

Preliminary: February 2016
Revised: January 2016

MONTHLY FAST FACTS



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

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2016

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2015 over 2014(%)	2014 over 2013(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	January	\$4,651.9	4.9%	4.9%	4.3%	5.5%
Sales by Sector (in \$millions)						
Full-service Restaurants	January	\$2,036.1	4.9%	4.9%	3.3%	5.8%
Quick-service Restaurants	January	\$2,071.4	6.0%	6.0%	5.9%	5.6%
Social & Contract Caterers	January	\$374.9	0.3%	0.3%	4.5%	6.3%
Drinking Places	January	\$169.5	2.8%	2.8%	-4.8%	-0.4%
Sales by Province (in \$millions)						
Newfoundland and Labrador	January	\$65.2	-0.3%	-0.3%	8.1%	4.3%
Prince Edward Island	January	\$14.3	5.3%	5.3%	5.8%	3.6%
Nova Scotia	January	\$109.8	7.3%	7.3%	4.8%	5.5%
New Brunswick	January	\$80.7	8.1%	8.1%	6.3%	3.4%
Quebec	January	\$820.9	5.1%	5.1%	1.6%	1.1%
Ontario	January	\$1,826.9	6.3%	6.3%	5.6%	6.6%
Manitoba	January	\$137.9	3.9%	3.9%	4.3%	5.3%
Saskatchewan	January	\$143.6	2.1%	2.1%	2.9%	5.1%
Alberta	January	\$671.4	-2.6%	-2.6%	0.9%	6.3%
British Columbia	January	\$768.0	9.2%	9.2%	6.7%	8.2%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	January	\$3,299.2	2.3%	2.3%	1.5%	3.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	January	\$1,428.9	2.1%	2.1%	0.6%	3.6%
Quick-service Restaurants	January	\$1,504.3	3.7%	3.7%	3.0%	4.1%
Social & Contract Caterers	January	\$265.9	-2.1%	-2.1%	1.7%	4.3%
Drinking Places	January	\$120.2	0.2%	0.2%	-7.4%	-2.3%
Sales by Province (in \$millions)						
Newfoundland and Labrador	January	\$43.9	-2.4%	-2.4%	4.9%	2.2%
Prince Edward Island	January	\$10.4	2.6%	2.6%	2.2%	3.6%
Nova Scotia	January	\$73.8	3.7%	3.7%	0.7%	4.1%
New Brunswick	January	\$56.6	6.2%	6.2%	3.8%	1.7%
Quebec	January	\$568.1	3.3%	3.3%	-1.2%	-2.4%
Ontario	January	\$1,313.4	3.2%	3.2%	2.9%	5.3%
Manitoba	January	\$93.4	1.0%	1.0%	1.0%	2.1%
Saskatchewan	January	\$99.6	0.8%	0.8%	0.4%	2.5%
Alberta	January	\$470.1	-5.7%	-5.7%	-2.3%	3.9%
British Columbia	January	\$572.3	6.8%	6.8%	4.4%	6.1%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2015 over 2014(%)	2014 over 2013(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	February	\$4,522.9	7.7%	6.3%	4.3%	5.5%
Sales by Sector (in \$millions)						
Full-service Restaurants	February	\$1,946.6	5.8%	5.3%	3.3%	5.8%
Quick-service Restaurants	February	\$2,012.2	10.7%	8.3%	5.9%	5.6%
Social & Contract Caterers	February	\$400.2	4.2%	2.3%	4.5%	6.3%
Drinking Places	February	\$164.0	3.2%	3.0%	-4.8%	-0.4%
Sales by Province (in \$millions)						
Newfoundland and Labrador	February	\$64.7	1.3%	0.5%	8.1%	4.3%
Prince Edward Island	February	\$14.2	15.3%	10.0%	5.8%	3.6%
Nova Scotia	February	\$107.8	12.0%	9.6%	4.8%	5.5%
New Brunswick	February	\$78.7	9.5%	8.8%	6.3%	3.4%
Quebec	February	\$790.0	7.5%	6.3%	1.6%	1.1%
Ontario	February	\$1,770.7	10.4%	8.3%	5.6%	6.6%
Manitoba	February	\$132.5	6.8%	5.3%	4.3%	5.3%
Saskatchewan	February	\$140.2	6.0%	4.0%	2.9%	5.1%
Alberta	February	\$660.3	0.3%	-1.2%	0.9%	6.3%
British Columbia	February	\$750.1	8.7%	8.9%	6.7%	8.2%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	February	\$3,198.7	4.8%	3.6%	1.5%	3.4%
Sales by Sector (in \$millions)						
Full-service Restaurants	February	\$1,361.3	2.8%	2.5%	0.6%	3.6%
Quick-service Restaurants	February	\$1,461.3	8.3%	5.9%	3.0%	4.1%
Social & Contract Caterers	February	\$283.0	1.5%	-0.3%	1.7%	4.3%
Drinking Places	February	\$116.0	0.5%	0.4%	-7.4%	-2.3%
Sales by Province (in \$millions)						
Newfoundland and Labrador	February	\$43.5	-0.6%	-1.5%	4.9%	2.2%
Prince Edward Island	February	\$10.2	12.4%	7.3%	2.2%	3.6%
Nova Scotia	February	\$72.4	8.2%	5.9%	0.7%	4.1%
New Brunswick	February	\$55.2	7.7%	6.9%	3.8%	1.7%
Quebec	February	\$546.3	5.6%	4.4%	-1.2%	-2.4%
Ontario	February	\$1,267.5	6.9%	5.0%	2.9%	5.3%
Manitoba	February	\$89.5	4.0%	2.4%	1.0%	2.1%
Saskatchewan	February	\$96.8	4.2%	2.4%	0.4%	2.5%
Alberta	February	\$461.8	-2.9%	-4.3%	-2.3%	3.9%
British Columbia	February	\$558.1	6.2%	6.5%	4.4%	6.1%

