



Restaurants
Canada
Research

MONTHLY FAST FACTS

Reference Period: June 2019

Revised: May 2019

Prepared:

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COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2018 over 2017(%)	2017 over 2016(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	May	\$6,490.3	4.7%	4.5%	5.1%	5.9%
Sales by Sector (in \$millions)						
Full-service Restaurants	May	\$2,868.6	5.1%	4.7%	5.4%	6.9%
Quick-service Restaurants	May	\$2,919.0	4.5%	4.3%	4.9%	5.7%
Social & Contract Caterers	May	\$492.5	5.6%	4.7%	5.5%	4.3%
Drinking Places	May	\$210.1	-1.3%	3.7%	2.6%	0.8%
Sales by Province (in \$millions)						
Newfoundland and Labrador	May	\$69.7	-0.9%	2.3%	-0.4%	0.3%
Prince Edward Island	May	\$23.9	13.3%	10.3%	6.2%	5.5%
Nova Scotia	May	\$147.5	6.9%	4.3%	2.6%	4.6%
New Brunswick	May	\$110.3	5.0%	6.3%	2.9%	2.6%
Quebec	May	\$1,270.8	6.9%	6.6%	5.8%	7.3%
Ontario	May	\$2,604.4	4.4%	3.9%	6.1%	5.9%
Manitoba	May	\$187.4	5.0%	5.4%	2.2%	5.1%
Saskatchewan	May	\$168.7	2.9%	3.4%	2.0%	0.8%
Alberta	May	\$820.7	3.3%	2.8%	1.5%	3.2%
British Columbia	May	\$1,072.2	3.8%	4.7%	7.0%	8.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	May	\$4,163.1	2.1%	1.7%	0.8%	3.3%
Sales by Sector (in \$millions)						
Full-service Restaurants	May	\$1,831.8	3.1%	2.4%	1.5%	4.1%
Quick-service Restaurants	May	\$1,893.0	1.1%	0.4%	-0.4%	3.4%
Social & Contract Caterers	May	\$315.9	3.1%	1.9%	1.2%	1.6%
Drinking Places	May	\$134.8	-3.7%	0.9%	-1.6%	-1.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	May	\$43.0	-1.2%	1.5%	-3.1%	-2.7%
Prince Edward Island	May	\$16.0	9.7%	7.5%	4.1%	2.6%
Nova Scotia	May	\$93.4	6.4%	3.4%	0.5%	2.2%
New Brunswick	May	\$70.7	2.9%	4.6%	0.3%	-0.3%
Quebec	May	\$803.3	3.6%	3.2%	3.1%	4.7%
Ontario	May	\$1,668.4	2.5%	1.3%	-0.3%	3.2%
Manitoba	May	\$120.2	3.5%	3.2%	0.5%	4.0%
Saskatchewan	May	\$101.4	-0.4%	0.2%	-0.5%	-0.8%
Alberta	May	\$522.1	0.4%	-0.2%	-1.9%	0.8%
British Columbia	May	\$728.9	1.1%	1.8%	3.5%	6.2%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2018 over 2017(%)	2017 over 2016(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	June	\$6,621.3	3.6%	4.3%	5.1%	5.9%
Sales by Sector (in \$millions)						
Full-service Restaurants	June	\$2,961.4	3.5%	4.5%	5.4%	6.9%
Quick-service Restaurants	June	\$2,922.3	4.0%	4.2%	4.9%	5.7%
Social & Contract Caterers	June	\$518.6	2.4%	4.3%	5.5%	4.3%
Drinking Places	June	\$219.0	2.2%	3.4%	2.6%	0.8%
Sales by Province (in \$millions)						
Newfoundland and Labrador	June	\$74.5	0.4%	2.0%	-0.4%	0.3%
Prince Edward Island	June	\$27.4	12.3%	10.7%	6.2%	5.5%
Nova Scotia	June	\$152.4	2.7%	4.0%	2.6%	4.6%
New Brunswick	June	\$111.8	6.0%	6.2%	2.9%	2.6%
Quebec	June	\$1,269.9	3.1%	6.0%	5.8%	7.3%
Ontario	June	\$2,664.3	4.5%	4.1%	6.1%	5.9%
Manitoba	June	\$192.2	4.0%	5.2%	2.2%	5.1%
Saskatchewan	June	\$164.3	-0.9%	2.6%	2.0%	0.8%
Alberta	June	\$839.5	2.1%	2.7%	1.5%	3.2%
British Columbia	June	\$1,108.0	3.5%	4.5%	7.0%	8.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	June	\$4,233.6	0.9%	1.5%	0.8%	3.3%
Sales by Sector (in \$millions)						
Full-service Restaurants	June	\$1,885.1	1.4%	2.2%	1.5%	4.1%
Quick-service Restaurants	June	\$1,887.8	0.1%	0.3%	-0.4%	3.4%
Social & Contract Caterers	June	\$331.6	-0.2%	1.5%	1.2%	1.6%
Drinking Places	June	\$140.0	-0.4%	0.7%	-1.6%	-1.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	June	\$45.6	-0.5%	1.2%	-3.1%	-2.7%
Prince Edward Island	June	\$18.3	8.3%	7.7%	4.1%	2.6%
Nova Scotia	June	\$96.0	1.7%	3.1%	0.5%	2.2%
New Brunswick	June	\$71.6	3.9%	4.5%	0.3%	-0.3%
Quebec	June	\$800.2	-0.3%	2.6%	3.1%	4.7%
Ontario	June	\$1,703.5	2.5%	1.5%	-0.3%	3.2%
Manitoba	June	\$123.2	2.4%	3.1%	0.5%	4.0%
Saskatchewan	June	\$98.5	-4.4%	-0.6%	-0.5%	-0.8%
Alberta	June	\$531.0	-1.1%	-0.3%	-1.9%	0.8%
British Columbia	June	\$748.7	0.3%	1.5%	3.5%	6.2%

