



Restaurants
Canada
Research

MONTHLY FAST FACTS

Reference Period: August 2019

Revised: July 2019

Prepared:

October 24, 2019



COMMERCIAL FOODSERVICE SALES

Period	Amount	This period over year ago (%)	Year-to- date (%)	2018 over 2017(%)	2017 over 2016(%)	
NOMINAL GROWTH						
Sales (in \$millions)						
Total	July	\$6,706.5	2.3%	3.9%	5.1%	5.9%
Sales by Sector (in \$millions)						
Full-service Restaurants	July	\$3,012.0	2.5%	4.1%	5.4%	6.9%
Quick-service Restaurants	July	\$2,999.9	2.3%	3.8%	4.9%	5.7%
Social & Contract Caterers	July	\$478.9	4.0%	4.0%	5.5%	4.3%
Drinking Places	July	\$215.8	-4.1%	2.2%	2.6%	0.8%
Sales by Province (in \$millions)						
Newfoundland and Labrador	July	\$83.8	2.0%	2.5%	-0.4%	0.3%
Prince Edward Island	July	\$37.4	9.7%	9.8%	6.2%	5.5%
Nova Scotia	July	\$163.8	3.2%	3.8%	2.6%	4.6%
New Brunswick	July	\$120.8	6.9%	6.1%	2.9%	2.6%
Quebec	July	\$1,310.4	0.5%	4.9%	5.8%	7.3%
Ontario	July	\$2,614.2	3.2%	3.8%	6.1%	5.9%
Manitoba	July	\$188.0	2.5%	4.1%	2.2%	5.1%
Saskatchewan	July	\$165.1	0.3%	2.2%	2.0%	0.8%
Alberta	July	\$858.6	1.7%	2.3%	1.5%	3.2%
British Columbia	July	\$1,147.4	2.2%	4.1%	7.0%	8.8%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	July	\$4,274.4	-0.3%	1.1%	0.8%	3.3%
Sales by Sector (in \$millions)						
Full-service Restaurants	July	\$1,912.4	0.3%	1.8%	1.5%	4.1%
Quick-service Restaurants	July	\$1,926.7	-1.2%	0.0%	-0.4%	3.4%
Social & Contract Caterers	July	\$305.2	1.3%	1.2%	1.2%	1.6%
Drinking Places	July	\$137.6	-6.6%	-0.5%	-1.6%	-1.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	July	\$51.2	1.2%	1.7%	-3.1%	-2.7%
Prince Edward Island	July	\$24.8	6.9%	6.8%	4.1%	2.6%
Nova Scotia	July	\$102.4	1.2%	2.8%	0.5%	2.2%
New Brunswick	July	\$77.1	4.8%	4.3%	0.3%	-0.3%
Quebec	July	\$822.6	-2.8%	1.5%	3.1%	4.7%
Ontario	July	\$1,666.1	1.2%	1.4%	-0.3%	3.2%
Manitoba	July	\$121.1	1.3%	2.1%	0.5%	4.0%
Saskatchewan	July	\$98.8	-2.9%	-1.0%	-0.5%	-0.8%
Alberta	July	\$541.7	-1.3%	-0.6%	-1.9%	0.8%
British Columbia	July	\$771.6	-1.0%	1.1%	3.5%	6.2%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2018 over 2017(%)	2017 over 2016(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	August	\$6,857.7	3.0%	3.8%	5.1%	5.9%
Sales by Sector (in \$millions)						
Full-service Restaurants	August	\$3,110.7	3.5%	4.0%	5.4%	6.9%
Quick-service Restaurants	August	\$3,036.9	2.5%	3.6%	4.9%	5.7%
Social & Contract Caterers	August	\$496.5	5.3%	4.5%	5.5%	4.3%
Drinking Places	August	\$213.6	-2.8%	1.1%	2.6%	0.8%
Sales by Province (in \$millions)						
Newfoundland and Labrador	August	\$86.1	2.8%	2.6%	-0.4%	0.3%
Prince Edward Island	August	\$39.1	7.7%	9.3%	6.2%	5.5%
Nova Scotia	August	\$169.4	2.3%	3.6%	2.6%	4.6%
New Brunswick	August	\$122.9	4.1%	5.8%	2.9%	2.6%
Quebec	August	\$1,341.3	3.5%	4.7%	5.8%	7.3%
Ontario	August	\$2,683.0	3.3%	3.8%	6.1%	5.9%
Manitoba	August	\$190.6	4.2%	4.0%	2.2%	5.1%
Saskatchewan	August	\$173.0	1.2%	2.1%	2.0%	0.8%
Alberta	August	\$858.9	3.0%	2.5%	1.5%	3.2%
British Columbia	August	\$1,176.8	1.7%	3.8%	7.0%	8.8%

