

Preliminary: October 2016
Revised: September 2016

MONTHLY FAST FACTS



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

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2017

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2015 over 2014(%)	2014 over 2013(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	September	\$5,644.5	8.0%	6.6%	5.2%	5.1%
Sales by Sector (in \$millions)						
Full-service Restaurants	September	\$2,433.3	9.0%	5.8%	4.5%	5.6%
Quick-service Restaurants	September	\$2,483.4	7.7%	8.0%	6.7%	4.8%
Social & Contract Caterers	September	\$521.6	4.6%	4.2%	4.6%	6.8%
Drinking Places	September	\$206.1	8.0%	5.5%	-2.1%	0.4%
Sales by Province (in \$millions)						
Newfoundland and Labrador	September	\$76.5	4.0%	4.7%	3.4%	2.6%
Prince Edward Island	September	\$21.5	2.0%	3.2%	7.8%	2.7%
Nova Scotia	September	\$139.7	5.8%	6.1%	5.5%	5.2%
New Brunswick	September	\$96.6	3.1%	7.7%	6.9%	3.5%
Quebec	September	\$1,036.7	8.3%	7.9%	3.3%	1.3%
Ontario	September	\$2,247.5	8.3%	7.3%	7.0%	6.0%
Manitoba	September	\$170.2	10.1%	7.6%	6.1%	4.6%
Saskatchewan	September	\$160.0	4.6%	2.5%	3.0%	3.4%
Alberta	September	\$753.2	1.5%	0.2%	1.7%	6.4%
British Columbia	September	\$926.7	14.4%	10.3%	6.8%	7.6%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	September	\$3,944.4	5.3%	3.9%	2.4%	3.1%
Sales by Sector (in \$millions)						
Full-service Restaurants	September	\$1,680.5	6.2%	2.9%	1.7%	3.3%
Quick-service Restaurants	September	\$1,782.8	5.1%	5.7%	3.8%	3.3%
Social & Contract Caterers	September	\$364.5	2.0%	1.6%	1.8%	4.7%
Drinking Places	September	\$144.0	5.3%	2.9%	-4.7%	-1.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	September	\$49.5	-0.9%	1.7%	0.4%	0.5%
Prince Edward Island	September	\$15.3	-0.1%	0.6%	4.0%	2.7%
Nova Scotia	September	\$92.5	2.6%	3.1%	1.4%	3.9%
New Brunswick	September	\$65.6	-0.9%	4.8%	4.3%	1.8%
Quebec	September	\$705.2	6.0%	5.8%	0.5%	-2.2%
Ontario	September	\$1,600.8	5.9%	4.3%	4.2%	4.7%
