



Restaurants
Canada
Research

MONTHLY FAST FACTS

Reference Period: April 2019

Revised: March 2019

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COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2018 over 2017(%)	2017 over 2016(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	March	\$6,011.6	4.2%	4.2%	5.1%	5.9%
Sales by Sector (in \$millions)						
Full-service Restaurants	March	\$2,689.9	5.0%	4.6%	5.4%	6.9%
Quick-service Restaurants	March	\$2,654.8	3.5%	3.8%	4.9%	5.7%
Social & Contract Caterers	March	\$452.3	4.8%	4.0%	5.5%	4.3%
Drinking Places	March	\$214.5	1.1%	5.0%	2.6%	0.8%
Sales by Province (in \$millions)						
Newfoundland and Labrador	March	\$68.8	0.2%	3.4%	-0.4%	0.3%
Prince Edward Island	March	\$20.3	12.6%	9.5%	6.2%	5.5%
Nova Scotia	March	\$134.4	4.4%	3.2%	2.6%	4.6%
New Brunswick	March	\$105.3	9.3%	6.9%	2.9%	2.6%
Quebec	March	\$1,128.6	6.4%	6.4%	5.8%	7.3%
Ontario	March	\$2,373.9	2.9%	3.6%	6.1%	5.9%
Manitoba	March	\$183.5	6.8%	5.5%	2.2%	5.1%
Saskatchewan	March	\$160.5	4.5%	3.4%	2.0%	0.8%
Alberta	March	\$788.4	2.4%	2.1%	1.5%	3.2%
British Columbia	March	\$1,033.9	5.2%	4.8%	7.0%	8.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	March	\$3,870.9	1.4%	1.2%	0.8%	3.3%
Sales by Sector (in \$millions)						
Full-service Restaurants	March	\$1,723.2	2.9%	2.1%	1.5%	4.1%
Quick-service Restaurants	March	\$1,730.7	-0.8%	-0.3%	-0.4%	3.4%
Social & Contract Caterers	March	\$291.3	2.0%	1.0%	1.2%	1.6%
Drinking Places	March	\$138.1	-1.6%	1.9%	-1.6%	-1.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	March	\$42.5	-0.5%	2.3%	-3.1%	-2.7%
Prince Edward Island	March	\$13.7	10.7%	7.5%	4.1%	2.6%
Nova Scotia	March	\$85.2	3.4%	2.2%	0.5%	2.2%
New Brunswick	March	\$67.8	7.4%	5.1%	0.3%	-0.3%
Quebec	March	\$717.5	2.8%	3.0%	3.1%	4.7%
Ontario	March	\$1,524.7	0.5%	0.5%	-0.3%	3.2%
Manitoba	March	\$117.9	4.2%	2.9%	0.5%	4.0%