REAL GROWTH

Sales (in 2002 \$ millions)						
Total	August	\$4,356.8	0.2%	1.0%	0.8%	3.3%
Sales by Sector (in \$millions)						
Full-service Restaurants	August	\$1,967.5	1.1%	1.7%	1.5%	4.1%
Quick-service Restaurants	August	\$1,949.2	-1.1%	-0.2%	-0.4%	3.4%
Social & Contract Caterers	August	\$315.4	2.5%	1.7%	1.2%	1.6%
Drinking Places	August	\$135.7	-5.4%	-1.6%	-1.6%	-1.7%
Sales by Province (in \$millions)						
Newfoundland and Labrador	August	\$52.5	1.1%	1.7%	-3.1%	-2.7%
Prince Edward Island	August	\$26.0	5.6%	6.5%	4.1%	2.6%
Nova Scotia	August	\$105.8	0.5%	2.5%	0.5%	2.2%
New Brunswick	August	\$78.3	2.4%	4.1%	0.3%	-0.3%
Quebec	August	\$838.8	-0.1%	1.3%	3.1%	4.7%
Ontario	August	\$1,707.8	1.3%	1.4%	-0.3%	3.2%
Manitoba	August	\$122.7	3.1%	2.2%	0.5%	4.0%
Saskatchewan	August	\$103.4	-1.8%	-1.1%	-0.5%	-0.8%
Alberta	August	\$539.9	-0.3%	-0.6%	-1.9%	0.8%
British Columbia	August	\$786.1	-1.7%	0.7%	3.5%	6.2%