Manitoba	September	\$113.8	7.5%	4.7%	2.7%	1.4%
Saskatchewan	September	\$109.6	3.2%	0.8%	0.5%	0.8%
Alberta	September	\$517.3	-1.8%	-3.0%	-1.6%	3.9%
British Columbia	September	\$678.9	11.1%	7.6%	4.5%	6.9%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

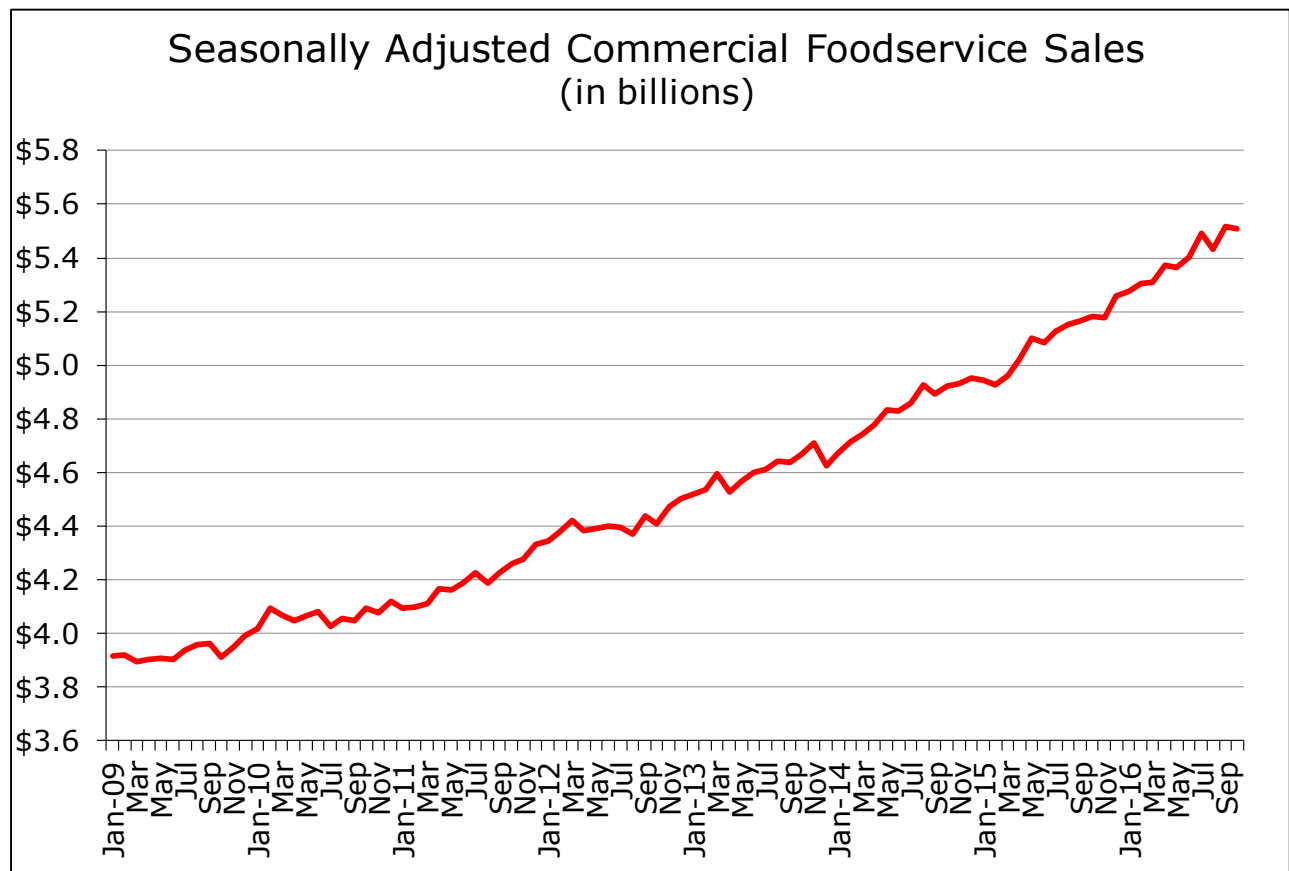
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2015 over 2014(%)	2014 over 2013(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	October	\$5,608.6	5.0%	6.4%	5.2%	5.1%
Sales by Sector (in \$millions)						
Full-service Restaurants	October	\$2,354.5	5.0%	5.7%	4.5%	5.6%
Quick-service Restaurants	October	\$2,518.7	5.6%	7.7%	6.7%	4.8%
Social & Contract Caterers	October	\$524.6	1.8%	3.9%	4.6%	6.8%
Drinking Places	October	\$210.8	5.4%	5.5%	-2.1%	0.4%
Sales by Province (in \$millions)						
Newfoundland and Labrador	October	\$77.8	2.4%	4.4%	3.4%	2.6%
Prince Edward Island	October	\$19.9	1.4%	3.1%	7.8%	2.7%
Nova Scotia	October	\$137.7	3.4%	5.8%	5.5%	5.2%
New Brunswick	October	\$101.2	3.2%	7.2%	6.9%	3.5%
Quebec	October	\$1,039.4	6.3%	7.7%	3.3%	1.3%
Ontario	October	\$2,244.2	5.0%	7.0%	7.0%	6.0%
Manitoba	October	\$176.6	6.4%	7.4%	6.1%	4.6%
Saskatchewan	October	\$161.4	0.6%	2.3%	3.0%	3.4%
Alberta	October	\$764.9	0.7%	0.2%	1.7%	6.4%
British Columbia	October	\$870.4	9.0%	10.2%	6.8%	7.6%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	October	\$3,908.4	2.3%	3.7%	2.4%	3.1%
Sales by Sector (in \$millions)						
Full-service Restaurants	October	\$1,622.7	2.3%	2.9%	1.7%	3.3%
Quick-service Restaurants	October	\$1,799.1	3.0%	5.4%	3.8%	3.3%
Social & Contract Caterers	October	\$365.6	-0.8%	1.3%	1.8%	4.7%
Drinking Places	October	\$146.9	2.7%	2.8%	-4.7%	-1.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	October	\$50.4	-2.2%	1.3%	0.4%	0.5%
Prince Edward Island	October	\$14.0	-1.3%	0.4%	4.0%	2.7%
Nova Scotia	October	\$90.7	0.5%	2.8%	1.4%	3.9%
New Brunswick	October	\$68.6	-0.4%	4.2%	4.3%	1.8%
Quebec	October	\$706.1	3.9%	5.6%	0.5%	-2.2%
Ontario	October	\$1,593.9	2.6%	4.2%	4.2%	4.7%
