

Preliminary: December 2016
Revised: November 2016

MONTHLY FAST FACTS



**Restaurants
Canada**

The voice of foodservice | La voix des services alimentaires

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2017

COMMERCIAL FOODSERVICE SALES

	Period	Amount	This period over year ago (%)	Year-to- date (%)	2015 over 2014(%)	2014 over 2013(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	November	\$5,310.6	6.3%	6.4%	5.2%	5.1%
Sales by Sector (in \$millions)						
Full-service Restaurants	November	\$2,242.7	5.6%	5.6%	4.5%	5.6%
Quick-service Restaurants	November	\$2,401.4	8.3%	7.8%	6.7%	4.8%
Social & Contract Caterers	November	\$471.1	-0.6%	2.9%	4.6%	6.8%
Drinking Places	November	\$195.4	7.2%	5.7%	-2.1%	0.4%
Sales by Province (in \$millions)						
Newfoundland and Labrador	November	\$71.5	-2.2%	3.6%	3.4%	2.6%
Prince Edward Island	November	\$17.0	1.2%	2.6%	7.8%	2.7%
Nova Scotia	November	\$126.9	3.7%	5.6%	5.5%	5.2%
New Brunswick	November	\$95.1	5.0%	7.0%	6.9%	3.5%
Quebec	November	\$972.8	8.7%	7.8%	3.3%	1.3%
Ontario	November	\$2,142.1	6.0%	6.9%	7.0%	6.0%
Manitoba	November	\$166.6	7.2%	7.4%	6.1%	4.6%
Saskatchewan	November	\$154.2	4.8%	2.5%	3.0%	3.4%
Alberta	November	\$733.2	2.2%	0.3%	1.7%	6.4%
British Columbia	November	\$816.4	9.4%	10.0%	6.8%	7.6%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	November	\$3,693.0	3.7%	3.7%	2.4%	3.1%
Sales by Sector (in \$millions)						
Full-service Restaurants	November	\$1,543.5	2.9%	2.8%	1.7%	3.3%
Quick-service Restaurants	November	\$1,711.6	5.8%	5.4%	3.8%	3.3%
Social & Contract Caterers	November	\$327.6	-3.1%	0.3%	1.8%	4.7%
Drinking Places	November	\$135.9	4.6%	3.0%	-4.7%	-1.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	November	\$46.2	-6.3%	0.4%	0.4%	0.5%
Prince Edward Island	November	\$12.0	-0.6%	0.0%	4.0%	2.7%
Nova Scotia	November	\$83.5	0.8%	2.6%	1.4%	3.9%
New Brunswick	November	\$64.4	1.1%	4.0%	4.3%	1.8%
Quebec	November	\$659.9	6.4%	5.7%	0.5%	-2.2%
Ontario	November	\$1,516.0	3.8%	4.0%	4.2%	4.7%
Manitoba	November	\$111.7	5.6%	4.6%	2.7%	1.4%
Saskatchewan	November	\$105.2	2.7%	0.8%	0.5%	0.8%
Alberta	November	\$501.2	-1.2%	-2.9%	-1.6%	3.9%
British Columbia	November	\$596.4	6.6%	7.2%	4.5%	6.9%