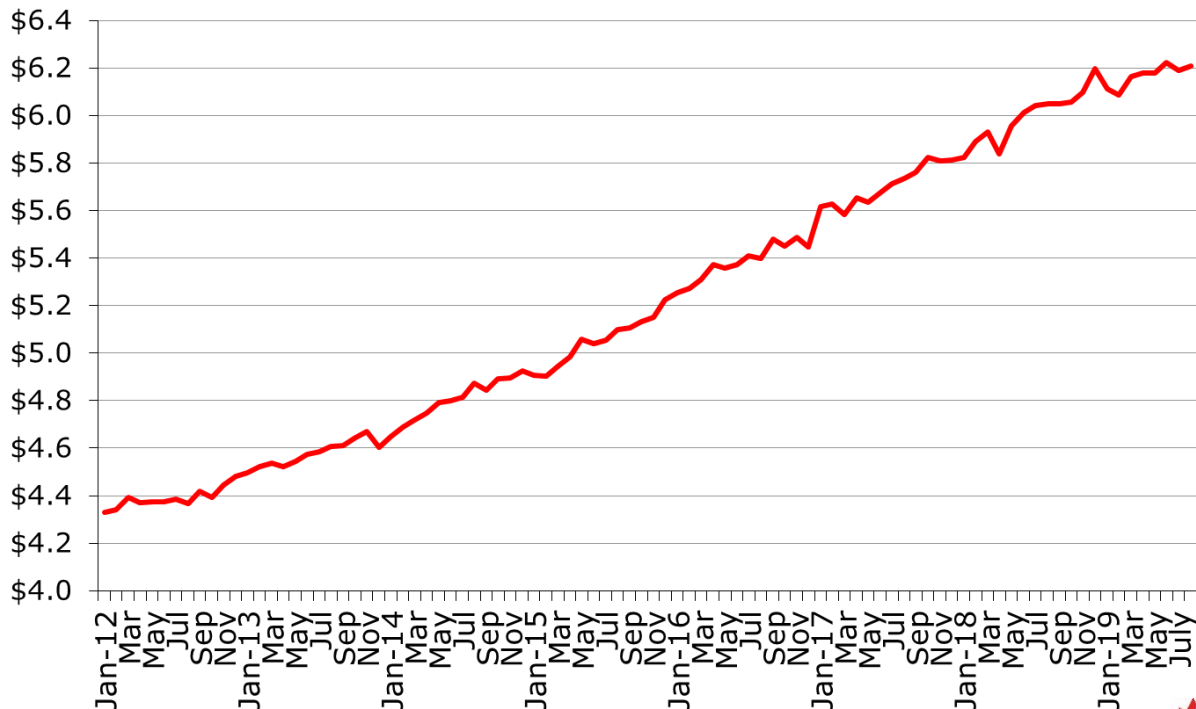
Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			August	July	June	May
NOMINAL GROWTH						
Sales (in \$millions)						
Total	August	\$6,207.2	0.3%	-0.6%	0.7%	0.0%
Sales by Sector (in \$millions)						
Full-service Restaurants	August	\$2,756.8	0.4%	-0.4%	0.9%	0.4%
Quick-service Restaurants	August	\$2,757.0	0.4%	-0.6%	0.5%	0.1%
Social & Contract Caterers	August	\$493.3	0.0%	-0.2%	0.7%	-1.3%
Drinking Places	August	\$200.2	-0.5%	-2.1%	1.8%	-3.4%
Sales by Province (in \$millions)						
Newfoundland and Labrador	August	\$73.1	-0.3%	-0.2%	3.4%	-1.1%
Prince Edward Island	August	\$25.0	-0.9%	0.0%	1.0%	1.0%
Nova Scotia	August	\$144.7	-0.4%	0.6%	-1.2%	0.9%
New Brunswick	August	\$106.9	-0.6%	-0.1%	1.7%	-1.4%
Quebec	August	\$1,183.0	1.4%	-0.6%	-0.3%	0.0%
Ontario	August	\$2,481.8	0.2%	-0.8%	1.0%	0.3%
Manitoba	August	\$179.6	-0.2%	0.3%	0.4%	-1.0%
Saskatchewan	August	\$161.4	0.9%	2.3%	-3.1%	0.1%
Alberta	August	\$803.8	-0.1%	-0.2%	1.9%	-0.5%
British Columbia	August	\$1,033.5	-0.1%	-1.2%	0.9%	0.0%

Source: Statistics Canada

Seasonally Adjusted Commercial Foodservice Sales (in billions)