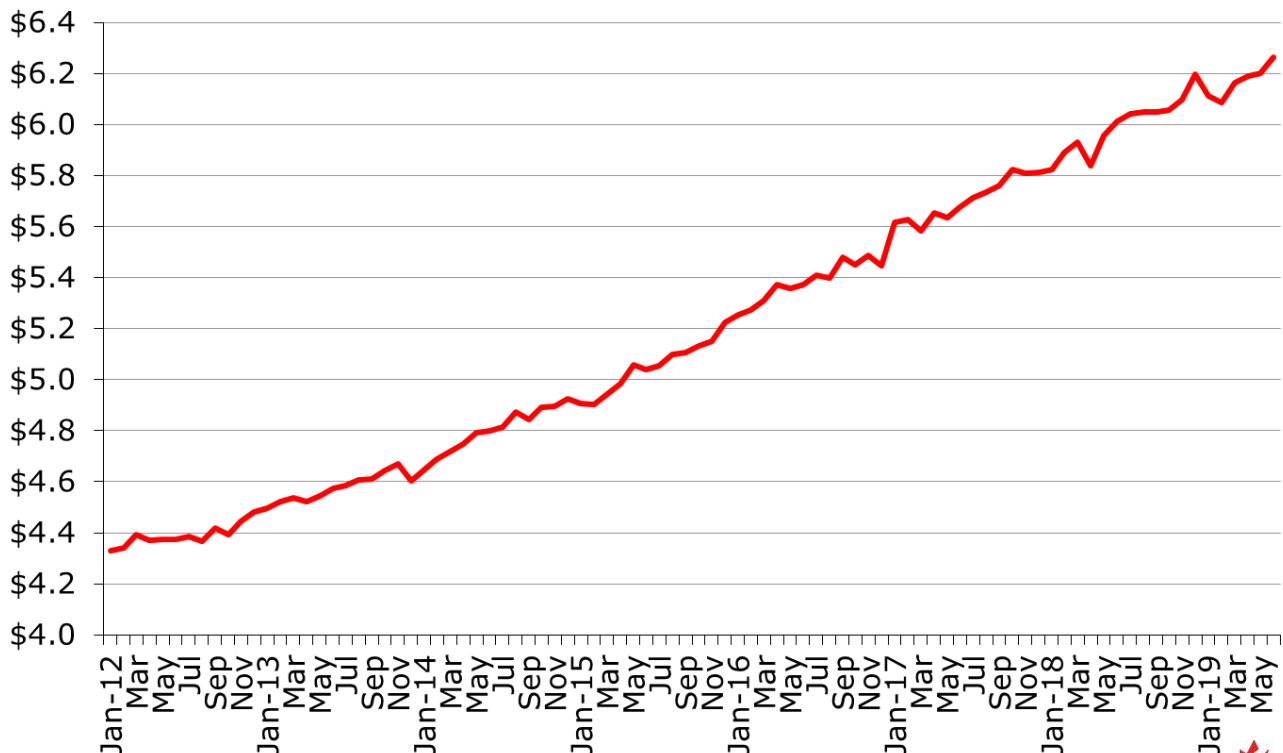
Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			June	May	April	March
NOMINAL GROWTH						
Sales (in \$millions)						
Total	June	\$6,262.8	1.0%	0.2%	0.5%	1.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	June	\$2,773.3	1.0%	0.5%	-0.2%	0.9%
Quick-service Restaurants	June	\$2,786.9	0.9%	0.3%	0.5%	1.6%
Social & Contract Caterers	June	\$490.7	0.2%	-1.5%	4.7%	0.6%
Drinking Places	June	\$211.8	3.6%	-2.3%	-1.2%	1.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	June	\$71.8	2.2%	-1.9%	0.7%	-1.9%
Prince Edward Island	June	\$25.7	0.8%	2.9%	-0.2%	3.4%
Nova Scotia	June	\$144.6	-0.9%	0.6%	2.9%	0.1%
New Brunswick	June	\$108.1	1.1%	-0.5%	-0.3%	3.0%
Quebec	June	\$1,183.3	0.0%	0.3%	0.3%	0.3%
Ontario	June	\$2,513.3	1.5%	0.3%	0.7%	0.9%
Manitoba	June	\$183.7	0.7%	0.5%	-0.9%	1.5%
Saskatchewan	June	\$157.3	-2.4%	-0.1%	-0.1%	2.7%
Alberta	June	\$809.1	1.8%	-0.2%	1.0%	3.1%
British Columbia	June	\$1,051.2	1.1%	0.1%	-0.3%	1.6%