Source: Statistics Canada

COMMERCIAL FOODSERVICE SALES

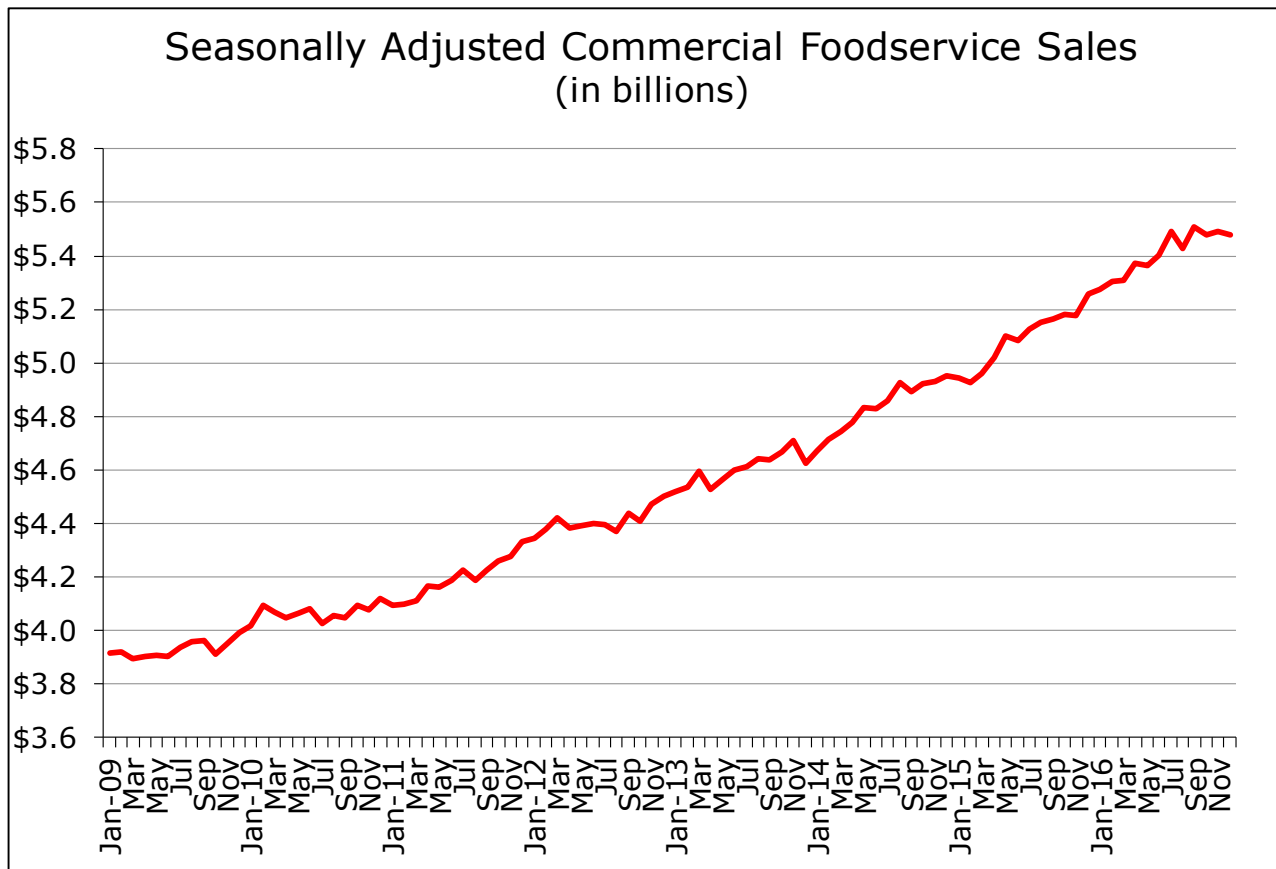
	Period	Amount	This period over year ago (%)	Year-to- date (%)	2015 over 2014(%)	2014 over 2013(%)
NOMINAL GROWTH						
Sales (in \$millions)						
Total	December	\$5,611.5	5.5%	6.3%	5.2%	5.1%
Sales by Sector (in \$millions)						
Full-service Restaurants	December	\$2,540.1	6.5%	5.7%	4.5%	5.6%
Quick-service Restaurants	December	\$2,401.2	5.5%	7.6%	6.7%	4.8%
Social & Contract Caterers	December	\$459.9	0.6%	2.7%	4.6%	6.8%
Drinking Places	December	\$210.3	4.1%	5.5%	-2.1%	0.4%
Sales by Province (in \$millions)						
Newfoundland and Labrador	December	\$74.5	-1.3%	3.2%	3.4%	2.6%
Prince Edward Island	December	\$16.2	-6.4%	1.9%	7.8%	2.7%
Nova Scotia	December	\$125.7	-0.2%	5.1%	5.5%	5.2%
New Brunswick	December	\$96.2	2.1%	6.6%	6.9%	3.5%
Quebec	December	\$1,035.4	8.7%	7.8%	3.3%	1.3%
Ontario	December	\$2,243.7	4.6%	6.7%	7.0%	6.0%
Manitoba	December	\$170.0	3.7%	7.0%	6.1%	4.6%
Saskatchewan	December	\$157.3	3.1%	2.5%	3.0%	3.4%
Alberta	December	\$765.3	2.3%	0.5%	1.7%	6.4%
British Columbia	December	\$912.1	9.9%	10.0%	6.8%	7.6%
REAL GROWTH						
Sales (in 2002 \$ millions)						
Total	December	\$3,896.9	3.1%	3.6%	2.4%	3.1%
Sales by Sector (in \$millions)						
Full-service Restaurants	December	\$1,742.2	4.0%	2.9%	1.7%	3.3%
Quick-service Restaurants	December	\$1,715.1	3.2%	5.2%	3.8%	3.3%
Social & Contract Caterers	December	\$319.4	-1.7%	0.2%	1.8%	4.7%
Drinking Places	December	\$146.1	1.7%	2.9%	-4.7%	-1.6%
Sales by Province (in \$millions)						
Newfoundland and Labrador	December	\$48.0	-5.7%	-0.1%	0.4%	0.5%
Prince Edward Island	December	\$11.5	-8.1%	-0.6%	4.0%	2.7%
Nova Scotia	December	\$82.3	-3.1%	2.2%	1.4%	3.9%
New Brunswick	December	\$65.1	-1.7%	3.5%	4.3%	1.8%
Quebec	December	\$701.5	6.3%	5.7%	0.5%	-2.2%
Ontario	December	\$1,583.4	2.4%	3.9%	4.2%	4.7%
Manitoba	December	\$113.5	1.9%	4.4%	2.7%	1.4%
Saskatchewan	December	\$107.0	1.0%	0.8%	0.5%	0.8%
Alberta	December	\$523.1	-0.7%	-2.7%	-1.6%	3.9%
British Columbia	December	\$664.8	7.2%	7.2%	4.5%	6.9%