Commercial Foodservice Sales Trends

year-over-year nominal change

	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2018 Jan	2018 Feb	2018 Mar	2018 Apr	2018 May	2018 Jun	2018 Jul	2018 Aug	2019 Year-to-date
Canada	6.5%	4.0%	4.0%	5.7%	5.5%	5.2%	3.2%	4.3%	5.0%	4.5%	3.1%	2.3%	3.0%	3.8%
Full-service Restaurants	8.1%	4.3%	2.9%	6.5%	5.8%	4.8%	3.9%	5.2%	4.5%	5.0%	3.2%	2.5%	3.5%	4.0%
Quick-service Restaurants	5.5%	4.1%	4.3%	4.2%	5.1%	5.4%	2.6%	3.3%	5.5%	4.3%	3.2%	2.3%	2.5%	3.6%
Caterers	4.2%	4.2%	8.8%	8.7%	4.7%	4.0%	3.1%	5.1%	5.4%	5.7%	3.4%	4.0%	5.3%	4.5%
Drinking Places	5.4%	-2.5%	2.7%	7.4%	9.5%	11.3%	3.5%	3.2%	3.5%	-1.5%	-1.0%	-4.1%	-2.8%	1.1%
Newfoundland and Labrador	1.5%	-1.1%	-1.0%	0.7%	4.7%	6.6%	3.8%	0.5%	2.6%	0.2%	3.2%	2.0%	2.8%	2.6%
Full-service Restaurants	5.1%	2.9%	3.4%	5.7%	13.7%	9.3%	4.9%	-3.2%	-0.7%	-4.2%	-1.8%	0.5%	4.0%	0.9%
Quick-service Restaurants	2.3%	0.2%	-2.3%	-1.8%	1.2%	3.1%	-0.7%	-0.3%	2.3%	4.8%	6.1%	6.7%	4.3%	3.5%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Prince Edward Island	8.2%	8.8%	5.3%	2.5%	4.2%	6.8%	8.6%	13.1%	8.8%	10.3%	10.3%	9.7%	7.7%	9.3%
Full-service Restaurants	10.6%	13.4%	6.0%	-0.4%	4.5%	6.5%	15.7%	17.8%	8.4%	9.9%	9.7%	9.2%	8.2%	10.0%
Quick-service Restaurants	2.4%	3.3%	4.5%	4.0%	3.6%	6.6%	3.6%	9.6%	8.0%	10.7%	11.0%	10.5%	7.2%	8.6%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	5.5%	2.5%	0.6%	-2.8%	0.6%	3.7%	1.4%	4.6%	4.2%	7.4%	2.6%	3.2%	2.3%	3.6%
Full-service Restaurants	6.8%	0.8%	-6.4%	-10.9%	-2.0%	2.7%	0.5%	7.8%	3.2%	5.5%	-3.5%	-1.8%	-0.8%	1.2%
Quick-service Restaurants	5.3%	4.5%	6.7%	3.1%	4.6%	5.4%	2.7%	3.9%	5.6%	9.7%	7.1%	6.4%	4.4%	5.7%
Caterers	5.5%	7.0%	-0.1%	1.7%	-4.6%	-4.2%	-1.9%	-3.7%	4.0%	1.2%	13.9%	24.5%	14.1%	4.1%
Drinking Places	-7.2%	-11.0%	-8.3%	-16.5%	-16.9%	5.3%	-1.0%	4.0%	-6.8%	2.5%	0.4%	2.0%	-1.3%	0.6%
New Brunswick	3.6%	1.3%	2.1%	4.8%	4.0%	7.7%	3.3%	9.2%	6.0%	3.7%	5.9%	6.9%	4.1%	5.8%
Full-service Restaurants	1.7%	-0.6%	-1.4%	10.3%	4.1%	11.8%	3.3%	14.0%	6.7%	4.4%	10.3%	3.0%	0.5%	6.3%
Quick-service Restaurants	3.6%	2.3%	3.8%	2.2%	3.6%	6.1%	3.4%	7.2%	4.9%	2.2%	2.9%	8.3%	6.1%	5.2%
Caterers	-9.2%	-9.6%	-11.6%	-11.9%	-11.4%	-7.4%	1.6%	4.0%	11.4%	9.8%	11.4%	32.0%	29.5%	8.8%
Drinking Places	39.5%	19.9%	30.7%	23.4%	29.0%	18.0%	5.7%	6.3%	10.1%	14.6%	7.3%	11.4%	-3.6%	8.2%