Manitoba	October	\$117.8	3.9%	4.6%	2.7%	1.4%
Saskatchewan	October	\$110.3	-1.0%	0.6%	0.5%	0.8%
Alberta	October	\$523.2	-2.8%	-3.0%	-1.6%	3.9%
British Columbia	October	\$635.8	5.9%	7.4%	4.5%	6.9%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			October	September	August	July
NOMINAL GROWTH						
Sales (in \$millions)						
Total	October	\$5,507.7	-0.2%	1.6%	-1.1%	1.6%
Sales by Sector (in \$millions)						
Full-service Restaurants	October	\$2,385.6	-0.7%	1.8%	-1.6%	2.5%
Quick-service Restaurants	October	\$2,450.8	0.4%	1.2%	0.7%	0.3%
Social & Contract Caterers	October	\$462.7	-1.5%	2.5%	-7.8%	4.7%
Drinking Places	October	\$208.5	2.2%	1.1%	1.2%	-0.5%
Sales by Province (in \$millions)						
Newfoundland and Labrador	October	\$74.7	0.8%	-1.1%	-1.9%	1.4%
Prince Edward Island	October	\$20.0	1.9%	2.1%	-3.6%	3.5%
Nova Scotia	October	\$132.4	-0.5%	-1.8%	3.3%	0.4%
New Brunswick	October	\$98.0	2.3%	-1.1%	-0.4%	0.3%
Quebec	October	\$1,021.4	0.4%	2.1%	-0.6%	2.2%
Ontario	October	\$2,185.7	0.1%	2.3%	-2.8%	2.1%
Manitoba	October	\$168.1	0.0%	2.4%	0.8%	0.0%
Saskatchewan	October	\$154.8	-1.2%	1.4%	2.3%	-3.9%
Alberta	October	\$744.0	-0.2%	-1.6%	1.8%	0.2%
British Columbia	October	\$893.4	-1.6%	2.7%	-1.2%	2.6%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2015 Oct	2015 Nov	2015 Dec	2016 Jan	2016 Feb	2016 Mar	2016 Apr	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Year-to-date
Canada	5.7%	4.0%	6.3%	6.5%	10.0%	6.3%	9.1%	3.1%	6.5%	6.8%	4.3%	8.0%	5.0%	6.4%
Full-service restaurants	4.1%	2.4%	6.3%	5.7%	7.7%	3.9%	8.7%	1.4%	5.4%	7.5%	3.5%	9.0%	5.0%	5.7%
Quick-service restaurants	7.6%	6.0%	7.0%	8.3%	14.0%	9.4%	10.1%	5.3%	7.5%	5.4%	6.1%	7.7%	5.6%	7.7%
Caterers	6.1%	4.2%	4.9%	2.5%	4.3%	1.4%	4.2%	2.3%	6.9%	12.9%	-0.9%	4.6%	1.8%	3.9%
Drinking Places	1.1%	0.2%	2.6%	4.1%	5.6%	8.4%	11.1%	-0.4%	6.9%	4.6%	1.8%	8.0%	5.4%	5.5%
Newfoundland and Labrador	1.2%	7.6%	1.0%	3.4%	8.0%	6.4%	3.4%	-0.3%	6.8%	6.0%	5.0%	4.0%	2.4%	4.4%