Source: Statistics Canada

SEASONALLY ADJUSTED FOODSERVICE SALES

	Period	Amount	Month-over-month change			
			December	November	October	September
NOMINAL GROWTH						
Sales (in \$millions)						
Total	December	\$5,480.8	-0.2%	0.2%	-0.5%	1.5%
Sales by Sector (in \$millions)						
Full-service Restaurants	December	\$2,401.0	1.0%	-0.1%	-0.7%	1.7%
Quick-service Restaurants	December	\$2,435.6	-1.1%	0.5%	0.3%	1.1%
Social & Contract Caterers	December	\$445.6	-0.7%	1.0%	-4.9%	2.7%
Drinking Places	December	\$198.6	-3.8%	-1.4%	2.9%	0.8%
Sales by Province (in \$millions)						
Newfoundland and Labrador	December	\$71.8	-0.7%	-1.5%	-0.3%	-1.5%
Prince Edward Island	December	\$18.6	-3.4%	-0.5%	-0.4%	1.3%
Nova Scotia	December	\$127.0	-2.0%	-1.2%	-1.3%	-1.9%
New Brunswick	December	\$95.8	-1.3%	-0.9%	2.1%	-0.7%
Quebec	December	\$1,030.5	0.8%	0.2%	0.3%	2.2%
Ontario	December	\$2,163.1	-0.7%	0.2%	-0.1%	2.1%
Manitoba	December	\$164.1	-2.3%	0.5%	-0.8%	2.7%
Saskatchewan	December	\$157.2	-0.5%	1.7%	-1.2%	1.6%
Alberta	December	\$746.0	-0.2%	0.8%	-0.4%	-1.6%
British Columbia	December	\$890.9	0.6%	0.0%	-2.3%	2.7%