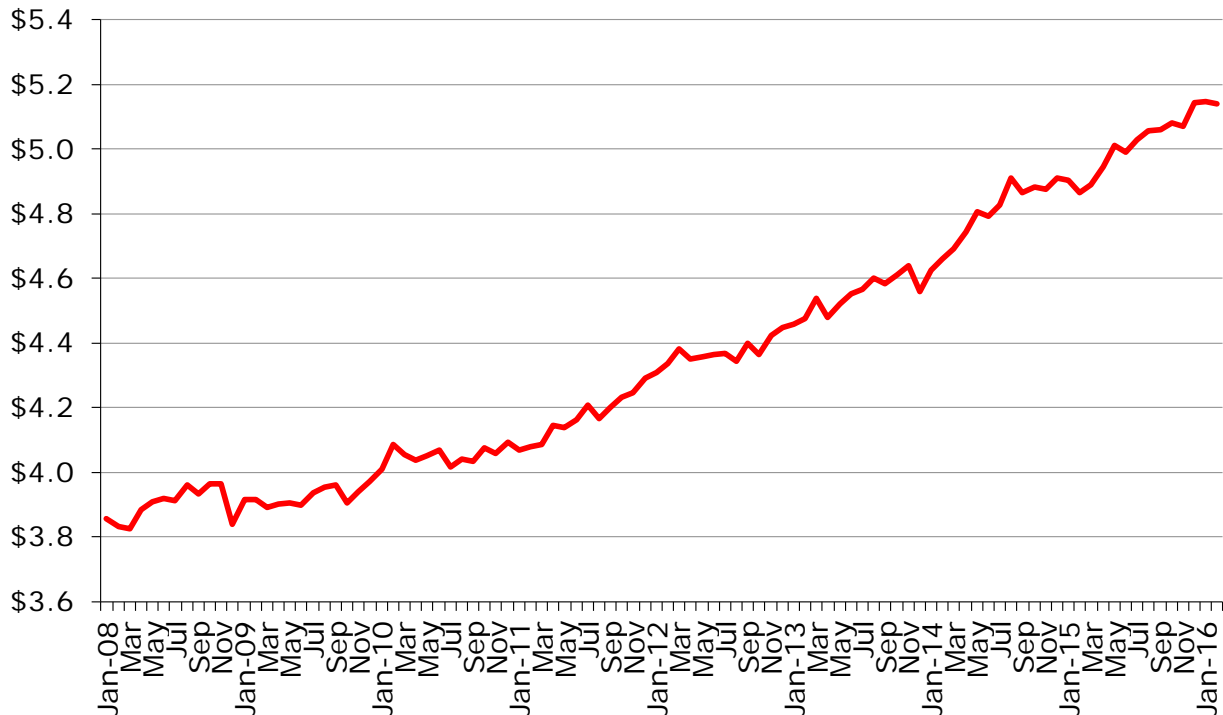
Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			February	January	December	November
NOMINAL GROWTH						
Sales (in \$millions)						
Total	February	\$5,139.7	-0.1%	0.1%	1.4%	-0.2%
Sales by Sector (in \$millions)						
Full-service Restaurants	February	\$415.4	-0.8%	-1.1%	-0.1%	-2.1%
Quick-service Restaurants	February	\$184.0	-1.2%	0.6%	0.5%	0.3%
Social & Contract Caterers	February	\$2,207.1	-0.6%	-0.7%	2.8%	-0.4%
Drinking Places	February	\$2,333.3	0.5%	1.0%	0.3%	0.3%
Sales by Province (in \$millions)						
Newfoundland and Labrador	February	\$75.2	-0.3%	-0.3%	-0.6%	-0.4%
Prince Edward Island	February	\$19.2	3.4%	-1.5%	1.8%	-1.4%
Nova Scotia	February	\$127.0	1.6%	0.0%	0.1%	0.3%
New Brunswick	February	\$92.9	0.4%	0.4%	0.4%	-0.1%
Quebec	February	\$923.2	-0.8%	0.9%	1.1%	0.2%
Ontario	February	\$2,027.2	0.3%	-0.3%	1.5%	-0.3%
Manitoba	February	\$150.3	0.7%	-1.5%	2.2%	0.1%
Saskatchewan	February	\$157.3	0.7%	0.0%	1.1%	-0.6%
Alberta	February	\$718.8	-0.3%	-1.2%	1.2%	0.0%
British Columbia	February	\$833.4	-0.9%	1.6%	2.1%	-0.5%