Full-service restaurants	4.1%	2.2%	-1.0%	1.6%	11.6%	9.5%	3.3%	-0.4%	12.1%	13.9%	9.8%	8.6%	4.3%	7.6%
Quick-service restaurants	8.7%	4.6%	2.7%	4.1%	9.5%	6.0%	4.5%	3.4%	7.3%	4.6%	4.4%	5.4%	3.6%	5.2%
Caterers	-15.3%	36.7%	6.2%	6.8%	1.7%	5.7%	3.1%	-8.2%	-3.8%	-4.2%	-0.4%	-7.8%	-5.4%	-1.5%
Drinking Places	-7.6%	-15.7%	-16.4%	-4.2%	1.0%	-2.1%	-5.2%	-6.7%	5.4%	3.3%	-0.7%	7.9%	11.0%	1.0%
Prince Edward Island	12.1%	5.6%	4.2%	7.2%	13.2%	5.3%	-0.9%	-1.8%	2.6%	6.9%	-0.9%	2.0%	1.4%	3.1%
Full-service restaurants	15.5%	-0.1%	3.6%	7.8%	10.5%	1.0%	-8.4%	-5.5%	4.7%	14.4%	1.3%	3.2%	2.1%	3.6%
Quick-service restaurants	11.9%	8.8%	5.1%	7.5%	15.8%	8.1%	4.3%	0.8%	2.3%	2.1%	-2.4%	2.8%	1.5%	3.6%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	6.8%	5.7%	6.1%	9.3%	11.3%	6.0%	5.8%	1.3%	6.1%	3.6%	7.7%	5.8%	3.4%	5.8%
Full-service restaurants	10.2%	7.2%	9.8%	13.9%	7.9%	-1.3%	-0.6%	-0.7%	6.7%	10.7%	15.6%	9.2%	2.6%	6.6%
Quick-service restaurants	6.7%	5.9%	5.4%	9.7%	16.4%	13.7%	12.7%	3.1%	5.4%	-0.8%	1.6%	3.8%	4.2%	6.3%
Caterers	2.2%	4.1%	2.7%	-0.9%	2.0%	-1.8%	-5.3%	-0.5%	3.4%	-4.5%	5.5%	-2.5%	1.4%	-0.5%
Drinking Places	-7.4%	-4.3%	-8.5%	-9.0%	6.7%	4.8%	7.3%	1.6%	11.9%	0.6%	2.6%	14.3%	6.6%	4.7%
New Brunswick	10.8%	8.4%	6.9%	10.3%	14.3%	8.7%	9.4%	8.1%	7.4%	5.8%	5.0%	3.1%	3.2%	7.2%
Full-service restaurants	15.4%	10.1%	8.5%	9.5%	27.8%	14.6%	16.0%	20.2%	17.0%	16.2%	10.5%	4.8%	6.1%	14.0%
Quick-service restaurants	8.4%	7.4%	6.0%	10.6%	9.2%	6.3%	6.0%	2.9%	2.5%	1.2%	1.2%	1.9%	1.2%	3.9%
Caterers	6.1%	9.0%	8.1%	18.5%	9.4%	11.7%	13.1%	10.0%	7.2%	-3.0%	31.1%	7.8%	10.8%	11.5%
Drinking Places	22.0%	9.6%	6.4%	1.4%	-1.9%	-2.7%	5.7%	-6.6%	8.4%	-1.4%	-2.8%	2.1%	0.6%	0.3%

	2015 Oct	2015 Nov	2015 Dec	2016 Jan	2016 Feb	2016 Mar	2016 Apr	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Year-to-date
Quebec	4.7%	3.4%	7.6%	9.7%	13.2%	11.6%	12.2%	2.1%	5.7%	7.0%	4.3%	8.3%	6.3%	7.7%
Full-service restaurants	1.4%	0.7%	5.3%	5.7%	10.1%	9.6%	11.9%	-1.4%	2.9%	6.1%	2.8%	8.2%	7.0%	6.0%