Source: Statistics Canada

Seasonally Adjusted Commercial Foodservice Sales (in billions)



Commercial Foodservice Sales Trends

year-over-year nominal change

	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Year-to-date
Canada	6.5%	5.1%	6.5%	4.0%	4.0%	5.7%	5.5%	5.2%	3.2%	4.3%	5.0%	4.7%	3.6%	4.3%
Full-service Restaurants	7.6%	4.8%	8.1%	4.3%	2.9%	6.5%	5.8%	4.8%	3.9%	5.2%	4.5%	5.1%	3.5%	4.5%
Quick-service Restaurants	5.5%	5.7%	5.5%	4.1%	4.3%	4.2%	5.1%	5.4%	2.6%	3.3%	5.5%	4.5%	4.0%	4.2%
Caterers	7.2%	5.3%	4.2%	4.2%	8.8%	8.7%	4.7%	4.0%	3.1%	5.1%	5.4%	5.6%	2.4%	4.3%
Drinking Places	3.9%	2.2%	5.4%	-2.5%	2.7%	7.4%	9.5%	11.3%	3.5%	3.2%	3.5%	-1.3%	2.2%	3.4%
Newfoundland and Labrador	-1.2%	1.9%	1.5%	-1.1%	-1.0%	0.7%	4.7%	6.6%	3.8%	0.5%	2.6%	-0.9%	0.4%	2.0%
Full-service Restaurants	4.1%	6.5%	5.1%	2.9%	3.4%	5.7%	13.7%	9.3%	4.9%	-3.2%	-0.7%	-3.7%	-2.1%	0.3%
Quick-service Restaurants	-0.3%	0.8%	2.3%	0.2%	-2.3%	-1.8%	1.2%	3.1%	-0.7%	-0.3%	2.3%	2.6%	2.9%	1.7%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	5.8%	7.1%	8.2%	8.8%	5.3%	2.5%	4.2%	6.8%	8.6%	13.1%	8.8%	13.3%	12.3%	10.7%
Full-service Restaurants	12.7%	11.6%	10.6%	13.4%	6.0%	-0.4%	4.5%	6.5%	15.7%	17.8%	8.4%	17.0%	13.6%	13.4%
Quick-service Restaurants	-0.3%	0.3%	2.4%	3.3%	4.5%	4.0%	3.6%	6.6%	3.6%	9.6%	8.0%	10.7%	10.4%	8.4%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	4.8%	4.7%	5.5%	2.5%	0.6%	-2.8%	0.6%	3.7%	1.4%	4.6%	4.2%	6.9%	2.7%	4.0%
Full-service Restaurants	7.7%	6.5%	6.8%	0.8%	-6.4%	-10.9%	-2.0%	2.7%	0.5%	7.8%	3.2%	5.3%	-2.1%	2.7%
Quick-service Restaurants	4.4%	7.1%	5.3%	4.5%	6.7%	3.1%	4.6%	5.4%	2.7%	3.9%	5.6%	9.2%	6.7%	5.7%
Caterers	-9.8%	-19.1%	5.5%	7.0%	-0.1%	1.7%	-4.6%	-4.2%	-1.9%	-3.7%	4.0%	-2.6%	2.4%	-1.2%
Drinking Places	-4.3%	-20.0%	-7.2%	-11.0%	-8.3%	-16.5%	-16.9%	5.3%	-1.0%	4.0%	-6.8%	3.4%	5.5%	1.9%
New Brunswick	3.2%	0.4%	3.6%	1.3%	2.1%	4.8%	4.0%	7.7%	3.3%	9.2%	6.0%	5.0%	6.0%	6.2%
Full-service Restaurants	0.5%	-3.0%	1.7%	-0.6%	-1.4%	10.3%	4.1%	11.8%	3.3%	14.0%	6.7%	5.0%	11.1%	8.6%
Quick-service Restaurants	4.3%	2.2%	3.6%	2.3%	3.8%	2.2%	3.6%	6.1%	3.4%	7.2%	4.9%	4.0%	2.3%	4.6%
Caterers	-10.2%	-12.5%	-9.2%	-9.6%	-11.6%	-11.9%	-11.4%	-7.4%	1.6%	4.0%	11.4%	13.0%	7.8%	4.8%
Drinking Places	27.3%	20.6%	39.5%	19.9%	30.7%	23.4%	29.0%	18.0%	5.7%	6.3%	10.1%	14.4%	14.1%	11.2%