Source: Statistics Canada



Commercial Foodservice Sales Trends

year-over-year nominal change

	2015 Dec	2016 Jan	2016 Feb	2016 Mar	2016 Apr	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	2016 Year-to-date
Canada	6.3%	6.5%	10.0%	6.3%	9.1%	3.1%	6.5%	6.8%	4.3%	7.8%	4.4%	6.3%	5.5%	6.3%
Full-service restaurants	6.3%	5.7%	7.7%	3.9%	8.7%	1.4%	5.4%	7.5%	3.5%	8.8%	4.7%	5.6%	6.5%	5.7%
Quick-service restaurants	7.0%	8.3%	14.0%	9.4%	10.1%	5.3%	7.5%	5.4%	6.1%	7.7%	5.6%	8.3%	5.5%	7.6%
Caterers	4.9%	2.5%	4.3%	1.4%	4.2%	2.3%	6.9%	12.9%	-0.9%	4.2%	-2.9%	-0.6%	0.6%	2.7%
Drinking Places	2.6%	4.1%	5.6%	8.4%	11.1%	-0.4%	6.9%	4.6%	1.8%	8.0%	5.6%	7.2%	4.1%	5.5%
Newfoundland and Labrador	1.0%	3.4%	8.0%	6.4%	3.4%	-0.3%	6.8%	6.0%	5.0%	3.8%	0.7%	-2.2%	-1.3%	3.2%
Full-service restaurants	-1.0%	1.6%	11.6%	9.5%	3.3%	-0.4%	12.1%	13.9%	9.8%	8.0%	-0.5%	-6.7%	-4.7%	4.9%
Quick-service restaurants	2.7%	4.1%	9.5%	6.0%	4.5%	3.4%	7.3%	4.6%	4.4%	5.4%	4.0%	3.5%	-0.7%	4.5%
Caterers	6.2%	6.8%	1.7%	5.7%	3.1%	-8.2%	-3.8%	-4.2%	-0.4%	-7.1%	-8.3%	n.a.	n.a.	n.a.
Drinking Places	-16.4%	-4.2%	1.0%	-2.1%	-5.2%	-6.7%	5.4%	3.3%	-0.7%	5.8%	8.7%	n.a.	n.a.	n.a.
Prince Edward Island	4.2%	7.2%	13.2%	5.3%	-0.9%	-1.8%	2.6%	6.9%	-0.9%	2.1%	-2.1%	1.2%	-6.4%	1.9%
Full-service restaurants	3.6%	7.8%	10.5%	1.0%	-8.4%	-5.5%	4.7%	14.4%	1.3%	3.3%	-5.2%	2.3%	-13.6%	1.8%
Quick-service restaurants	5.1%	7.5%	15.8%	8.1%	4.3%	0.8%	2.3%	2.1%	-2.4%	2.8%	0.5%	2.3%	-1.0%	3.0%
Caterers	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Drinking Places	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Nova Scotia	6.1%	9.3%	11.3%	6.0%	5.8%	1.3%	6.1%	3.6%	7.7%	6.3%	3.0%	3.7%	-0.2%	5.1%
Full-service restaurants	9.8%	13.9%	7.9%	-1.3%	-0.6%	-0.7%	6.7%	10.7%	15.6%	10.5%	1.7%	0.8%	-2.3%	5.4%
Quick-service restaurants	5.4%	9.7%	16.4%	13.7%	12.7%	3.1%	5.4%	-0.8%	1.6%	3.6%	4.2%	6.4%	1.3%	5.9%
Caterers	2.7%	-0.9%	2.0%	-1.8%	-5.3%	-0.5%	3.4%	-4.5%	5.5%	-1.3%	0.2%	0.9%	-1.1%	-0.4%
Drinking Places	-8.5%	-9.0%	6.7%	4.8%	7.3%	1.6%	11.9%	0.6%	2.6%	13.9%	8.5%	4.4%	1.1%	4.5%
New Brunswick	6.9%	10.3%	14.3%	8.7%	9.4%	8.1%	7.4%	5.8%	5.0%	3.1%	3.5%	5.0%	2.1%	6.6%
Full-service restaurants	8.5%	9.5%	27.8%	14.6%	16.0%	20.2%	17.0%	16.2%	10.5%	4.8%	7.1%	11.4%	12.7%	13.7%
Quick-service restaurants	6.0%	10.6%	9.2%	6.3%	6.0%	2.9%	2.5%	1.2%	1.2%	1.8%	1.2%	1.4%	-4.6%	3.0%
Caterers	8.1%	18.5%	9.4%	11.7%	13.1%	10.0%	7.2%	-3.0%	31.1%	8.2%	8.7%	8.0%	18.0%	11.5%
Drinking Places	6.4%	1.4%	-1.9%	-2.7%	5.7%	-6.6%	8.4%	-1.4%	-2.8%	2.8%	4.0%	4.4%	-0.3%	0.9%