Saskatchewan	March	\$97.4	1.1%	0.2%	-0.5%	-0.8%
Alberta	March	\$502.8	-0.6%	-0.9%	-1.9%	0.8%
British Columbia	March	\$706.2	2.2%	1.7%	3.5%	6.2%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

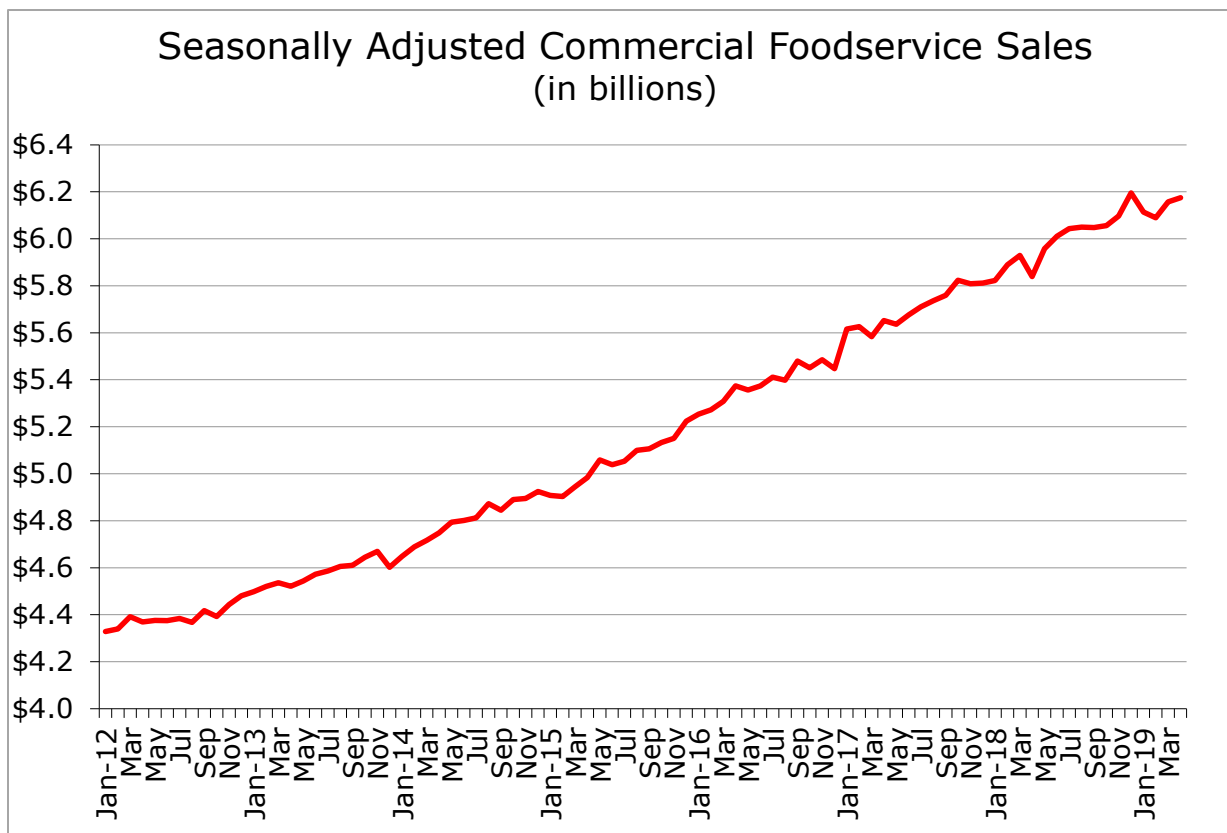
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2018 over 2017(%)	2017 over 2016(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	April	\$5,926.7	4.7%	4.4%	5.1%	5.9%
Sales by Sector (in \$millions)						
Full-service Restaurants	April	\$2,584.2	4.7%	4.6%	5.4%	6.9%
Quick-service Restaurants	April	\$2,667.1	5.2%	4.2%	4.9%	5.7%
Social & Contract Caterers	April	\$470.2	4.2%	4.0%	5.5%	4.3%
Drinking Places	April	\$205.2	-0.1%	3.6%	2.6%	0.8%
Sales by Province (in \$millions)						
Newfoundland and Labrador	April	\$66.7	2.0%	3.0%	-0.4%	0.3%
Prince Edward Island	April	\$20.6	6.6%	8.7%	6.2%	5.5%
Nova Scotia	April	\$133.2	2.8%	3.1%	2.6%	4.6%
New Brunswick	April	\$102.3	6.1%	6.7%	2.9%	2.6%
Quebec	April	\$1,124.1	7.1%	6.6%	5.8%	7.3%
Ontario	April	\$2,351.1	3.6%	3.6%	6.1%	5.9%
Manitoba	April	\$179.7	7.2%	5.9%	2.2%	5.1%
Saskatchewan	April	\$160.8	2.7%	3.2%	2.0%	0.8%
Alberta	April	\$782.3	4.3%	2.6%	1.5%	3.2%
British Columbia	April	\$993.3	5.4%	4.9%	7.0%	8.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	April	\$3,806.5	2.1%	1.4%	0.8%	3.3%
Sales by Sector (in \$millions)						
Full-service Restaurants	April	\$1,652.3	2.5%	2.2%	1.5%	4.1%
Quick-service Restaurants	April	\$1,731.9	1.6%	0.2%	-0.4%	3.4%
Social & Contract Caterers	April	\$302.0	1.6%	1.1%	1.2%	1.6%
Drinking Places	April	\$131.8	-2.6%	0.7%	-1.6%	-1.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	April	\$41.3	1.5%	2.1%	-3.1%	-2.7%
Prince Edward Island	April	\$13.8	2.6%	6.1%	4.1%	2.6%
Nova Scotia	April	\$84.7	2.0%	2.1%	0.5%	2.2%
New Brunswick	April	\$66.4	5.5%	5.2%	0.3%	-0.3%
Quebec	April	\$713.3	3.7%	3.2%	3.1%	4.7%
Ontario	April	\$1,505.2	1.4%	0.7%	-0.3%	3.2%