	2018 Jun	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Year-to-date
Quebec	7.4%	8.0%	8.2%	4.4%	5.4%	5.3%	6.4%	6.0%	6.8%	6.1%	7.3%	6.9%	3.1%	6.0%
Full-service Restaurants	7.4%	7.0%	7.9%	3.7%	5.4%	7.2%	7.6%	4.5%	4.3%	5.4%	6.0%	7.8%	4.3%	5.4%
Quick-service Restaurants	5.5%	9.2%	7.5%	5.0%	4.1%	2.3%	3.7%	4.8%	7.1%	5.4%	6.3%	5.1%	0.3%	4.7%
Caterers	14.9%	8.2%	9.2%	7.1%	9.8%	5.0%	0.7%	5.1%	8.9%	5.2%	10.2%	11.0%	2.3%	7.1%
Drinking Places	12.5%	9.1%	16.5%	2.6%	9.0%	9.3%	22.6%	37.3%	29.7%	18.1%	21.5%	6.5%	11.7%	19.0%
Ontario	7.4%	5.0%	7.0%	4.8%	4.3%	6.1%	6.7%	5.6%	2.3%	3.1%	4.3%	4.4%	4.5%	4.1%
Full-service Restaurants	8.7%	4.1%	9.0%	4.9%	1.9%	6.3%	7.2%	5.5%	3.1%	3.5%	2.8%	3.5%	3.5%	3.6%
Quick-service Restaurants	6.1%	5.9%	5.4%	5.2%	4.8%	4.2%	5.5%	5.8%	2.1%	2.3%	6.2%	5.1%	6.0%	4.7%
Caterers	9.8%	5.8%	6.1%	4.8%	12.5%	14.1%	8.6%	3.2%	-0.4%	5.8%	1.5%	5.5%	1.1%	2.8%
Drinking Places	-2.4%	0.7%	7.7%	-3.2%	1.2%	12.2%	16.0%	14.2%	3.9%	1.8%	1.7%	1.0%	9.3%	5.1%
Manitoba	5.4%	3.8%	0.5%	1.3%	2.5%	3.4%	1.6%	3.3%	6.1%	6.8%	5.9%	5.0%	4.0%	5.2%
Full-service Restaurants	9.9%	7.8%	5.2%	5.5%	6.1%	3.8%	1.8%	2.1%	7.6%	8.0%	5.2%	4.6%	2.1%	4.8%
Quick-service Restaurants	1.5%	2.4%	-1.2%	-2.0%	-0.3%	3.1%	3.0%	6.3%	5.1%	6.9%	5.8%	7.3%	8.2%	6.7%
Caterers	7.4%	-6.7%	-11.4%	0.7%	2.8%	3.6%	-4.8%	-2.8%	10.0%	4.4%	12.3%	-2.5%	-7.4%	2.0%
Drinking Places	-0.9%	1.9%	3.1%	-1.6%	-5.5%	3.2%	-3.4%	-6.6%	-18.9%	-10.4%	-9.5%	-9.3%	4.2%	-8.5%