Quick-service restaurants	8.9%	6.3%	10.1%	15.2%	18.4%	14.8%	13.6%	5.8%	8.7%	5.5%	4.9%	7.6%	5.8%	9.5%
Caterers	5.4%	2.0%	6.8%	4.0%	5.8%	4.4%	0.3%	4.1%	2.7%	21.7%	12.8%	7.6%	2.7%	6.3%
Drinking Places	4.7%	10.9%	13.8%	16.1%	17.1%	17.3%	21.3%	6.3%	15.0%	12.6%	4.1%	15.0%	9.3%	13.1%
Ontario	8.1%	6.4%	8.4%	7.4%	11.8%	6.2%	10.3%	3.2%	8.0%	8.2%	3.7%	8.3%	5.0%	7.0%
Full-service restaurants	6.3%	5.3%	9.4%	8.0%	12.0%	5.3%	11.9%	1.6%	7.8%	8.6%	4.2%	9.9%	6.8%	7.5%
Quick-service restaurants	9.1%	8.4%	8.7%	8.0%	13.2%	8.3%	9.6%	5.1%	8.1%	6.1%	5.5%	7.2%	4.9%	7.4%
Caterers	12.6%	5.5%	5.5%	2.4%	4.4%	-2.1%	4.0%	1.7%	10.0%	20.7%	-7.3%	8.8%	0.1%	4.1%
Drinking Places	-2.2%	-8.3%	-2.9%	1.7%	11.4%	13.0%	23.0%	-2.7%	-2.8%	-1.7%	-0.9%	-1.6%	-2.5%	3.5%
Manitoba	7.9%	7.3%	8.9%	8.4%	10.3%	8.2%	9.8%	3.4%	7.1%	6.4%	5.3%	10.1%	6.4%	7.4%
Full-service restaurants	8.5%	8.3%	10.9%	7.0%	0.2%	-1.1%	3.9%	-4.9%	2.1%	1.0%	-4.1%	2.9%	-5.3%	0.0%
Quick-service restaurants	6.2%	4.4%	6.1%	8.1%	19.4%	15.8%	14.2%	9.0%	11.7%	10.7%	14.1%	12.2%	10.5%	12.4%
Caterers	12.5%	17.1%	14.2%	18.9%	18.8%	14.0%	14.1%	15.9%	4.0%	9.0%	3.1%	32.4%	37.0%	17.3%
Drinking Places	12.9%	6.9%	4.3%	-2.4%	-3.6%	1.4%	13.5%	0.1%	19.9%	8.4%	12.4%	3.5%	-3.5%	5.1%
Saskatchewan	2.5%	0.4%	3.4%	2.9%	6.8%	3.1%	5.8%	-1.0%	2.5%	-2.0%	0.8%	4.6%	0.6%	2.3%
Full-service restaurants	2.3%	-1.1%	3.3%	1.3%	-3.0%	-5.8%	1.6%	-6.5%	-7.2%	-12.2%	-8.6%	-4.4%	-9.2%	-5.6%
Quick-service restaurants	3.2%	2.0%	4.5%	6.2%	20.2%	13.7%	11.9%	7.4%	12.6%	9.1%	11.6%	14.3%	10.7%	11.6%
Caterers	-7.9%	-5.6%	8.2%	-4.8%	1.5%	2.8%	3.1%	-4.6%	8.7%	-1.5%	0.9%	1.2%	4.6%	1.3%
Drinking Places	9.9%	6.9%	-7.9%	-1.2%	-6.0%	-6.0%	-4.5%	-17.6%	-5.6%	-10.7%	-10.7%	1.9%	-5.3%	-6.8%
Alberta	-1.8%	-2.4%	-0.6%	-1.9%	2.5%	-1.5%	1.7%	0.4%	-0.3%	-1.3%	0.5%	1.5%	0.7%	0.2%
Full-service restaurants	-3.7%	-4.5%	-1.6%	-3.5%	-3.6%	-7.5%	-2.2%	-2.3%	-4.9%	-4.3%	-4.8%	0.4%	-1.8%	-3.5%
Quick-service restaurants	1.6%	1.0%	1.0%	1.0%	12.3%	5.3%	7.1%	3.3%	3.1%	1.0%	4.9%	5.0%	4.2%	4.6%