	2015 Dec	2016 Jan	2016 Feb	2016 Mar	2016 Apr	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	2016 Year-to-date
Quebec	7.6%	9.7%	13.2%	11.6%	12.2%	2.1%	5.7%	7.0%	4.3%	8.3%	6.1%	8.7%	8.7%	7.8%
Full-service restaurants	5.3%	5.7%	10.1%	9.6%	11.9%	-1.4%	2.9%	6.1%	2.8%	8.2%	6.9%	8.4%	10.0%	6.5%
Quick-service restaurants	10.1%	15.2%	18.4%	14.8%	13.6%	5.8%	8.7%	5.5%	4.9%	7.6%	6.0%	10.4%	8.9%	9.5%
Caterers	6.8%	4.0%	5.8%	4.4%	0.3%	4.1%	2.7%	21.7%	12.8%	7.4%	0.4%	1.3%	2.4%	5.3%
Drinking Places	13.8%	16.1%	17.1%	17.3%	21.3%	6.3%	15.0%	12.6%	4.1%	14.8%	7.4%	10.7%	3.7%	11.9%
Ontario	8.4%	7.4%	11.8%	6.2%	10.3%	3.2%	8.0%	8.2%	3.7%	8.0%	4.4%	6.0%	4.6%	6.7%
Full-service restaurants	9.4%	8.0%	12.0%	5.3%	11.9%	1.6%	7.8%	8.6%	4.2%	9.5%	7.0%	7.3%	7.7%	7.4%
Quick-service restaurants	8.7%	8.0%	13.2%	8.3%	9.6%	5.1%	8.1%	6.1%	5.5%	7.1%	4.6%	5.9%	2.5%	6.8%
Caterers	5.5%	2.4%	4.4%	-2.1%	4.0%	1.7%	10.0%	20.7%	-7.3%	8.1%	-4.7%	2.3%	2.0%	3.2%
Drinking Places	-2.9%	1.7%	11.4%	13.0%	23.0%	-2.7%	-2.8%	-1.7%	-0.9%	-1.4%	-0.8%	3.1%	-2.6%	3.1%
Manitoba	8.9%	8.4%	10.3%	8.2%	9.8%	3.4%	7.1%	6.4%	5.3%	10.1%	5.9%	7.2%	3.7%	7.0%
Full-service restaurants	10.9%	7.0%	0.2%	-1.1%	3.9%	-4.9%	2.1%	1.0%	-4.1%	2.8%	-4.2%	-4.5%	-9.6%	-1.2%
Quick-service restaurants	6.1%	8.1%	19.4%	15.8%	14.2%	9.0%	11.7%	10.7%	14.1%	12.2%	10.7%	14.8%	13.1%	12.7%
Caterers	14.2%	18.9%	18.8%	14.0%	14.1%	15.9%	4.0%	9.0%	3.1%	32.3%	27.1%	25.1%	26.3%	17.8%
Drinking Places	4.3%	-2.4%	-3.6%	1.4%	13.5%	0.1%	19.9%	8.4%	12.4%	7.1%	-5.2%	5.6%	0.3%	4.8%
Saskatchewan	3.4%	2.9%	6.8%	3.1%	5.8%	-1.0%	2.5%	-2.0%	0.8%	4.7%	0.6%	4.8%	3.1%	2.5%
Full-service restaurants	3.3%	1.3%	-3.0%	-5.8%	1.6%	-6.5%	-7.2%	-12.2%	-8.6%	-4.6%	-10.0%	-7.0%	-8.2%	-6.0%
Quick-service restaurants	4.5%	6.2%	20.2%	13.7%	11.9%	7.4%	12.6%	9.1%	11.6%	14.3%	11.0%	18.1%	15.1%	12.4%
Caterers	8.2%	-4.8%	1.5%	2.8%	3.1%	-4.6%	8.7%	-1.5%	0.9%	2.4%	3.8%	-2.6%	-4.4%	0.5%
Drinking Places	-7.9%	-1.2%	-6.0%	-6.0%	-4.5%	-17.6%	-5.6%	-10.7%	-10.7%	4.3%	-2.0%	4.2%	11.9%	-4.1%
Alberta	-0.6%	-1.9%	2.5%	-1.5%	1.7%	0.4%	-0.3%	-1.3%	0.5%	1.5%	0.1%	2.2%	2.3%	0.5%
Full-service restaurants	-1.6%	-3.5%	-3.6%	-7.5%	-2.2%	-2.3%	-4.9%	-4.3%	-4.8%	0.1%	-1.9%	0.4%	0.7%	-2.8%
Quick-service restaurants	1.0%	1.0%	12.3%	5.3%	7.1%	3.3%	3.1%	1.0%	4.9%	5.2%	4.4%	8.2%	5.8%	5.0%
Caterers	-5.2%	-8.4%	-6.7%	-5.9%	-3.2%	0.0%	3.9%	-1.4%	-0.9%	-13.5%	-13.2%	-17.2%	-7.2%	-6.5%
Drinking Places	2.5%	0.0%	-5.9%	0.1%	-2.3%	-1.1%	5.7%	9.3%	15.9%	10.2%	2.4%	-0.1%	2.2%	2.9%
British Columbia	6.9%	8.6%	9.4%	8.3%	11.2%	7.7%	10.8%	13.0%	9.1%	14.2%	8.0%	9.4%	9.9%	10.0%
Full-service restaurants	7.5%	8.7%	8.1%	7.2%	11.3%	9.5%	13.7%	19.7%	10.7%	19.0%	8.1%	7.8%	11.7%	11.5%
Quick-service restaurants	6.4%	9.6%	11.9%	9.2%	10.7%	7.2%	8.1%	7.6%	9.8%	11.8%	8.4%	12.6%	10.3%	9.7%
Caterers	8.9%	9.3%	11.8%	12.4%	17.6%	5.7%	8.8%	7.4%	4.0%	3.1%	1.3%	0.0%	-4.5%	6.0%
Drinking Places	2.2%	0.7%	0.9%	6.6%	4.6%	0.2%	9.5%	3.2%	-2.7%	9.4%	15.0%	15.0%	11.9%	6.1%