Manitoba	April	\$115.4	5.4%	3.6%	0.5%	4.0%
Saskatchewan	April	\$96.9	-0.6%	0.0%	-0.5%	-0.8%
Alberta	April	\$498.9	1.3%	-0.3%	-1.9%	0.8%
British Columbia	April	\$675.3	2.5%	1.9%	3.5%	6.2%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			April	March	February	January
NOMINAL GROWTH						
Sales (in \$millions)						
Total	April	\$6,175.0	0.3%	1.1%	-0.4%	-1.3%
Sales by Sector (in \$millions)						
Full-service Restaurants	April	\$2,732.2	-0.1%	0.8%	0.7%	-2.3%
Quick-service Restaurants	April	\$2,745.0	0.1%	1.7%	-1.1%	-0.4%
Social & Contract Caterers	April	\$492.5	4.2%	0.2%	-1.2%	-0.5%
Drinking Places	April	\$205.2	-1.8%	0.4%	-2.4%	-2.0%
Sales by Province (in \$millions)						
Newfoundland and Labrador	April	\$71.6	0.7%	-2.0%	-1.0%	0.3%
Prince Edward Island	April	\$24.4	-1.2%	3.0%	3.6%	0.0%
Nova Scotia	April	\$143.6	2.2%	-0.2%	-0.4%	0.0%
New Brunswick	April	\$107.6	-0.4%	2.8%	-1.0%	-0.3%
Quebec	April	\$1,178.5	-0.1%	0.6%	1.8%	-2.4%
Ontario	April	\$2,455.0	0.4%	0.7%	-0.6%	-1.6%
Manitoba	April	\$183.6	0.1%	1.6%	1.4%	2.2%
Saskatchewan	April	\$161.0	0.2%	2.1%	-3.0%	0.4%
Alberta	April	\$796.7	1.1%	2.8%	-2.5%	-0.7%
British Columbia	April	\$1,039.3	-0.1%	1.4%	-0.6%	-1.2%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2018 Apr	2018 May	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 Year-to-date
Canada	2.8%	6.0%	6.5%	5.1%	6.5%	4.0%	4.0%	5.7%	5.5%	5.2%	3.2%	4.2%	4.7%	4.4%
Full-service Restaurants	1.8%	6.4%	7.6%	4.8%	8.1%	4.3%	2.9%	6.5%	5.8%	4.8%	3.9%	5.0%	4.7%	4.6%
Quick-service Restaurants	3.0%	5.9%	5.5%	5.7%	5.5%	4.1%	4.3%	4.2%	5.1%	5.4%	2.6%	3.5%	5.2%	4.2%
Caterers	9.6%	3.7%	7.2%	5.3%	4.2%	4.2%	8.8%	8.7%	4.7%	4.0%	3.1%	4.8%	4.2%	4.0%
Drinking Places	-1.8%	6.4%	3.9%	2.2%	5.4%	-2.5%	2.7%	7.4%	9.5%	11.3%	3.5%	1.1%	-0.1%	3.6%
Newfoundland and Labrador	-4.5%	-0.9%	-1.2%	1.9%	1.5%	-1.1%	-1.0%	0.7%	4.7%	6.6%	3.8%	0.2%	2.0%	3.0%