Source: Statistics Canada

Seasonally Adjusted Commercial Foodservice Sales
(in billions)



Commercial Foodservice Sales Trends

year-over-year nominal change

	2015 Feb	2015 Mar	2015 Apr	2015 May	2015 Jun	2015 Jul	2015 Aug	2015 Sep	2015 Oct	2015 Nov	2015 Dec	2016 Jan	2016 Feb	2016 Year-to-date
Canada	4.1%	3.0%	4.7%	4.5%	3.8%	5.0%	2.6%	4.5%	4.5%	3.0%	5.1%	4.9%	7.7%	6.3%
Full-service restaurants	3.2%	1.5%	3.3%	3.9%	2.7%	5.1%	1.2%	2.9%	2.8%	1.3%	5.4%	4.9%	5.8%	5.3%
Quick-service restaurants	5.8%	6.0%	7.0%	6.1%	5.2%	6.2%	4.5%	6.3%	6.3%	5.4%	5.9%	6.0%	10.7%	8.3%
Caterers	5.2%	1.3%	4.9%	5.1%	5.5%	4.5%	4.7%	5.6%	6.3%	2.4%	2.8%	0.3%	4.2%	2.3%
Drinking Places	-6.6%	-8.0%	-5.5%	-7.8%	-4.8%	-7.4%	-6.9%	-0.9%	-0.9%	-3.5%	-0.9%	2.8%	3.2%	3.0%
Newfoundland and Labrador	12.5%	11.0%	17.0%	12.2%	8.2%	9.8%	4.5%	7.5%	7.5%	3.1%	-1.1%	-0.3%	1.3%	0.5%
Full-service restaurants	4.2%	3.7%	7.6%	6.4%	0.9%	4.1%	-4.8%	0.9%	3.6%	2.4%	-1.4%	4.8%	9.1%	6.8%
Quick-service restaurants	4.5%	4.7%	6.5%	5.6%	4.3%	4.6%	5.4%	7.1%	7.6%	5.0%	3.5%	5.0%	10.7%	7.8%
Caterers	44.8%	36.9%	59.9%	44.5%	36.6%	43.8%	25.0%	20.7%	15.6%	3.4%	-9.0%	-18.1%	-22.5%	-20.5%
Drinking Places	-1.8%	7.8%	27.3%	5.1%	2.1%	2.1%	-9.7%	-3.5%	-5.5%	-11.6%	-8.7%	5.3%	8.9%	7.1%
Prince Edward Island	0.0%	8.1%	14.7%	6.7%	4.0%	2.8%	1.1%	8.8%	12.0%	5.3%	3.7%	5.3%	15.3%	10.0%
Full-service restaurants	-10.2%	-1.5%	14.5%	3.1%	1.2%	0.0%	-3.7%	6.4%	17.4%	0.8%	3.9%	7.6%	11.3%	9.4%
Quick-service restaurants	7.1%	13.4%	17.2%	11.7%	9.4%	8.5%	9.4%	14.1%	10.4%	7.4%	4.6%	5.1%	17.6%	11.0%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	1.4%	4.7%	8.0%	7.8%	3.6%	5.4%	0.6%	4.6%	5.7%	5.1%	5.0%	7.3%	12.0%	9.6%
Full-service restaurants	8.6%	13.8%	17.6%	18.4%	8.6%	9.9%	6.2%	12.1%	12.0%	8.9%	11.4%	12.7%	16.4%	14.5%
Quick-service restaurants	-1.2%	-0.2%	2.8%	2.8%	0.7%	2.7%	-2.7%	1.7%	3.2%	3.5%	2.9%	6.7%	11.3%	8.9%
Caterers	-5.9%	6.9%	5.3%	-4.0%	1.3%	4.4%	-7.3%	-7.0%	-0.6%	1.5%	-1.5%	-4.0%	-2.9%	-3.4%
Drinking Places	-8.4%	-13.3%	-3.2%	-4.7%	-1.4%	-0.7%	-4.0%	-2.2%	-2.5%	0.6%	-10.1%	-4.1%	15.2%	4.8%
New Brunswick	3.4%	6.0%	4.5%	4.1%	7.2%	7.4%	4.3%	9.5%	10.1%	8.0%	6.8%	8.1%	9.5%	8.8%
Full-service restaurants	3.8%	7.5%	10.6%	10.7%	18.4%	15.6%	8.2%	15.0%	17.4%	11.4%	11.7%	6.6%	11.7%	9.1%
Quick-service restaurants	3.8%	5.6%	2.1%	1.7%	2.7%	3.6%	2.8%	7.5%	6.7%	6.2%	4.5%	8.9%	8.8%	8.9%
Caterers	7.5%	14.1%	3.6%	4.4%	14.5%	11.5%	-5.9%	2.2%	6.4%	9.0%	4.4%	13.6%	5.5%	9.3%
Drinking Places	-10.1%	-8.7%	1.0%	-3.6%	-0.8%	8.7%	5.5%	11.8%	20.1%	10.1%	11.5%	0.3%	9.3%	4.7%