Saskatchewan	0.9%	3.9%	5.6%	3.9%	2.2%	4.8%	3.0%	4.8%	0.7%	5.4%	3.1%	2.9%	-0.9%	2.6%
Full-service Restaurants	0.1%	4.5%	5.9%	2.0%	0.1%	6.0%	4.5%	7.9%	-1.8%	6.1%	4.1%	4.1%	-1.3%	3.2%
Quick-service Restaurants	3.1%	5.7%	7.7%	6.8%	5.5%	6.4%	4.8%	5.4%	4.4%	8.0%	4.6%	3.9%	1.5%	4.6%
Caterers	-3.3%	-4.6%	-8.0%	-6.1%	0.5%	-4.0%	-7.6%	-6.8%	-6.3%	-10.3%	-0.3%	-7.3%	-2.9%	-5.6%
Drinking Places	-8.3%	-9.6%	-4.3%	1.7%	-10.8%	-9.2%	-13.6%	-13.5%	-6.0%	-9.9%	-15.4%	-7.6%	-19.0%	-12.1%
Alberta	3.5%	3.4%	3.8%	-1.0%	0.5%	3.8%	1.9%	2.8%	1.0%	2.5%	4.0%	3.3%	2.1%	2.7%
Full-service Restaurants	4.4%	2.3%	4.5%	-1.3%	0.2%	4.2%	3.9%	2.1%	3.4%	5.4%	3.9%	5.6%	2.3%	3.8%
Quick-service Restaurants	5.3%	4.0%	5.2%	-0.9%	1.1%	2.9%	-0.2%	2.2%	-2.2%	-0.3%	3.8%	1.7%	0.5%	1.0%
Caterers	-15.8%	7.5%	-7.7%	4.2%	-1.5%	10.6%	1.2%	14.9%	12.1%	12.1%	15.6%	9.8%	21.7%	14.4%
Drinking Places	2.4%	4.0%	-4.0%	-6.8%	-0.1%	-1.1%	3.0%	-2.5%	-8.2%	-9.2%	-8.6%	-10.5%	-8.4%	-8.0%
British Columbia	8.2%	4.8%	7.7%	6.7%	6.2%	9.0%	6.6%	5.8%	3.3%	5.4%	5.3%	3.8%	3.5%	4.5%
Full-service Restaurants	9.6%	5.4%	10.4%	9.2%	5.3%	10.3%	3.5%	5.5%	5.6%	7.3%	7.0%	5.5%	4.3%	5.8%
Quick-service Restaurants	6.5%	4.6%	5.5%	6.3%	7.0%	8.7%	11.4%	7.6%	2.7%	4.9%	4.8%	3.4%	4.5%	4.6%
Caterers	13.2%	6.0%	7.1%	3.4%	11.0%	1.1%	4.8%	-0.1%	-0.5%	0.0%	3.7%	2.3%	-0.3%	0.9%
Drinking Places	3.0%	-2.0%	-0.8%	-6.7%	1.0%	12.1%	2.5%	0.3%	-9.2%	-0.3%	-3.0%	-7.0%	-6.3%	-4.3%