Full-service Restaurants	-6.5%	2.6%	4.1%	6.5%	5.1%	2.9%	3.4%	5.7%	13.7%	9.3%	4.9%	-3.7%	-3.4%	1.4%
Quick-service Restaurants	-0.1%	-0.4%	-0.3%	0.8%	2.3%	0.2%	-2.3%	-1.8%	1.2%	3.1%	-0.7%	-0.5%	1.7%	0.9%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	7.7%	7.9%	5.8%	7.1%	8.2%	8.8%	5.3%	2.5%	4.2%	6.8%	8.6%	12.6%	6.6%	8.7%
Full-service Restaurants	13.0%	16.8%	12.7%	11.6%	10.6%	13.4%	6.0%	-0.4%	4.5%	6.5%	15.7%	16.2%	3.0%	9.9%
Quick-service Restaurants	4.0%	3.0%	-0.3%	0.3%	2.4%	3.3%	4.5%	4.0%	3.6%	6.6%	3.6%	9.8%	8.6%	7.3%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	2.5%	3.8%	4.8%	4.7%	5.5%	2.5%	0.6%	-2.8%	0.6%	3.7%	1.4%	4.4%	2.8%	3.1%
Full-service Restaurants	3.7%	0.5%	7.7%	6.5%	6.8%	0.8%	-6.4%	-10.9%	-2.0%	2.7%	0.5%	7.8%	1.7%	3.2%
Quick-service Restaurants	3.5%	8.7%	4.4%	7.1%	5.3%	4.5%	6.7%	3.1%	4.6%	5.4%	2.7%	3.6%	4.6%	4.1%
Caterers	-3.3%	-2.9%	-9.8%	-19.1%	5.5%	7.0%	-0.1%	1.7%	-4.6%	-4.2%	-1.9%	-4.5%	0.4%	-2.6%
Drinking Places	-10.8%	-15.1%	-4.3%	-20.0%	-7.2%	-11.0%	-8.3%	-16.5%	-16.9%	5.3%	-1.0%	2.8%	-6.0%	0.2%
New Brunswick	2.1%	6.4%	3.2%	0.4%	3.6%	1.3%	2.1%	4.8%	4.0%	7.7%	3.3%	9.3%	6.1%	6.7%
Full-service Restaurants	-0.1%	7.8%	0.5%	-3.0%	1.7%	-0.6%	-1.4%	10.3%	4.1%	11.8%	3.3%	14.5%	7.8%	9.4%
Quick-service Restaurants	2.5%	5.3%	4.3%	2.2%	3.6%	2.3%	3.8%	2.2%	3.6%	6.1%	3.4%	7.1%	5.0%	5.4%
Caterers	2.6%	-9.4%	-10.2%	-12.5%	-9.2%	-9.6%	-11.6%	-11.9%	-11.4%	-7.4%	1.6%	4.0%	7.4%	1.6%
Drinking Places	16.7%	33.3%	27.3%	20.6%	39.5%	19.9%	30.7%	23.4%	29.0%	18.0%	5.7%	6.1%	5.9%	8.4%

	2018 Apr	2018 May	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 Year-to-date
Quebec	1.7%	6.1%	7.4%	8.0%	8.2%	4.4%	5.4%	5.3%	6.4%	6.0%	6.8%	6.4%	7.1%	6.6%
Full-service Restaurants	-0.4%	5.7%	7.4%	7.0%	7.9%	3.7%	5.4%	7.2%	7.6%	4.5%	4.3%	5.7%	6.4%	5.3%
Quick-service Restaurants	2.6%	6.1%	5.5%	9.2%	7.5%	5.0%	4.1%	2.3%	3.7%	4.8%	7.1%	5.4%	6.4%	5.9%