	2015 Feb	2015 Mar	2015 Apr	2015 May	2015 Jun	2015 Jul	2015 Aug	2015 Sep	2015 Oct	2015 Nov	2015 Dec	2016 Jan	2016 Feb	2016 Year-to-date
Quebec	-1.0%	-1.5%	-0.3%	1.9%	0.7%	2.9%	0.3%	4.8%	2.6%	1.7%	4.4%	5.1%	7.5%	6.3%
Full-service restaurants	-2.1%	-3.4%	-2.7%	1.8%	-0.8%	3.4%	-1.1%	2.6%	-1.0%	-1.5%	2.5%	1.7%	1.7%	1.7%
Quick-service restaurants	2.3%	3.2%	3.9%	3.3%	2.4%	3.7%	3.3%	7.7%	7.5%	6.2%	6.5%	9.4%	15.9%	12.5%
Caterers	5.8%	-0.1%	5.4%	5.4%	6.3%	2.2%	-2.0%	8.0%	4.7%	0.7%	5.5%	0.4%	3.3%	1.9%
Drinking Places	-20.3%	-16.3%	-14.1%	-12.2%	-6.3%	-7.9%	-5.0%	-1.2%	-0.9%	2.5%	8.0%	15.2%	11.1%	13.2%
Ontario	3.9%	4.0%	6.2%	6.1%	5.6%	6.3%	4.1%	4.4%	6.2%	5.2%	7.1%	6.3%	10.4%	8.3%
Full-service restaurants	3.2%	2.4%	5.3%	5.9%	6.4%	6.8%	2.0%	1.4%	4.9%	4.8%	8.9%	8.0%	10.3%	9.1%
Quick-service restaurants	5.0%	6.8%	7.8%	7.1%	5.8%	7.5%	9.2%	7.2%	6.8%	6.7%	7.0%	6.0%	11.2%	8.5%
Caterers	4.4%	0.8%	6.6%	8.2%	5.0%	5.2%	9.2%	6.4%	11.3%	4.0%	4.0%	2.0%	8.6%	5.4%
Drinking Places	-9.3%	-9.0%	-9.5%	-16.1%	-9.4%	-22.8%	-16.0%	-9.3%	-6.4%	-12.3%	-8.6%	0.2%	2.7%	1.4%
Manitoba	6.7%	3.6%	6.1%	3.8%	2.8%	1.8%	1.9%	3.7%	4.4%	4.1%	6.8%	3.9%	6.8%	5.3%
Full-service restaurants	4.9%	3.5%	4.8%	0.5%	0.9%	1.2%	1.7%	1.0%	4.9%	5.2%	10.0%	3.9%	4.7%	4.3%
Quick-service restaurants	3.0%	0.6%	3.6%	4.3%	0.4%	1.0%	-0.7%	2.7%	2.1%	0.7%	2.6%	1.4%	7.1%	4.1%
Caterers	40.4%	24.6%	34.1%	26.8%	31.1%	10.0%	19.4%	21.7%	12.6%	17.1%	14.8%	17.5%	18.3%	17.9%