	2018 Aug	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Jul	2019 Aug	2019 Year-to-date
Quebec	8.2%	4.4%	5.4%	5.3%	6.4%	6.0%	6.8%	6.1%	7.3%	6.6%	2.3%	0.5%	3.5%	4.7%
Full-service Restaurants	7.9%	3.7%	5.4%	7.2%	7.6%	4.5%	4.3%	5.4%	6.0%	7.2%	3.7%	1.9%	4.2%	4.6%
Quick-service Restaurants	7.5%	5.0%	4.1%	2.3%	3.7%	4.8%	7.1%	5.4%	6.3%	5.2%	0.8%	0.6%	2.4%	3.8%
Caterers	9.2%	7.1%	9.8%	5.0%	0.7%	5.1%	8.9%	5.2%	10.2%	9.3%	0.2%	-7.4%	5.3%	4.3%
Drinking Places	16.5%	2.6%	9.0%	9.3%	22.6%	37.3%	29.7%	18.1%	21.5%	6.3%	2.8%	-3.2%	1.9%	12.0%
Ontario	7.0%	4.8%	4.3%	6.1%	6.7%	5.6%	2.3%	3.1%	4.3%	4.5%	3.9%	3.2%	3.3%	3.8%
Full-service Restaurants	9.0%	4.9%	1.9%	6.3%	7.2%	5.5%	3.1%	3.5%	2.8%	3.8%	3.5%	2.6%	3.5%	3.5%
Quick-service Restaurants	5.4%	5.2%	4.8%	4.2%	5.5%	5.8%	2.1%	2.3%	6.2%	5.0%	4.4%	3.1%	2.6%	3.9%
Caterers	6.1%	4.8%	12.5%	14.1%	8.6%	3.2%	-0.4%	5.8%	1.5%	6.5%	2.5%	7.6%	5.9%	4.1%
Drinking Places	7.7%	-3.2%	1.2%	12.2%	16.0%	14.2%	3.9%	1.8%	1.7%	0.5%	8.0%	-1.5%	2.3%	3.6%
Manitoba	0.5%	1.3%	2.5%	3.4%	1.6%	3.3%	6.1%	6.8%	5.9%	2.8%	1.4%	2.5%	4.2%	4.0%
Full-service Restaurants	5.2%	5.5%	6.1%	3.8%	1.8%	2.1%	7.6%	8.0%	5.2%	2.9%	0.7%	2.5%	4.6%	4.1%
Quick-service Restaurants	-1.2%	-2.0%	-0.3%	3.1%	3.0%	6.3%	5.1%	6.9%	5.8%	4.1%	3.8%	2.7%	6.3%	5.1%
Caterers	-11.4%	0.7%	2.8%	3.6%	-4.8%	-2.8%	10.0%	4.4%	12.3%	-1.0%	-6.6%	2.4%	-9.7%	0.9%
Drinking Places	3.1%	-1.6%	-5.5%	3.2%	-3.4%	-6.6%	-18.9%	-10.4%	-9.5%	-15.1%	-0.2%	-1.1%	3.5%	-7.6%
Saskatchewan	5.6%	3.9%	2.2%	4.8%	3.0%	4.8%	0.7%	5.4%	3.1%	3.1%	-1.4%	0.3%	1.2%	2.1%
Full-service Restaurants	5.9%	2.0%	0.1%	6.0%	4.5%	7.9%	-1.8%	6.1%	4.1%	3.8%	-1.6%	0.9%	3.4%	2.8%
Quick-service Restaurants	7.7%	6.8%	5.5%	6.4%	4.8%	5.4%	4.4%	8.0%	4.6%	4.6%	1.1%	0.9%	1.1%	3.6%
Caterers	-8.0%	-6.1%	0.5%	-4.0%	-7.6%	-6.8%	-6.3%	-10.3%	-0.3%	-5.7%	-4.5%	11.7%	6.8%	-2.2%
Drinking Places	-4.3%	1.7%	-10.8%	-9.2%	-13.6%	-13.5%	-6.0%	-9.9%	-15.4%	-10.4%	-21.4%	-18.8%	-17.0%	-14.3%
Alberta	3.8%	-1.0%	0.5%	3.8%	1.9%	2.8%	1.0%	2.5%	4.0%	2.8%	1.9%	1.7%	3.0%	2.5%
Full-service Restaurants	4.5%	-1.3%	0.2%	4.2%	3.9%	2.1%	3.4%	5.4%	3.9%	5.4%	2.1%	3.8%	4.4%	3.8%
Quick-service Restaurants	5.2%	-0.9%	1.1%	2.9%	-0.2%	2.2%	-2.2%	-0.3%	3.8%	1.0%	0.1%	-0.3%	1.3%	0.7%
Caterers	-7.7%	4.2%	-1.5%	10.6%	1.2%	14.9%	12.1%	12.1%	15.6%	7.5%	20.8%	11.8%	13.4%	13.5%
Drinking Places	-4.0%	-6.8%	-0.1%	-1.1%	3.0%	-2.5%	-8.2%	-9.2%	-8.6%	-11.0%	-5.9%	-8.9%	-7.7%	-7.9%
British Columbia	7.7%	6.7%	6.2%	9.0%	6.6%	5.8%	3.3%	5.4%	5.3%	3.8%	3.5%	2.2%	1.7%	3.8%
Full-service Restaurants	10.4%	9.2%	5.3%	10.3%	3.5%	5.5%	5.6%	7.3%	7.0%	5.3%	3.9%	2.6%	2.4%	4.8%
Quick-service Restaurants	5.5%	6.3%	7.0%	8.7%	11.4%	7.6%	2.7%	4.9%	4.8%	3.6%	4.4%	2.3%	1.8%	3.9%
Caterers	7.1%	3.4%	11.0%	1.1%	4.8%	-0.1%	-0.5%	0.0%	3.7%	2.9%	3.5%	1.4%	2.1%	1.7%
Drinking Places	-0.8%	-6.7%	1.0%	12.1%	2.5%	0.3%	-9.2%	-0.3%	-3.0%	-6.2%	-7.0%	-2.0%	-7.2%	-4.4%