Caterers	10.0%	2.1%	14.9%	8.2%	9.2%	7.1%	9.8%	5.0%	0.7%	5.1%	8.9%	7.6%	12.6%	8.6%
Drinking Places	4.8%	16.1%	12.5%	9.1%	16.5%	2.6%	9.0%	9.3%	22.6%	37.3%	29.7%	19.2%	10.8%	22.5%
Ontario	4.9%	7.5%	7.4%	5.0%	7.0%	4.8%	4.3%	6.1%	6.7%	5.6%	2.3%	2.9%	3.6%	3.6%
Full-service Restaurants	4.1%	8.6%	8.7%	4.1%	9.0%	4.9%	1.9%	6.3%	7.2%	5.5%	3.1%	2.7%	2.1%	3.3%
Quick-service Restaurants	3.3%	6.6%	6.1%	5.9%	5.4%	5.2%	4.8%	4.2%	5.5%	5.8%	2.1%	2.8%	5.8%	4.2%
Caterers	19.8%	7.9%	9.8%	5.8%	6.1%	4.8%	12.5%	14.1%	8.6%	3.2%	-0.4%	4.4%	-0.2%	1.7%
Drinking Places	-3.7%	3.8%	-2.4%	0.7%	7.7%	-3.2%	1.2%	12.2%	16.0%	14.2%	3.9%	1.7%	0.2%	4.7%
Manitoba	1.1%	3.8%	5.4%	3.8%	0.5%	1.3%	2.5%	3.4%	1.6%	3.3%	6.1%	6.8%	7.2%	5.9%
Full-service Restaurants	2.9%	3.9%	9.9%	7.8%	5.2%	5.5%	6.1%	3.8%	1.8%	2.1%	7.6%	8.3%	8.7%	6.7%
Quick-service Restaurants	0.0%	2.2%	1.5%	2.4%	-1.2%	-2.0%	-0.3%	3.1%	3.0%	6.3%	5.1%	6.8%	5.6%	6.0%
Caterers	-2.1%	9.1%	7.4%	-6.7%	-11.4%	0.7%	2.8%	3.6%	-4.8%	-2.8%	10.0%	4.4%	12.8%	6.0%
Drinking Places	7.5%	19.4%	-0.9%	1.9%	3.1%	-1.6%	-5.5%	3.2%	-3.4%	-6.6%	-18.9%	-10.4%	-9.4%	-11.3%
Saskatchewan	0.3%	1.8%	0.9%	3.9%	5.6%	3.9%	2.2%	4.8%	3.0%	4.8%	0.7%	4.5%	2.7%	3.2%
Full-service Restaurants	2.0%	4.3%	0.1%	4.5%	5.9%	2.0%	0.1%	6.0%	4.5%	7.9%	-1.8%	3.6%	3.2%	3.2%
Quick-service Restaurants	2.6%	4.0%	3.1%	5.7%	7.7%	6.8%	5.5%	6.4%	4.8%	5.4%	4.4%	8.2%	4.6%	5.7%
Caterers	-18.6%	-19.5%	-3.3%	-4.6%	-8.0%	-6.1%	0.5%	-4.0%	-7.6%	-6.8%	-6.3%	-9.7%	-3.1%	-6.5%
Drinking Places	-11.5%	-14.5%	-8.3%	-9.6%	-4.3%	1.7%	-10.8%	-9.2%	-13.6%	-13.5%	-6.0%	-10.1%	-14.6%	-11.2%
Alberta	-0.8%	1.0%	3.5%	3.4%	3.8%	-1.0%	0.5%	3.8%	1.9%	2.8%	1.0%	2.4%	4.3%	2.6%
Full-service Restaurants	-3.3%	0.1%	4.4%	2.3%	4.5%	-1.3%	0.2%	4.2%	3.9%	2.1%	3.4%	5.5%	5.3%	4.2%
Quick-service Restaurants	2.9%	4.6%	5.3%	4.0%	5.2%	-0.9%	1.1%	2.9%	-0.2%	2.2%	-2.2%	-0.4%	3.5%	0.9%
Caterers	-7.5%	-15.6%	-15.8%	7.5%	-7.7%	4.2%	-1.5%	10.6%	1.2%	14.9%	12.1%	12.0%	13.1%	13.0%