Drinking Places	4.5%	-7.5%	-1.2%	-8.9%	-2.0%	0.0%	-2.2%	4.8%	8.6%	2.7%	0.4%	-4.9%	-11.3%	-8.1%
Saskatchewan	4.3%	4.9%	3.6%	3.3%	2.2%	4.3%	-0.5%	3.2%	1.4%	0.0%	1.8%	2.1%	6.0%	4.0%
Full-service restaurants	2.7%	4.1%	0.1%	-0.3%	-4.3%	1.7%	-4.3%	-1.8%	-3.6%	-6.4%	-4.7%	-2.9%	-1.4%	-2.2%
Quick-service restaurants	4.4%	4.8%	3.9%	4.4%	5.0%	4.8%	2.0%	5.1%	4.3%	4.0%	6.5%	7.1%	13.1%	10.0%
Caterers	17.4%	14.6%	17.7%	10.4%	9.3%	9.3%	-1.1%	8.7%	-1.9%	2.4%	5.2%	-7.1%	-0.8%	-3.9%
Drinking Places	1.8%	2.4%	12.8%	11.7%	18.0%	13.6%	5.2%	17.2%	17.4%	14.0%	11.2%	9.3%	14.4%	11.8%
Alberta	4.4%	1.6%	1.6%	1.7%	0.5%	1.9%	0.3%	0.1%	-1.8%	-2.9%	-0.9%	-2.6%	0.3%	-1.2%
Full-service restaurants	2.7%	-0.7%	-1.0%	-0.6%	-3.3%	0.4%	-1.1%	-1.9%	-5.4%	-6.1%	-2.8%	-3.8%	-3.4%	-3.6%
Quick-service restaurants	8.8%	7.3%	7.0%	6.7%	6.9%	5.8%	3.5%	3.4%	3.5%	2.7%	2.7%	0.3%	5.8%	3.0%
Caterers	-3.3%	-12.1%	-12.2%	-12.3%	-10.2%	-8.7%	-5.2%	-4.5%	-8.7%	-12.0%	-7.7%	-9.7%	-3.5%	-6.6%
Drinking Places	-5.1%	-5.1%	-2.4%	-4.3%	-9.2%	-8.0%	-10.4%	-7.6%	-9.2%	-11.0%	-5.8%	-8.4%	-10.5%	-9.5%
British Columbia	9.5%	5.1%	8.1%	5.6%	5.9%	7.7%	4.3%	8.3%	8.2%	4.3%	7.4%	9.2%	8.7%	8.9%
Full-service restaurants	9.2%	4.7%	8.6%	5.6%	4.8%	7.8%	4.2%	10.2%	9.4%	3.1%	8.7%	10.9%	8.9%	9.9%
Quick-service restaurants	11.7%	8.1%	11.1%	8.0%	7.6%	8.3%	5.8%	6.8%	8.1%	5.3%	7.1%	8.9%	9.6%	9.2%
Caterers	1.6%	-0.5%	-1.7%	0.3%	10.7%	8.3%	1.1%	5.5%	4.8%	9.1%	6.4%	6.6%	8.2%	7.4%
Drinking Places	9.1%	-3.0%	-2.2%	-3.4%	-2.2%	1.6%	-1.4%	7.4%	4.9%	0.3%	0.5%	0.5%	1.7%	1.1%