Menu Inflation

	2018 Sep	2018 Oct	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Jul	2019 Aug	2019 Sep	2019 Year-to-date
Canada	4.3%	4.2%	4.1%	3.8%	3.5%	2.7%	2.8%	2.6%	2.5%	2.6%	2.6%	2.7%	2.7%	2.8%
Full-service Restaurants	3.8%	3.5%	3.5%	3.5%	3.1%	2.2%	2.1%	2.2%	2.0%	2.1%	2.2%	2.3%	2.4%	2.3%
Quick-service Restaurants	5.5%	5.6%	5.5%	4.7%	4.4%	3.7%	4.4%	3.6%	3.4%	3.9%	3.6%	3.7%	3.5%	3.8%
Cafeterias	4.1%	4.1%	4.1%	3.8%	3.5%	2.7%	2.8%	2.6%	2.5%	2.6%	2.7%	2.8%	2.8%	2.8%
Newfoundland and Labrador	2.3%	1.7%	1.6%	1.5%	0.9%	1.5%	0.7%	0.6%	0.2%	0.9%	0.7%	1.6%	1.7%	1.0%
Prince Edward Island	2.2%	1.6%	1.7%	0.3%	1.7%	1.9%	1.8%	3.9%	3.3%	3.7%	2.7%	2.0%	1.9%	2.5%
Nova Scotia	2.0%	2.1%	1.7%	1.4%	1.2%	1.0%	0.9%	0.8%	0.4%	1.0%	1.9%	1.7%	1.8%	1.2%
New Brunswick	2.2%	1.9%	1.9%	1.4%	1.6%	1.6%	1.8%	0.6%	2.0%	2.0%	2.0%	1.7%	1.7%	1.7%
Quebec	2.9%	2.7%	2.6%	2.8%	3.2%	3.3%	3.5%	3.3%	3.3%	3.4%	3.4%	3.6%	3.4%	3.4%
Ontario	6.3%	6.0%	6.1%	5.8%	4.5%	2.2%	2.4%	2.2%	1.9%	2.0%	1.9%	2.0%	2.1%	2.4%
Manitoba	1.8%	2.0%	1.6%	1.4%	2.3%	2.5%	2.6%	1.8%	1.5%	1.6%	1.2%	1.0%	1.0%	1.7%
Saskatchewan	2.1%	2.6%	2.7%	3.1%	3.1%	3.1%	3.3%	3.2%	3.4%	3.7%	3.3%	3.1%	3.3%	3.3%
Alberta	3.7%	4.0%	3.7%	2.7%	3.0%	2.8%	3.0%	2.9%	2.9%	3.3%	3.1%	3.2%	3.3%	3.1%
British Columbia	3.6%	3.6%	3.6%	3.0%	3.0%	3.0%	3.0%	2.9%	2.7%	3.1%	3.3%	3.5%	3.4%	3.1%

Source: Statistics Canada