Drinking Places	-3.4%	-3.3%	2.4%	4.0%	-4.0%	-6.8%	-0.1%	-1.1%	3.0%	-2.5%	-8.2%	-12.3%	-11.4%	-8.9%
British Columbia	3.2%	8.2%	8.2%	4.8%	7.7%	6.7%	6.2%	9.0%	6.6%	5.8%	3.3%	5.2%	5.4%	4.9%
Full-service Restaurants	3.6%	9.1%	9.6%	5.4%	10.4%	9.2%	5.3%	10.3%	3.5%	5.5%	5.6%	7.7%	8.0%	6.8%
Quick-service Restaurants	3.3%	6.3%	6.5%	4.6%	5.5%	6.3%	7.0%	8.7%	11.4%	7.6%	2.7%	4.9%	4.3%	4.9%
Caterers	6.3%	12.7%	13.2%	6.0%	7.1%	3.4%	11.0%	1.1%	4.8%	-0.1%	-0.5%	0.0%	0.8%	0.1%
Drinking Places	-4.9%	9.0%	3.0%	-2.0%	-0.8%	-6.7%	1.0%	12.1%	2.5%	0.3%	-9.2%	-7.6%	-2.5%	-4.9%

Menu Inflation

	2018 May	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Year-to-date
Canada	4.5%	4.5%	4.4%	4.5%	4.3%	4.2%	4.1%	3.8%	3.5%	2.7%	2.8%	2.6%	2.5%	2.8%
Full-service Restaurants	4.1%	4.0%	3.8%	3.9%	3.8%	3.5%	3.5%	3.5%	3.1%	2.2%	2.1%	2.2%	2.0%	2.3%
Quick-service Restaurants	5.7%	5.6%	6.0%	5.9%	5.5%	5.6%	5.5%	4.7%	4.4%	3.7%	4.4%	3.6%	3.4%	3.9%
Cafeterias	4.5%	4.3%	4.4%	4.4%	4.1%	4.1%	4.1%	3.8%	3.5%	2.7%	2.8%	2.6%	2.5%	2.8%
Newfoundland and Labrador	3.9%	4.2%	3.6%	2.8%	2.3%	1.7%	1.6%	1.5%	0.9%	1.5%	0.7%	0.6%	0.2%	0.8%
Prince Edward Island	0.9%	0.9%	2.2%	4.3%	2.2%	1.6%	1.7%	0.3%	1.7%	1.9%	1.8%	3.9%	3.3%	2.5%
Nova Scotia	2.4%	2.5%	2.1%	2.9%	2.0%	2.1%	1.7%	1.4%	1.2%	1.0%	0.9%	0.8%	0.4%	0.9%
New Brunswick	2.9%	2.8%	3.2%	2.7%	2.2%	1.9%	1.9%	1.4%	1.6%	1.6%	1.8%	0.6%	2.0%	1.5%
Quebec	2.7%	2.8%	2.9%	3.0%	2.9%	2.7%	2.6%	2.8%	3.2%	3.3%	3.5%	3.3%	3.3%	3.3%
Ontario	7.1%	6.8%	6.7%	6.5%	6.3%	6.0%	6.1%	5.8%	4.5%	2.2%	2.4%	2.2%	1.9%	2.6%
Manitoba	2.3%	2.3%	2.3%	2.1%	1.8%	2.0%	1.6%	1.4%	2.3%	2.5%	2.6%	1.8%	1.5%	2.1%
Saskatchewan	2.9%	2.0%	2.1%	2.1%	2.1%	2.6%	2.7%	3.1%	3.1%	3.1%	3.3%	3.2%	3.4%	3.2%
Alberta	3.5%	3.6%	3.6%	3.8%	3.7%	4.0%	3.7%	2.7%	3.0%	2.8%	3.0%	2.9%	2.9%	2.9%
British Columbia	3.5%	3.4%	3.6%	3.9%	3.6%	3.6%	3.6%	3.0%	3.0%	3.0%	3.0%	2.9%	2.7%	2.9%

Source: Statistics Canada