	7.6%	6.0%	3.5%	4.8%
Full-service Restaurants	15.5%	12.3%	4.4%	9.3%	10.3%	8.0%	11.3%	10.9%	6.2%	13.2%	7.2%	6.7%	5.5%	6.1%
Quick-service Restaurants	8.5%	7.2%	2.8%	6.0%	6.5%	5.5%	9.4%	7.2%	7.1%	10.8%	9.9%	7.3%	2.6%	5.0%
Caterers	-1.6%	-1.5%	7.7%	8.5%	5.1%	-2.3%	12.8%	2.3%	22.5%	3.1%	4.9%	-4.1%	2.9%	-0.6%
Drinking Places	5.2%	5.3%	-0.3%	11.7%	6.8%	0.2%	-6.2%	-12.6%	-4.6%	8.0%	-2.8%	2.5%	-6.7%	-2.3%

Menu Inflation

	2018 Mar	2018 Apr	2018 May	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Year-to-date
Canada	4.4%	4.5%	4.5%	4.5%	4.4%	4.5%	4.3%	4.2%	4.1%	3.8%	3.5%	2.7%	2.8%	3.0%
Full-service Restaurants	4.3%	4.0%	4.1%	4.0%	3.8%	3.9%	3.8%	3.5%	3.5%	3.5%	3.1%	2.2%	2.1%	2.5%
Quick-service Restaurants	4.7%	5.5%	5.7%	5.6%	6.0%	5.9%	5.5%	5.6%	5.5%	4.7%	4.4%	3.7%	4.4%	4.2%
Cafeterias	4.3%	4.4%	4.5%	4.3%	4.4%	4.4%	4.1%	4.1%	4.1%	3.8%	3.5%	2.7%	2.8%	3.0%
Newfoundland and Labrador	3.1%	3.3%	3.9%	4.2%	3.6%	2.8%	2.3%	1.7%	1.6%	1.5%	0.9%	1.5%	0.7%	1.1%
Prince Edward Island	2.6%	0.6%	0.9%	0.9%	2.2%	4.3%	2.2%	1.6%	1.7%	0.3%	1.7%	1.9%	1.8%	1.8%
Nova Scotia	2.0%	1.7%	2.4%	2.5%	2.1%	2.9%	2.0%	2.1%	1.7%	1.4%	1.2%	1.0%	0.9%	1.0%
New Brunswick	3.0%	3.1%	2.9%	2.8%	3.2%	2.7%	2.2%	1.9%	1.9%	1.4%	1.6%	1.6%	1.8%	1.7%
Quebec	2.2%	2.5%	2.7%	2.8%	2.9%	3.0%	2.9%	2.7%	2.6%	2.8%	3.2%	3.3%	3.5%	3.3%
Ontario	7.0%	7.1%	7.1%	6.8%	6.7%	6.5%	6.3%	6.0%	6.1%	5.8%	4.5%	2.2%	2.4%	3.1%
Manitoba	1.2%	2.1%	2.3%	2.3%	2.3%	2.1%	1.8%	2.0%	1.6%	1.4%	2.3%	2.5%	2.6%	2.5%
Saskatchewan	8.1%	3.0%	2.9%	2.0%	2.1%	2.1%	2.1%	2.6%	2.7%	3.1%	3.1%	3.1%	3.3%	3.2%
Alberta	3.3%	3.3%	3.5%	3.6%	3.6%	3.8%	3.7%	4.0%	3.7%	2.7%	3.0%	2.8%	3.0%	3.0%
British Columbia	3.0%	3.4%	3.5%	3.4%	3.6%	3.9%	3.6%	3.6%	3.6%	3.0%	3.0%	3.0%	3.0%	3.0%

Source: Statistics Canada