Menu Inflation

	2016 Jan	2016 Feb	2016 Mar	2016 Apr	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	2017 Year-to-date
Canada	2.5%	2.7%	2.6%	2.7%	2.6%	2.6%	2.7%	2.5%	2.5%	2.6%	2.5%	2.3%	2.3%
Full-service restaurants	2.7%	2.9%	2.7%	2.8%	2.9%	2.9%	2.9%	2.7%	2.6%	2.7%	2.5%	2.5%	2.5%
Quick-service restaurants	2.2%	2.2%	2.4%	2.4%	2.0%	2.0%	2.1%	2.2%	2.4%	2.6%	2.4%	2.2%	1.9%
Cafeteria	2.5%	2.6%	2.6%	2.7%	2.6%	2.6%	2.7%	2.5%	2.6%	2.6%	2.5%	2.3%	2.3%
Newfoundland and Labrador	2.1%	1.8%	2.1%	2.5%	1.8%	1.5%	4.1%	4.8%	5.0%	4.8%	4.5%	4.7%	4.9%
Prince Edward Island	2.6%	2.6%	2.7%	3.9%	3.1%	3.2%	2.3%	2.0%	2.2%	2.8%	1.9%	1.9%	2.2%
Nova Scotia	3.5%	3.5%	3.5%	3.3%	2.1%	2.4%	2.5%	2.9%	3.1%	2.9%	2.9%	3.0%	2.7%
New Brunswick	1.9%	1.6%	1.9%	2.0%	2.3%	2.4%	4.2%	4.5%	4.1%	3.7%	3.9%	3.9%	3.7%
Quebec	1.8%	1.8%	1.8%	2.2%	1.8%	2.1%	2.0%	1.9%	2.2%	2.4%	2.1%	2.2%	2.2%
Ontario	3.0%	3.3%	3.1%	3.2%	3.0%	2.9%	2.6%	2.3%	2.3%	2.3%	2.2%	2.1%	1.9%
Manitoba	2.9%	2.7%	2.6%	2.8%	2.7%	2.7%	3.2%	2.9%	2.5%	2.3%	1.6%	1.8%	1.6%
Saskatchewan	1.3%	1.7%	1.9%	2.0%	1.7%	1.5%	1.7%	1.6%	1.4%	1.6%	2.0%	2.1%	2.3%
Alberta	3.3%	3.3%	3.2%	3.2%	3.3%	3.3%	3.1%	3.2%	3.4%	3.5%	3.4%	3.0%	2.9%
British Columbia	2.3%	2.3%	2.4%	2.3%	2.3%	2.5%	3.1%	2.9%	2.9%	2.9%	2.6%	2.5%	2.6%

Source: Statistics Canada