Caterers	-6.4%	-8.8%	-5.2%	-8.4%	-6.7%	-5.9%	-3.2%	0.0%	3.9%	-1.4%	-0.9%	-13.5%	-3.9%	-4.2%
Drinking Places	-6.1%	-0.7%	2.5%	0.0%	-5.9%	0.1%	-2.3%	-1.1%	5.7%	9.3%	15.9%	10.3%	-0.4%	3.0%
British Columbia	7.9%	4.0%	6.9%	8.6%	9.4%	8.3%	11.2%	7.7%	10.8%	13.0%	9.1%	14.4%	9.0%	10.2%
Full-service restaurants	8.0%	3.2%	7.5%	8.7%	8.1%	7.2%	11.3%	9.5%	13.7%	19.7%	10.7%	19.2%	9.7%	11.9%
Quick-service restaurants	9.0%	4.5%	6.4%	9.6%	11.9%	9.2%	10.7%	7.2%	8.1%	7.6%	9.8%	11.8%	8.2%	9.3%
Caterers	5.6%	9.3%	8.9%	9.3%	11.8%	12.4%	17.6%	5.7%	8.8%	7.4%	4.0%	4.1%	4.8%	8.3%
Drinking Places	3.1%	-1.1%	2.2%	0.7%	0.9%	6.6%	4.6%	0.2%	9.5%	3.2%	-2.7%	9.5%	16.4%	4.8%

Menu Inflation

	2015 Nov	2015 Dec	2016 Jan	2016 Feb	2016 Mar	2016 Apr	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Year-to-date
Canada	2.8%	2.8%	2.5%	2.7%	2.6%	2.7%	2.6%	2.6%	2.7%	2.5%	2.5%	2.6%	2.5%	2.6%
Full-service restaurants	2.7%	2.8%	2.7%	2.9%	2.7%	2.8%	2.9%	2.9%	2.9%	2.7%	2.6%	2.7%	2.5%	2.8%
Quick-service restaurants	3.0%	2.7%	2.2%	2.2%	2.4%	2.4%	2.0%	2.0%	2.1%	2.2%	2.4%	2.6%	2.4%	2.3%
Cafeteria	2.8%	2.8%	2.5%	2.6%	2.6%	2.7%	2.6%	2.6%	2.7%	2.5%	2.6%	2.6%	2.5%	2.6%
Newfoundland and Labrador	2.6%	2.3%	2.1%	1.8%	2.1%	2.5%	1.8%	1.5%	4.1%	4.8%	5.0%	4.8%	4.5%	3.2%
Prince Edward Island	3.4%	3.2%	2.6%	2.6%	2.7%	3.9%	3.1%	3.2%	2.3%	2.0%	2.2%	2.8%	1.9%	2.7%
Nova Scotia	3.9%	3.8%	3.5%	3.5%	3.5%	3.3%	2.1%	2.4%	2.5%	2.9%	3.1%	2.9%	2.9%	2.9%
New Brunswick	2.4%	2.2%	1.9%	1.6%	1.9%	2.0%	2.3%	2.4%	4.2%	4.5%	4.1%	3.7%	3.9%	2.9%
Quebec	2.4%	2.2%	1.8%	1.8%	1.8%	2.2%	1.8%	2.1%	2.0%	1.9%	2.2%	2.4%	2.1%	2.0%
Ontario	3.0%	3.3%	3.0%	3.3%	3.1%	3.2%	3.0%	2.9%	2.6%	2.3%	2.3%	2.3%	2.2%	2.7%
Manitoba	2.9%	2.7%	2.9%	2.7%	2.6%	2.8%	2.7%	2.7%	3.2%	2.9%	2.5%	2.3%	1.6%	2.6%
Saskatchewan	1.8%	1.5%	1.3%	1.7%	1.9%	2.0%	1.7%	1.5%	1.7%	1.6%	1.4%	1.6%	2.0%	1.7%
Alberta	3.4%	3.3%	3.3%	3.3%	3.2%	3.2%	3.3%	3.3%	3.1%	3.2%	3.4%	3.5%	3.4%	3.3%
British Columbia	2.4%	2.3%	2.3%	2.3%	2.4%	2.3%	2.3%	2.5%	3.1%	2.9%	2.9%	2.9%	2.6%	2.6%

Source: Statistics Canada