Menu Inflation

	2015 Mar	2015 Apr	2015 May	2015 Jun	2015 Jul	2015 Aug	2015 Sep	2015 Oct	2015 Nov	2015 Dec	2016 Jan	2016 Feb	2016 Mar	2016 Year-to-date
Canada	2.8%	2.7%	2.9%	2.7%	2.7%	2.8%	2.7%	2.7%	2.8%	2.8%	2.5%	2.7%	2.6%	2.6%
Full-service restaurants	2.9%	2.7%	2.9%	2.6%	2.6%	2.8%	2.8%	2.8%	2.7%	2.8%	2.7%	2.9%	2.7%	2.8%
Quick-service restaurants	2.8%	2.7%	3.0%	3.0%	2.9%	2.9%	2.6%	2.8%	3.0%	2.7%	2.2%	2.2%	2.4%	2.3%
Cafeteria	2.8%	2.7%	2.9%	2.7%	2.7%	2.8%	2.7%	2.8%	2.8%	2.8%	2.5%	2.6%	2.6%	2.6%
Newfoundland and Labrador	3.5%	3.5%	4.2%	4.1%	3.3%	2.6%	1.9%	2.0%	2.6%	2.3%	2.1%	1.8%	2.1%	2.0%
Prince Edward Island	3.5%	2.6%	4.3%	4.5%	4.6%	4.5%	3.1%	3.3%	3.4%	3.2%	2.6%	2.6%	2.7%	2.6%
Nova Scotia	4.2%	4.0%	5.2%	4.4%	4.0%	4.0%	3.6%	4.0%	3.9%	3.8%	3.5%	3.5%	3.5%	3.5%
New Brunswick	2.4%	2.7%	2.6%	2.4%	2.7%	2.3%	2.2%	2.6%	2.4%	2.2%	1.9%	1.6%	1.9%	1.8%
Quebec	3.3%	2.8%	3.2%	2.6%	2.6%	2.4%	2.6%	2.5%	2.4%	2.2%	1.8%	1.8%	1.8%	1.8%
Ontario	2.3%	2.2%	2.3%	2.3%	2.7%	3.2%	2.8%	2.8%	3.0%	3.3%	3.0%	3.3%	3.1%	3.1%
Manitoba	4.0%	4.2%	4.4%	2.7%	2.6%	2.7%	2.7%	3.0%	2.9%	2.7%	2.9%	2.7%	2.6%	2.7%
Saskatchewan	2.7%	2.3%	2.8%	3.3%	2.9%	2.7%	2.6%	2.3%	1.8%	1.5%	1.3%	1.7%	1.9%	1.6%
Alberta	3.2%	3.3%	3.9%	3.8%	3.3%	3.4%	3.3%	3.4%	3.4%	3.3%	3.3%	3.3%	3.2%	3.3%
British Columbia	2.3%	2.1%	2.4%	2.3%	2.1%	2.1%	2.2%	2.3%	2.4%	2.3%	2.3%	2.3%	2.4%	2.3%

Source: Statistics Canada