Commercial Average Unit Volume Second Quarter 2019 - Year-to-Date

CPI-FAFH

2.8%

	Full-service	Quick-service	Caterers	Drinking Places	TOTAL
Canada	\$353,200	\$405,303	\$283,327	\$248,743	\$361,808
% change	2.3%	2.6%	9.3%	6.5%	3.3%
Newfoundland	\$274,738	\$501,783	n.a.	n.a.	\$358,908
	-0.2%	3.6%	n.a.	n.a.	9.0%
P.E.I.	\$267,604	\$389,358	n.a.	n.a.	\$304,918
	14.5%	-2.5%	n.a.	n.a.	10.2%
Nova Scotia	\$317,101	\$424,582	\$257,843	\$258,153	\$356,605
	1.7%	5.3%	10.9%	8.1%	4.7%
New Brunswick	\$337,898	\$479,631	\$155,975	\$169,655	\$369,047
	9.9%	6.0%	57.9%	17.5%	13.0%
Quebec	\$316,755	\$338,791	\$182,620	\$181,175	\$295,613
	2.1%	4.4%	4.7%	20.9%	4.2%
Ontario	\$349,643	\$401,394	\$348,788	\$230,467	\$368,589
	1.2%	2.5%	10.9%	7.3%	2.9%
Manitoba	\$350,362	\$461,545	\$386,972	\$357,760	\$399,421
	5.1%	5.3%	-10.9%	2.5%	3.7%
Saskatchewan	\$316,877	\$424,994	\$179,237	\$269,662	\$347,220
	7.4%	-6.5%	4.3%	-8.7%	1.2%
Alberta	\$397,576	\$442,198	\$297,219	\$362,311	\$406,182
	2.8%	-0.2%	11.5%	-2.9%	1.7%
British Columbia	\$404,965	\$436,803	\$296,724	\$476,212	\$410,130
	3.0%	3.8%	8.4%	-2.2%	3.6%

SOURCE: Statistics Canada

NOTE: All growth rates are year-over-year.

*totals include territorial data

Menu Inflation

	2018 Jul	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Jul	2019 Year-to-date
Canada	4.4%	4.5%	4.3%	4.2%	4.1%	3.8%	3.5%	2.7%	2.8%	2.6%	2.5%	2.6%	2.6%	2.8%
Full-service Restaurants	3.8%	3.9%	3.8%	3.5%	3.5%	3.5%	3.1%	2.2%	2.1%	2.2%	2.0%	2.1%	2.2%	2.3%
Quick-service Restaurants	6.0%	5.9%	5.5%	5.6%	5.5%	4.7%	4.4%	3.7%	4.4%	3.6%	3.4%	3.9%	3.6%	3.8%
Cafeterias	4.4%	4.4%	4.1%	4.1%	4.1%	3.8%	3.5%	2.7%	2.8%	2.6%	2.5%	2.6%	2.7%	2.8%
Newfoundland and Labrador	3.6%	2.8%	2.3%	1.7%	1.6%	1.5%	0.9%	1.5%	0.7%	0.6%	0.2%	0.9%	0.7%	0.8%
Prince Edward Island	2.2%	4.3%	2.2%	1.6%	1.7%	0.3%	1.7%	1.9%	1.8%	3.9%	3.3%	3.7%	2.7%	2.7%
Nova Scotia	2.1%	2.9%	2.0%	2.1%	1.7%	1.4%	1.2%	1.0%	0.9%	0.8%	0.4%	1.0%	1.9%	1.0%
New Brunswick	3.2%	2.7%	2.2%	1.9%	1.9%	1.4%	1.6%	1.6%	1.8%	0.6%	2.0%	2.0%	2.0%	1.7%
Quebec	2.9%	3.0%	2.9%	2.7%	2.6%	2.8%	3.2%	3.3%	3.5%	3.3%	3.3%	3.4%	3.4%	3.3%
Ontario	6.7%	6.5%	6.3%	6.0%	6.1%	5.8%	4.5%	2.2%	2.4%	2.2%	1.9%	2.0%	1.9%	2.5%
Manitoba	2.3%	2.1%	1.8%	2.0%	1.6%	1.4%	2.3%	2.5%	2.6%	1.8%	1.5%	1.6%	1.2%	1.9%
Saskatchewan	2.1%	2.1%	2.1%	2.6%	2.7%	3.1%	3.1%	3.1%	3.3%	3.2%	3.4%	3.7%	3.3%	3.3%
Alberta	3.6%	3.8%	3.7%	4.0%	3.7%	2.7%	3.0%	2.8%	3.0%	2.9%	2.9%	3.3%	3.1%	3.0%
British Columbia	3.6%	3.9%	3.6%	3.6%	3.6%	3.0%	3.0%	3.0%	3.0%	2.9%	2.7%	3.1%	3.3%	3.0%

Source: Statistics Canada